# PROGRESS MAGAZINE JANUARY/FEBRUARY 2020

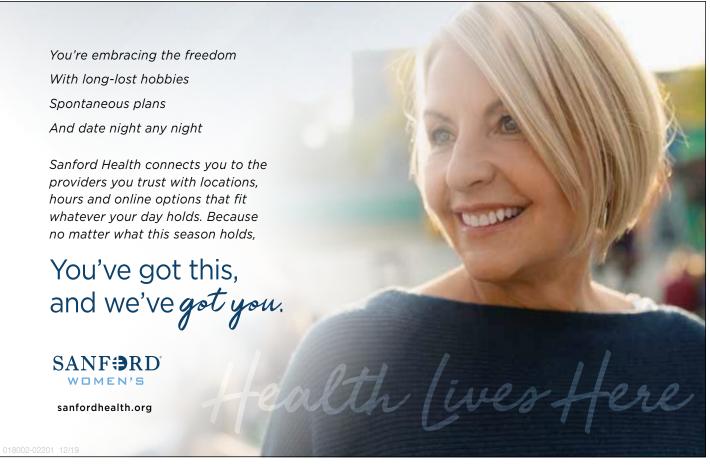


#### N THIS ISSUE

2020 PROGRAM OF WORK 6
NEW MEMBERS 7
BUSINESS RECOGNITIONS 11
CHAMBER BIG DATES 14
2020 COMMITTEE CHAIRS 16-17







### BUILDING SUCCESS FOR 100 YEARS

## KYBURZCARLSON

CONSTRUCTION

GENERAL CONTRACTOR

When carpenter R.N. "Bob" Kyburz came to Aberdeen from Wisconsin after World War I, he likely had no idea the company he formed in 1920 would become a leading commercial general contractor in the upper Midwest. However, a century later, we stand as a pillar in the Aberdeen community and are synonymous with superior quality and trusted business relationships.

1920 – Bob Kyburz founded Kyburz Construction.

After WWII Kyburz son-in-law Cliff Hurlbert joined and the firm began to specialize in commercial building. Cliff's thee sons joined the business following the Vietnam War.

1985 – Henry Carlson Company joined Kyburz Construction to form Kyburz-Carlson Construction (KCC). Hollis Hurlbert was the principle driving force in KCC until his death in 2004. Today, Henry "Chip" Carlson, III, is sole owner of KCC and continues the company's success. Matt Beaner is President and Jennifer Law is CFO.

When you drive by the Aberdeen Public Safety Building, new Central High School, or the Molded Fiberglass Plant, you get an idea of the incredible buildings KCC brings to life. Our construction history in Aberdeen stretches from the massive 1972 St. Luke's hospital addition to the Aberdeen welcome signs and Storybook Land Castle that greet city visitors. KCC's most recent achievement with our sister company Henry Carlson Construction, the Jewett Regional Science Education Center at Northern State University, continues our century-long legacy of quality and commitment to commercial construction. Whether it is a school, office, church, jail, or hospital, we do a variety of projects regardless of size or budget.

KCC's 20 experienced and certified employees offer comprehensive preconstruction, construction and post-construction services. Our emphasis on safety and quality underlies each of our services:

- · General Contracting for new construction or remodeling
- Construction Management Services
- · Design Management
- · Scheduling and Phasing
- · Cost Estimating, Budgeting/Cost-Modeling
- · Zoning and Code Compliance
- Bid Packaging & Value Engineering
- · Subcontractor Pre-Qualification & Management
- \* Self-Performing Work (demolition, concrete, steel erection, carpentry & finish work)
- · Quality Control/Quality Assurance
- · Risk Management
- · Status Reporting
- · As-Built Documentation
- Commissioning/Warranty Program
- · Crane-Rental Services















#### KYBURZ-CARLSON CONSTRUCTION

729 Circle Drive I Aberdeen, SD 57401 I 605.225.6161 kc@kyburzcarlson.com I www.kyburzcarlson.com https://www.facebook.com/kyburzcarlsonconstruction/

### 2019 Reflections and Plans for the New Year!



Gail L. Ochs President, IOM Aberdeen Chamber

Here at the
Aberdeen Area
Chamber of
Commerce, we've
been reflecting on
what made 2019
a memorable and
successful year.
First and most
importantly, it was
the continued
support of our
Chamber members,
all 619 of you.

Our organization is funded entirely through the financial investment of organizations like yours through membership dues, sponsorships, advertising and event attendance. With members like you, we've been able to provide a sustainable business community in Aberdeen and the surrounding area for over 135 years; as well as foster growth and positive change. Thank you for your belief in us.

Your Chamber membership extends to you and your employees and we welcome your involvement! Whether you take advantage of our advertising opportunities, take part in one of our seminars, sponsor an event, serve on a committee, or attend one of our networking events, your engagement will help you develop your business network through invaluable connections. As we look forward to the New Year, we pledge to continue working hard on behalf of you, our members, and the Aberdeen area. Some ways we do that include:

#### We Help People Engage

- The New Faculty Luncheon welcomes and introduces around 60 new educators each August.
- Close to 150 new employees (age 21-40) from area businesses attend EDGE Events where they network with others.
- Over 400 NSU and PC students learn about businesses and organizations in our community at the Annual Collegepalooza event each August.
- Business After Hours mixers bring together 150-250 business people each month to network and communicate on local issues and opportunities.
- Ag Appreciation Banquet brings

400+ area farmers, ranchers and agbusiness people together to enjoy a night of great food and entertainment after the hard work of harvest.

 We work with HR Managers and employers to connect their employees with opportunities and resources in the community.

### We Advocate for Aberdeen and Northeast South Dakota

- Town Halls, Candidate Forums, and Candidate Round Tables provide our citizens with the opportunity to hear from candidates running for office including Governor, State Legislature, City Council, County Commission, Brown Co. Auditor, and Aberdeen School Board.
- Four Legislative Cracker Barrels are held each year with Representatives from Districts 1, 2, and 3 to discuss issues being discussed at the State Legislature. For 2020, the dates are January 25th, and February 1st, 8th, and 29th at NSU.
- Aberdeen Day at the Legislature, coming up on February 20th, allows us to educates participants about the legislative process and we get to promote Aberdeen as well.

#### We Educate

- We now have over 600 webinars available free of charge on our website on a multitude of topics.
- We are kicking off the 34th Leadership Aberdeen program the second week of January, with 811 alumni to date.
- 11th Annual Leadercast event with national speakers reaches over 150 from the region each May.
- Promoted community development initiatives including Big Idea and 1 Million Cups.
- Hosting 80 different meetings annually on topics of interest from community and workplace issues to transportation, etc.
- Ag Fair teaches 600 4th graders from Aberdeen and the region the importance of ag in our economy
- Health & Wellness Committee held four wellness symposiums on cancer, dementia, opioid addiction, and the meth crisis – with more coming in 2020.



### We Promote Aberdeen, its Citizens and Businesses

- Community Champions Luncheon and ABBY Awards Banquet recognizes the success and achievements of local businesses, organizations, veterans, and individuals in our community and region
- Greeting and thanking over 600 Brown County Fairgoers with breakfast each year
- 56 Ribbon Cuttings, 7 Ground Breakings and over 100 Business Visits throughout the year by staff and volunteers
- Promoting shop local through the Aberdeen Gift Card, which circulates over \$100,000 at Aberdeen businesses each year.
- The #LIVELOCAL57401 campaign not only captures locals and visitors living life in Aberdeen and the region, but will be expanded in 2020.
- ChamberForGood.com promotes the needs, projects and events of local non-profit organizations.
- New Field to Fork event held to connect farmer producers with business people in the community. The event raised awareness for the Avera Farm Rural Crisis Hotline.
- Aberdeen is the first city in South Dakota to be recognized as a Dementia Friendly Community thanks to the efforts of the Health & Wellness Committee.

And, that's not even everything! Check out our programs and events online at www.aberdeen-chamber. com. We hope you will continue to join us in making the Aberdeen area a great place to live, work and play. Thank you for the trust and ongoing support of our organization.

### No Time to Rest in 2020



Casey Weismantel Executive Director, CVB

The rush of the holiday season is finally over, and now we can move on to a quieter, more relaxing time... wait, did I actually say that? Not even close! Here at the Aberdeen Area Convention and Visitors Bureau (CVB) we are

already in the midst of the 2020 travel show season, as well as planning for the upcoming vacation and hunting marketing campaigns. There is no time to rest!

This year staff from the Aberdeen Area Convention and Visitors Bureau will be attending travel and sports shows in St. Paul, Fargo, Bismarck, La Crosse, and Minneapolis, among others. This is our target market for visitors, and these shows are the perfect opportunity to tell people face to face about all the reasons they should consider Aberdeen as a vacation and hunting destination. We will also be attending the 2020 South Dakota Governor's Conference on Tourism in mid-January in Pierre.

So many things are coming up on our community calendar of events! The Aberdeen Swim Club High Point Swim Meet, Presentation College Adult Open Soccer Tournament, SD Pee Wee Hockey Tournament, Midwest Youth Wrestling Dual, SDHSAA Boys Basketball State B Tournament... and there are tons more events for you to check out at www.visitaberdeensd.com!

Please contact us for additional resources and services if you have an event coming up – we can help with scheduling dates to optimize attendance and help with marketing efforts. And, please utilize the online form to submit your information for our community calendar of events – this is a great way to let people know about your event and to get people there!

REMINDER: The Aberdeen
Hotel Alliance policy for individuals
or organizations requesting funding
for events states that applications
must be submitted at least three (3)
months prior to the event. This allows
for adequate time for budgeting,
marketing and planning for both the
AHA and the applicant. If you have any
questions, please call the Aberdeen
Area Convention and Visitors Bureau
at 225-2414.





#### 2020 Chamber Leadership

#### **Executive Board**

Jack Hollinsworth, Chair Jeff Poppen, Chair-Elect Robert Goscicki, Vice Chair Kellie Ecker, Treasurer Katie Washnok, Secretary Dawn Williams, Past Chair

JDH Construction Sanford Aberdeen Medical Center Aberdeen Federal Credit Union SD Mfg & Tech Solutions Blackout Industries SD Dept. of Labor

#### <u>Staff</u>

Gail Ochs
Lisa Anderson
Bea Smith
Stacie Wiedebush
Director of Public Relations, Committees & Programs
Director of Member Services & Events
Finance Manager
Dawn Maas
Administrative Assistant

www.aberdeen-chamber.com • 605.225.2860

#### **Full Board**

**Brett Deibert** Farm Credit Services of America Dr. Timothy Downs Northern State University Midstates Group Justin Feickert Julie Fischbach Mainstream Boutique Todd Forkel Avera St. Luke's David Novstrup Wylie Thunder Road/Allevity Matt Prehn Midstates Group Andv Rehder 3M Company Dr. Sandra Welling Presentation College Joel Mann, CVB Board Liaison Mike Sommers, ADC Board Liaison Double D Body Shop Matthew Zeller, ADA Board Liaison Great Western Bank Mike Bockorny, Ex-Officio Aberdeen Development Corp. Casey Weismantel, Ex-Officio Aberdeen Area CVB Shelley Westra-Heier, Ex-Officio Aberdeen Downtown Association



This magazine is a bi-monthly publication of the Aberdeen Area Chamber of Commerce.

#### **COVER: Kyburz-Carlson Construction**

**INFORMATION:** Provided by the Aberdeen Area Chamber of Commerce, 516 S. Main St., PO Box 1179, Aberdeen, SD 57402-1179.



Designed & printed by Quality Quick Print/ Midstates Inc., Midstates Group Companies. For advertising opportunities, contact Jason Pelzl at 605.225.5287 or 1.800.456.2431

## 2020 Program of Work



Jack Hollinsworth 2020 Chamber Board Chair, JDH Construction

In the coming year, I will be the Chair of the Board for the Aberdeen Area Chamber of Commerce, so let me introduce myself a little bit. I moved to Aberdeen in February of 1990 and began work in the construction industry for a well-established, local commercial

general contractor. At that time, my goal was to gain experience in the industry, and then move back to Colorado. It appears I missed that goal, as I stayed in Aberdeen and started my own company, JDH Construction Inc, in September 2007.

Owning my own construction company was not on my list of goals either. Now, in our 12th year, we have built, remodeled, and added on to several commercial buildings in the Aberdeen area that we, as a company and a team, are very proud of! As you can see, my goals have certainly changed along the way, and now I have the opportunity to serve as the 2020 Chair of the Chamber Board. You guessed it...not on my list of goals, but being a part of the Chamber Board of Directors has been a great way to get involved in making Aberdeen a great place to live, work and play.

I am excited about the goals set forth by the Chamber Board of Directors and staff. There is no better investment for a business or professional firm than membership in the Aberdeen Area Chamber of Commerce. We work to connect member businesses in Aberdeen and across the county. Acting as the voice for Aberdeen business for over 135 years, the Chamber represents over 619 members. In 2020 we will focus on the following areas:

#### **Committee Work**

In an effort to increase volunteer engagement and outreach to our members, the Aberdeen Area Chamber of Commerce will make the following changes to existing Chamber committees. An annual committee planning retreat where measurable goals and priorities are established by committee will be held in January 2020:

- 1. Implement the following new committees:
- Advisory develop team (5-8) to evaluate local, state, and national issues and what effects they have on Aberdeen businesses and the community. The group reports to the board of directors every other month;
- Membership Committee will work with the Director of Member Services to review tiered dues strategies, evaluate current membership benefits, develop new benefits and /or partnership, and focus on recruitment and retention; and
- Mentorship Develop structured pilot program for implementation in 2020 or 2021.
- 2. Reduce meeting schedule for the following committees: Enhance Aberdeen, Transportation and Military & Veterans.
- 3. Change structure of the Community Affairs Committee to monthly luncheons with board members hosting and encouraging participation among their peers. A tentative schedule would include:
- January 9, 2020 State of the Universities – NSU and PC
- February 6, 2020 State of the City Address by Mayor
- March 5, 2020 Aberdeen Home Builders Association
- April 2, 2020 David Owen, Legislative Wrap-Up
- May 7, 2020 SD Department of Labor – Dawn or Marcia
- June 4, 2020 Mike Bockorny, Aberdeen Development Corporation
  - August 6, 2020 Rideline
- September 3, 2020 Aberdeen Police Chief
- October 1, 2020 Aberdeen School District – Dr. Becky Guffin
- November 5, 2020 David Owen, SD Chamber
- December 2020 Pre-Legislative Luncheon TBD

#### **Membership Objectives**

We will further strengthen our relationships with members by increasing interaction, communicating benefits of membership, and providing education on issues affecting them by:

- Increasing awareness of Chamber benefits, programs, meetings and events through social media platform;
- Continuing to evaluate the dues structure and membership benefits and develop new strategies;

- Incorporating "family" friendly events and/or childcare within existing events such as BAH, EDGE, etc.; and
- Expanding the number of EDGE events and incorporate "Topics of the night" to increase education and partnerships.

#### **Organizational Objectives**

We continuously work to evaluate our organization and its events, efforts, programs, and committees to meet the needs of our membership and the community and will:

- Work with the Aberdeen Development Corporation on determining feasibility of co-location;
- Work with the Aberdeen Development Corporation, Aberdeen Area Convention and Visitors Bureau, and Aberdeen Downtown Association on joint strategic planning;
- Develop new Chamber website;
- Implement quarterly membership surveys on advocacy, committee issues, membership benefits etc.

#### **Community Development Objectives**

We will champion our community's successes and support issues and opportunities that will improve our community's quality of life while enhancing the growth and development of our region through:

- Partnering with the Aberdeen School District and Aberdeen Development Corporation on Governor Noem's Week of Work program in April 2020;
- Implementing events and awareness around Manufacturing Week in 2020;
- Promoting a healthy community by marketing community resources, opportunities and educational efforts;
- Expanding the #LIVELOCAL57401 campaign in 2020 to include increased advertising, promotional videos and potential partnerships among locally owned businesses;
- Implementing new branding on behalf of the community with new logo and slogan;
- Developing new Aberdeensd.com website:
- Continue supporting and providing resources for community and regional initiatives including 1 Million Cups, Big Idea Competition, Leadership South Dakota, and more.

SHOPKO

## welcome new members

#### AGP

Lance Stoeber, Manager
4815 8th Ave NE • Aberdeen • agp.com
AGP is a leading agribusiness engaged in procuring, processing, marketing and transporting of oilseeds, grains and related products. AGP is the largest cooperative soybean processing company in the world and a leading supplier of soybean meal and refined vegetable oils. They operate ten soybean processing plants in five states, including the Aberdeen location.

#### **Allevity Entertainment LLC**

David Novstrup, Owner

130 S Centennial St • Aberdeen • allevity.fun

Aberdeen's new family fun entertainment center opening

February 2020! Attractions include laser tag, arcade

games, mini bowling, augmented climbing wall, spin zone

bumper cars, ballocity kids play area and Allevity Axes.

Eat at the Allevity Café and book your birthday parties &

group events!

#### **Grassland Granite**

Randy Wollman, Owner
21 N Main St • Aberdeen • grasslandgranite.com
Fabricator of granite and quartz countertops.

#### **Medicine Rock**

Larissa Kempf, Owner
503 Moccasin Dr • Aberdeen • medicinerocktcm.com
Aberdeen's home of traditional Chinese medicine.
Services and products include acupuncture, herbal medicine, cupping, tuina, gua sha, electro acupuncture, food therapy and moxa.

#### State Farm - Dustin Miller, Agent, Owner

711 N Main St • Aberdeen statefarm.com/agent/us/sd/aberdeen/dustin-miller Their mission is to help people manage the risks of everyday life, recover from the unexpected and realize their dreams. Products and services include auto, home, property, business, life & health insurance as well as banking, mutual funds and annuities.

#### Mo's Cakes

Madyson Ogdahl, Owner
803 18th Ave NE • Aberdeen • moscakes.com
Something delicious is always baking! Cakes, cookies and cupcakes fresh out of the oven for almost any occasion.

#### **Shopko Optical**

Dr. Jason Lorenz, Manager
3307 7th Ave SE, Ste 105 • Aberdeen • optical.shopko.com
Eye care and eye exams for all ages as well as full line of
eyeglasses and contact lenses.

#### Thee Glass Doktor

Kirby Kiesz, Owner
625 S Merton St • Aberdeen • theeglassdoktor@nvc.net
Auto glass repair replacement for auto, truck, ag, construction, RV and more. Can cut glass to size and order

#### Korine Grismer

Individual member • Aberdeen

specialty glass. All-mobile operation.



## PEOPLE'S CHOICE ABBY AWARD WINNER

The People's Choice Award is presented to a business or organization that demonstrates exceptional performance in its support of the community and increases community pride through their efforts.



#### DACOTAH BANK

Here for you.

BANKING | INSURANCE | MORTGAGE | TRUST

FDIC Insurance and Tru

f ⊌ in

dacotahbank.com

BEST BANKS TO WORK FOR

## Trusted Care.

State Farm

We are independently owned and operated pharmacies, where you'll find exceptional service, a full selection of healthcare products and the one-on-one attention you deserve, all for competitive prices and similar co-pays.

Get to know us; we'd love to offer you the personalized, quality care you need to manage your entire family's health.

## ABERDEEN Medical Center PHARMACY



#### AberdeenPharmacy.com/servingyou

These pharmacies are independently owned and operated under a license from Health Mart Systems, In



#### **Locations:**

- Plaza
  Pharmacy
  KEN'S SUPERFAIR FOODS
  605.225.6344
- State Street Pharmacy
  AVERA STATE STREET MEDICAL SQUARE
  605.225.1945
- United Clinic Pharmacy
  SANFORD
  ABERDEEN CLINIC
  605,225,4001



Arrow Boutique 322 S Main St • 605-725-0540 shoparrowboutique.com



Brown County Offices 124 S 1st St • 605-626-7122 brown.sd.gov



City Lights Bar & Event Center 316 S 2nd St • 605-290-1243 facebook.com/citylightsbarandeventcenter



Farmers Insurance – Tiffany Paul Agency 3015 6th Ave SE Ste 11 • 605-380-8512 agents.farmers.com/sd/Aberdeen/tiffany-paul



Homes Are Possible Inc 320 S Main St ● 605-225-4274 homesarepossible.org



Hopfinger & Merriman LTD CPAs 426 N Hwy 281 Ste 1 • 605-225-8890 hmcpas.net



Hub City Harley-Davidson 717 S 385th Ave • 605-725-9299 hubcityhd.com



Just Kidding Childcare Center 516 Production St • 605-725-5439 jkchildcarecenter.com



Lewis Family Drug 119 6th Ave SW ● 605-262-0283 lewisdrug.com



The Main Frame 523 S Main St • 605-290-8597 facebook.com/themainframeaberdeen



Medicine Rock 503 Moccasin Dr • 605-725-1214 medicinerocktcm.com

#### **DIPLOMAT VISITS**



Steven Lust Automotive 1314 6th Ave SW ● 605-225-5900 lustauto.com



Aberdeen American News 124 S 2nd St ● 605-225-4100 aberdeennews.com



Airport Travel Center & Café 4707 E Hwy 12 • 605-725-9100 airporttravelcentersd.com



Carrels & Bain Family Dental Care 805 S State St • 605-225-1192 carrelsandbaindental.com



Dakota Broadcasting 426 N Hwy 281 Ste 4 ● 605-725-5551 dakotabroadcasting.com



Hub City Harley-Davidson 717 S 385th Ave ● 605-725-9299 hubcityhd.com



Precision Ag Solutions 39211 133rd St ● 605-725-6999 precisionagsolutions.net

The following businesses were recognized at the October and November Business After Hours mixers for their milestone anniversaries in 2019.



Profile by Sanford – 5 years
Pictured are Chelsea Gappa &
Lenessa Nelson with Profile by Sanford
and Gail Ochs with the Aberdeen
Chamber



Aberdeen Wings – 10 years Pictured are Aaron Smith, Aberdeen Wings and Gail Ochs, Chamber



Center – 10 years
Pictured are Jeremy Storly & Jennifer
Wagemann, Cornerstones and Gail Ochs,
Chamber

**Cornerstones Career Learning** 



Banner Engineering – 30 years
Pictured are Eric Larson, Malissa
Heyd & Spencer Opp, Banner
Engineering; Gail Ochs, Chamber and
Angella Miller, Banner Engineering



Barnett Vision Center – 30 years
Pictured are Dr. Angela Hase,
Melissa Barnett, Dr. Fran Barnett &
Dr. Kara Lunzman, Barnett Vision
Center and Gail Ochs, Chamber



**40 years**Pictured are Misti Taylor, Anna Thakur & Stephanie Dennis, HCPFCU; Gail Ochs, Chamber and Alex Bellefeuille, HCPFCU

Healthcare Plus Federal Credit Union -



Huff Construction – 40 years
Pictured are Angie Huff, Cory Huff,
Elaine Huff, Roger Huff, Chad Huff &
Kendra Huff, Huff Construction and Gail
Ochs, Chamber



**50 years**Pictured are Jody Zueger,
Aberdeen Housing and Gail Ochs,
Chamber

Aberdeen Housing Authority -



Centennial Homes – 50 years
Pictured are Mike Evans, Centennial
Homes and Gail Ochs, Chamber

## Fischbach Completes Dakota Rising Fellowship



Julie
Fischbach,
owner of
Mainstream
Boutique and
member of
the Aberdeen
Area Chamber
of Commerce
Board of

Directors, was one of twenty-one rural South Dakota entrepreneurs who recently graduated from the Dakota Rising Fellowship program. The gala honoring their graduation was held on October 19 in Spearfish. Julie began her journey with the three-year program in 2016. The program was designed by Dakota Resources to provide rural entrepreneurs with tools,

resources and connections needed to help them reach their greatest potential and to positively impact their communities. The program was established in 2009 and, since then, over 70 entrepreneurs from all over South Dakota have learned how to become better business owners and community leaders. Congratulations, Julie!

## Yogathon Attendees Will Be Bending Over Backwards for NAMI

Aberdeen's Citywide Yogathon is set for January 25th from 9AM-3PM. This is a citywide Yogathon where any business with even just a little space can participate. The Yoga teacher is provided and class will be scheduled in your facility during the Yogathon hours. People attending the Yogathon will be in your place of business doing Yoga for 45 minutes – so it is a great time to promote sales, future events or highlight products. So far, there are 16 participating businesses! Every

year a different charity is chosen, and people attending the Yogathon throw a donation in a bucket, with 100% of what is donated going to the charity. This year donations will go to the local chapter of NAMI (National Alliance for Mental Illness,) which provides support for people in our area that are suffering from a mental illness. For more information, contact Profiling Beauty Health & Wellness Center at 262-0405 or sales@profilingbeauty.com.







Pet Rescue League's Annual

## Spayghetti & No Balls Dinner

Saturday Jan. 18, 2020 5:00-9:00pm Royal Order Moose Lodges 410 9th Ave SW, Aberdeen



TICKETS \$20.00

(Dinner & Silent Auction)

1 FREE CHILD 12 & UNDER
WITH PURCHASE

Tickets can be purchased on the events page of our website or our Facebook event page. Not computer saavy? Call 228-2984.

Payments are processed by PayPal.

If you need to pay by another method please message
Pet Rescue League on Facebook.

If you would like to donate items for our bake sale, silent auction, or game prizes, please message us on Facebook or call 228-2984.



Your support not only helps save animals, it also assists Veterans, disabled, & elderly people in times of need with pet food, vet care, spay & neuter and in many other ways!

We are a 501(c3).

PetRescueLeague.com Facebook.com/PetRescueLeague

## Congrats to Tara Engquist who was named to the Prairie Business Magazine's 40 Under 40 List!

Tara is originally from Oakes,
North Dakota before going to Northern
State University in Aberdeen, South
Dakota. Tara graduated from NSU with
a Bachelor's Degree in Professional
Accounting in 2006. After college,
Tara began her career with Eide Bailly,
LLP in Aberdeen, SD, where she was
promoted to an Audit Partner in May of
2017. Tara has more than 13 years in
public accounting with experience in a
variety of industries. She has provided



public accounting services to a diverse clientele, including governmental entities, nonprofit organizations, employee benefit plans, local small businesses and many others. Tara is a member of the AICPA and the South Dakota CPA Society as well as other Firm committees.

Tara resides in Aberdeen, South Dakota and in her spare time enjoys spending time with family and playing volleyball. She also participates in the local Relay for Life in Aberdeen.

## Upcoming Community Events

January

7......Candlelight Yoga, The Oil Room, theoilroom.com

8.....Bingo, One Legged Pheasant Brewery, facebook.com/oneleggedpheasantbrewery
10.....Hub Music Dart Tournament, City Lights Bar & Event Center,
11.....Young Artist Competition, Northern State University, northern.edu

11......Snow Queen Contest, Aberdeen Civic Arena, sdsnowqueen.com

12.....NSU Youth Girls Basketball Tournament, NSU/Barnett Center, nsuwolves.com

12.....Legion Pancake Breakfast, Moose Lodge, lodge590.moosepages.org/calendar 18.....Spayghetti and No Balls, Moose Lodge, browncountypetrescueleague.org/events

18.....Little Texas, Dakota Event Center, dakotaeventcenter.com

23......Aubrey Logan Jazz Artist, NSU/Johnson Fine Arts Center, northern.edu/fine-arts-calendar

24......Aberdeen Open 8 Ball Tournament, Best Western Ramkota, facebook.com/events/389917908389938

25......Empty Bowls Free Build-A-Bowl Class, Aberdeen Recreation & Cultural Center, aberdeenareaartscouncil.com

26......Royal Princess Ball, Dakota Event Center, dreampartyforyou.com

26......Open Mic Night, Slackers, slackersaberdeen.com



February

1.....Safe Harbor Mardi Gras, Best Western Ramkota Convention Center, safeharborsd.org

Tournament The Village Bowl. thevillagebowl.com

2......JST Youth Bowling Tournament, The Village Bowl, thevillagebowl.com 7-9 ......The Bull Ring 300 RC Club Race, Aberdeen Mall, facebook.com/DakotaSlidewayz

8.....Empty Bowls Free Build-A-Bowl Class, Aberdeen Recreation & Cultural Center, aberdeenareaartscouncil.com

8......Dacotah Bank Youth Basketball Tournament, Aberdeen Central High School, contact: 605-228-5981

8.....Jami Lynn Trio, Aberdeen Recreation & Cultural Center, aberdeenareaartscouncil.com 8-9.....Hub City Radio's Winter Big Boy Toy Show, Dakota Event Center, hubcityradio.com

9......Legion Pancake Breakfast, Moose Lodge, lodge590.moosepages.org/calendar 9.....Symphonic Band Concert, NSU/Johnson Fine Arts Center, northern.edu/fine-arts-calendar

9......NSU Boys Youth Basketball Tournament, NSU/Barnett Center, nsuwolves.com

9.......Aberdeen Central Youth Wrestling Tournament, Aberdeen Central High School, Contact: Donnie at 605-769-1060 14-16 ......Fischgaard Short Film Project, Capitol Theatre, fischgaard.com 14-15 .......SD State Gymnastics Meet, Aberdeen Central High School, sdhsaa.com

15-16 .......Jerry Sjerven Scratch Bowling Tournament, The Village Bowl, thevillagebowl.com

16......Hub City Radio's Bridal Showcase, Dakota Event Center, hubcityradio.com

20......Bultema/Miller Recital, NSU/Johnson Fine Arts Center, northern.edu/fine-arts-calendar

21......Boys & Girls Club Annual Banquet with Jackie Joyner Kersee, Best Western Ramkota Convention Center, bgcaberdeen.org

22......Empty Bowls Free Build-A-Bowl Class, Aberdeen Recreation & Cultural Center, aberdeenareaartscouncil.com

23..........Open Mic Night, Slackers, slackersaberdeen.com
29......Presentation College Black & White Ball, Dakota Event Center, Contact Lori at 605-229-8454

29......Unfinished Business: Aberdeen University/Civic Orchestra Concert, Johnson Fine Arts Center, northern.edu/fine-arts-calendar



The Chamber Ag Committee's new event in 2019, Field to Fork: A Farm to Table Connection, netted \$2,500. This amount was donated to the Farm and Rural Stress Hotline which is a service of Avera Foundation. The Chamber Ag Committee, represented by Eric Payne (Insurance Plus), left, recently presented a check to Amy Blackstone, Avera Foundation.

#### 2020 FIRST QUARTER BUSINESS AFTER HOURS MIXERS

DATE	HOST & LOCATION
Thursday, January 9	Avera Human Performance Center
Thursday, February 13	Boys & Girls Club
Thursday, March 12	Allevity Entertainment
Thursday, April 9	Dacotah Bank



## Boys & Girls Club's Annual Banquet & 50th Anniversary Celebration!

#### Featuring Keynote Speaker:

Jackie Joyner-Kersee





Friday, February 21, 2020 Dakota Event Center (DEC) 6:30pm - 8:30pm

(Doors open at 5:30pm)





St. Luke's

For more information or to purchase tickets please contact: Boys & Girls Club of Aberdeen Area 1121 1st Ave SE, Aberdeen, SD 57401 605-225-8714 Ext: 104

http://www.bgcaberdeen.org

#### CHAMBER BIG DATES

#### **Ag Committee**

Thursday, January 16, 3:00 pm, Best Western Ramkota

Thursday, February 20, 3:30 pm, SDSU Extension

#### **Ambassadors**

Thursday, January 16, 3:00 pm, Best Western Ramkota

#### **Business After Hours**

Thursday, January 9, 5:15 pm, Avera Human Performance Center

Thursday, February 13, 5:15 pm, Boys & Girls Club

#### **Chamber Executive Board**

Thursday, January 9, Noon, Chamber Thursday, January 16, 3:00 pm, Best Western Bamkota

Thursday, February 13 Noon, Chamber

#### **Chamber Full Board**

Wednesday, January 15, 8 am, Chamber Thursday, January 16, 3:00 pm, Best Western Ramkota

Wednesday, February 19, 8 am, Chamber

#### **Community Affairs Luncheon**

Thursday, January 9, Noon, Best Western Ramkota

Thursday, February 6, Noon, Best Western Ramkota

#### **Community Champions Luncheon**

Tuesday, February 11, 11 am, Best Western Ramkota

#### **Cracker Barrels**

Saturday, January 25, 10 am, NSU Student Center Saturday, February 1, 10 am, NSU Student Center Saturday, February 8, 10 am, NSU Student Center Saturday, February 29, 10 am, NSU Student Center

#### **Diplomats**

Thursday, January 16, 3 pm, Best Western Ramkota

Thursday, February 13, 3 pm, Chamber

#### **Enhance Aberdeen**

Thursday, January 16, 3 pm, Best Western Ramkota

#### **Health & Wellness Committee**

Thursday, January 16, 3:00 pm, Best Western Ramkota

Wednesday, February 5, 8 am, TBD

#### Leadership Aberdeen

Tuesday, January 9, 3 pm, KO Lee Aberdeen Public Library

Friday, January 10, 9:15 am, KO Lee Aberdeen Public Library

Tuesday, January 14, 5 pm, Agtegra

Tuesday, January 21, 5 pm, Sanford Health Tuesday, January 28, 5 pm, 3M Company

Tuesday, February 4, 5 pm, Glacial Lakes Energy Saturday, February 8, 10 am, NSU Student Center Tuesday, February 11, 5 pm, Molded Fiber Glass Thursday, February 20 & Friday, February 21, Pierre SD

Tuesday, February 25, 5 pm, Dacotah Bank Monday, March 2, 4:30 pm, City Council Chambers

#### Military & Veterans Committee

Thursday, January 16, 3:00 pm, Best Western Ramkota

Tuesday, February 4, Noon, National Guard Armory

#### **Transportation Committee**

Thursday, January 16, 3:00 pm, Best Western Ramkota

Tuesday, February 25, 3:30 pm, Chamber

#### **Workforce & Education Committee**

Thursday, January 16, 3:00 pm, Best Western Ramkota

Wednesday, February 19, 3:30 pm, Northern State University

The Chamber will be closed the following days: Monday, January 20 Monday, February 17

## Youth Entrepreneurs Recognized at BIG Idea Competition



Kelly Weaver
Regional Director,
Small Business
Development Center

The 2019 BIG Idea Competition was a BIG success with 276 entries involving over 389 students from 29 schools. The event wrapped up Wednesday, December 11th, on the campus of Northern State University (NSU), and the winners

were determined from among the eight final entries with over \$30,000 in cash and scholarships awarded. The BIG Idea Competition aims to promote entrepreneurship, spur creative thinking and encourage students to start a business.

Korbin Leddy of Milbank High School took first place with Korbin's Steak Express which aims to sell convenient meat grill packs to customers, such as active camping families for example. Second place went to The Urban Garden, by Megan Nash of Northwestern High School, which would provide the urban population with fresh, quality fruit through hydroponic and vertical farming techniques. Second place also went to Jordan Edwards and

Paige Evans of Aberdeen Central High School with Smart Rides which helps parents transport their children to and from school or extra-curricular activities while providing the children a snack along the way.

The other finalists included Wild Yarrow Design by Elizabeth Wright from Rapid City Stevens High School, Hoffman Manure Hauling by Miles Hoffman from Leola High School, Vandy's Lawn Care by Paul VanDover from Milbank High School, CattleHome Fencing by Jessie Lux and Kodi Retzer from Eureka High School, and New Home by Quentin Eck from Brookings High School.

The BIG Idea Competition also features 4 specialty awards. The Marketing Design competition is an option for students create an ad for their business idea. Sponsored by McQuillen Creative Group, the winner was Leeper Farms Custom Work by Phoenix Leeper of West Central High School which aims to assist farmers in helping with any needs they do not have time for.

The winner of the Food Animal Agriculture Category, sponsored by Midwest Ag Supply, was Large Animal Immunization Robot (L.A.I.R.), a device to make cattle vaccinations more efficient. This entry was from students Liberty Thompson, Payton DeGroot and Aditya Tummala from Brookings High School.

In the Wellness Category, sponsored by Sanford Health, the winner was Romulus and Remus by Paul Wehrung of Spearfish. The idea was to create a game for your phone that would incentivize exercise and promote better physical health for our youth.

The new category this year, Agriculture Innovation, is sponsored by the South Dakota Agriculture Foundation. The winner was Feather-Lite Mix by Jacey Orthaus of Florence High School, a light weight potting soil mix targeted to older gardeners.

All finalists and category winners receive a variety of cash awards and scholarships from NSU, Presentation College, and South Dakota School of Mines & Technology totaling over \$30,000.

For more information about the competition, 2019 participating schools, and event sponsors, visit www.BIGIdeaSD.com. Questions regarding the competition can be directed to Kelly Weaver of the Small Business Development Center at (605) 626-2565 or kelly@growsd.org.

Photo Credits: Kelli Fritz Photography



**2019 BIG Idea Finalists** - Back row: (From left to right) Jessie Lux and Kodi Retzler, Eureka; Paul Wehrung, Spearfish (Wellness Winner); Jacey Orthaus, Florence (Agriculture Innovation Winner); Liberty Thompson and Payton DeGroot, Brookings (Food Animal Agriculture Winners); Miles Hoffman, Leola; Elizabeth Wright, Rapid City Stevens.

Front row: (From left to right) Jordan Edwards and Paige Evans, Aberdeen Central (2nd Place); Megan Nash, Northwestern (2nd Place); Korbin Leddy, Milbank (1st Place); Phoenix Leeper, West Central (Marketing Design Winner); Paul VanDover, Milbank; Quentin Eck, Brookings.



**2019 BIG Idea Winners** - Back row: (Left to right) Paul Wehrung, Spearfish (Wellness Winner); Jacey Orthaus, Florence (Agriculture Innovation Winner); Liberty Thompson and Payton DeGroot, Brookings (Food Animal Agriculture Winner).

Front row: (Left to right) Jordan Edwards and Paige Evans, Aberdeen Central (2nd Place); Megan Nash, Northwestern (2nd Place); Korbin Leddy, Milbank (1st Place); Phoenix Leeper, West Central (Marketing Design Winner).

### Meet the 2020 Committee Chairs



AGRIBUSINESS
Jamie Jones
Employer: Farm Credit
Services of America
Position: Insurance Services

Officar

Family: Parents Bruce and Sandy Jones and boyfriend

Steven Goetz.

Hometown: Aberdeen, SD 2020 goal for the committee:

My goal is to continue to shine the light on agriculture in the community of Aberdeen and encourage people to be involved in the committee and functions we sponsor.

Why I volunteer: I have a passion for agriculture and helping local producers.
Agriculture has helped form who I am and I want to help

give back so others can benefit.

Other community

involvement: I enjoy helping the Brown County 4-H Horse and Livestock programs, volunteering at SPURS and singing the National Anthem at the Aberdeen Wings hockey



AMBASSADORS Trisha Waldman Employer: Presentation

College

**Position:** Dean of Health and Natural Science/ Interim Dean of Social Science and

Humanities

**Family:** My husband Troy and 3 fur babies: 2 cats, Jonny and Java, and Luigi, an Italian Craybound

Greyhound.

Hometown: Dickinson, ND **2020 goal for the committee:** To determine methods to

connect with our community members, encourage involvement in Chamber and community events, and share benefits of how engagement can assist in building member connections and opportunities.

Why I volunteer: By volunteering, I can give back and assist in providing a quality community life for those around me. A community is only as strong as its members, and when we all pitch in we are able to foster relationships and strive

to build a vibrant community. Volunteering provides a sense of fulfillment that I am able to contribute towards the greater good and it is not the words we say, but the deeds we do that help make a positive impact.

Other community involvement: Chamber's Health and Wellness Committee, Dementia Friendly America, and I volunteer with Presentation College's many community projects.



DIPLOMATS
Taylor Wensmann

Employer: Quality Quick Print Position: Fulfillment Manager Family: Wife – Kristine Wensmann; Parents – Tom and Renea Wensmann; Sisters – Leah Anderson, Elizabeth Whitehead; Brother – Ross Wensmann

Hometown: Aberdeen, SD 2020 goal for the committee: Grow committee membership and retention at meetings/committee events.

Why I volunteer: Strengthening

our community is at the core of why I volunteer. Whether it's for a specific organization or for the community as a whole to enjoy, making Aberdeen a better place to live and to raise a family is my focus. I was fortunate enough to take part in many activities and events growing up in Aberdeen that wouldn't have occurred without the volunteers involved and I want to make sure that those opportunities are there for the future generations to come.

Other community involvement: Aside from participating in numerous city sports leagues, I volunteer my time with ringing bells for the Salvation Army, cleaning highway ditches, assisting at the Brown County Fair, and I am an active member of the Aberdeen Area Disc Golf Association where we continuously improve the Richmond Lake disc golf course. I am also involved with Good Shepherd Lutheran Church.



**ENHANCE ABERDEEN**Shane Smith

**Employer:** City of Aberdeen Planning, Zoning and Code

Enforcement

**Position:** Retired Army/City Code Enforcement Officer **Family:** Wife – Brenda Smith; 6 Children – Alexander, Shayna, Jacob, Devin, Brody and Kylla **Hometown:** Huron SD **2020 goal for the committee:** Continue to work with the community and businesses to keep Aberdeen vibrant and a welcoming community to all its

newcomers.

Other community

involvement: I am interested in

local veterans issues



HEALTH & WELLNESS
Jessica Rehder

**Employer:** Primrose Retirement

Community

**Position:** Sales Director **Family:** The 3 best kiddos around, Brayden, Ema and Grayson, 1 crazy-eyed dog-Maverick and a special guy

named Michael.

Hometown: Clear Lake, SD 2020 goal for the committee:

To increase the awareness of the Health & Wellness Committee by actively promoting the current health needs in Aberdeen. Our focus will be to continue to educate and train our community on the effects of Dementia through our community program such as DFAmerica (Dementia

Friendly America, currently the 1st and only city in South Dakota to hold this title) as well as education on the mental health epidemic that continues to grow within our community members, especially our youth. I will continue to fight for these diseases until we find a cure.

Why I Volunteer: I volunteer because it is the right thing to do. There are so many ways to give your time and talents. We need people to SHOW UP and make Aberdeen the best place to live. It is important that my children see that we have two choices, we can complain and live in a complacent world or we can SHOW UP and improve the place around us. My parents were and still are

volunteers in their community. They are proud of where they live and take pride in what their community has to offer. I feel the same way. It is important to instill this into the next generation so that we can continue to live in a world made up of good people and a great place to live!

Other community
involvement: I am currently
also involved in DFAmerica
Committee, ACT Member of
the Alzheimer's Association,
Aberdeen Area Chamber
Ambassadors, Co-Founder of
Aberdeen Caregivers Support
Group, Junior Achievement
Teacher, Northern Night
Committee Member and busy
Hockey Mom!



MILITARY & VETERANS
Devin Reints

**Employer:** Dakota Broadcasting

**Position:** General Manager Family: Wife Ashley & Daughter

Aria

**Hometown:** Langford, SD **2020 goal for the committee:** Continue to expand the

services and support we give to the people who serve or have served in the military.

Why I Volunteer: It's something I was brought up doing. It has become 2nd nature to give back when I can.

Other community

**involvement:** Other chamber committees, 2020 president

of the Aberdeen CVB Board of Directors, Member of the Salvation Army Advisory Board, Member of the Avera Patient & Family Engagement Advisory Board, PR Director of the Yelduz Shriners, and Worshipful Master of Masonic Lodge 116 in Langford.



TRANSPORTATION Tom Wanttie

**Employer:** City of Aberdeen **Position:** Manager of Aberdeen

Ride Line

Family: Wife – Janet, Children: Jessica Cihak & Brad with three children, Ricky, Damian and Jackson; Brad Wanttie & Sarah with three children, Braelyn, Korah and Harvey; Tyler Wanttie and Nicole Wanttie

Hometown: Stratford, SD 2020 goal for the committee:

I look to continue to address transportation issues in our region, working as a group to find solutions that will work for the good of our area.

Why I volunteer: I volunteer because I don't believe one person or one entity can solve all the issues by themselves. It takes a group of people that works together to get things done.

Other community involvement: I have been

a longtime member of the Aberdeen Optimist Club and serve as the Chairman of the Haunted Forest, member of the Brown County Sportsman's Club and volunteer as a Hunt Safe Instructor, member of the North East South Dakota Walleye Club, Brown County CERT (Community Emergency Response Team) Member and serve as a Team Leader.



WORKFORCE & EDUCATION Kimberly Ludwig

**Employer:** State of South Dakota, Division of Rehabilitation

Services

**Position:** Business Specialist **Family:** Husband – Joe Ludwig; Parents – Loren and Linda

Hoberg

Hometown: Webster, SD

#### 2020 goal for the committee:

To continue with carrying out current committee goals and activities and identifying new ones to support businesses and educational needs in the Aberdeen community.

Why I volunteer: Personally and professionally, it is imperative to continuously collaborate

with and learn from others in the Aberdeen community to remain up-to-date on current happenings and resources that are relevant to businesses and education.

Other community involvement: I am also involved in the Aberdeen Area Human Resource Association.

## Welcome New Board Members

Joel Mann, Andy Rehder and Matthew Zeller were recently appointed to the Board of Directors for the Aberdeen Area Chamber of Commerce.

Andy succeeds Paul Galatro, Joel is the liaison for the Aberdeen Area Convention & Visitors Bureau and Matthew is the liaison for the Aberdeen Downtown Association.

Joel Mann - Our family moved to Aberdeen in 2004. I had left my last job to be an at home parent. This afforded me the flexibility to help out organizations and



interests that I was passionate about through volunteerism. Since moving to Aberdeen, I have been involved with such organizations and events as the Aberdeen Swim Club, NSU Swimming, CC Lee Elementary, Central High School PTA, and the South Dakota Film Festival to name a few. Two years ago I accepted a position on

the Aberdeen Convention and Visitors Bureau board of directors, then the CVB Executive Board, which lead to my involvement with the Aberdeen Chamber of Commerce.

I look forward to my participation with the Aberdeen Chamber of Commerce and hope to be a welcome addition.

Andy Rehder -

Andy Render is the Plant Manager at 3M in Aberdeen and has a Mechanical Engineering degree from North Dakota State University. Aberdeen is Andy's 3rd 3M facility with



3rd 3M facility with increasing responsibility in 3M Brookings as an engineer and 3M Hutchinson as a manager and 6 Sigma Black Belt in 2019 he took over as plant manager in Aberdeen. Andy is married to Amy and together have 5 children.

Matthew Zeller - I was born and raised in Aberdeen. Graduated from Aberdeen Central in the class of 2000. Attended college at St. Cloud State University and graduated with a degree in Finance



in 2004. Started a career in banking while attending school with TCF Bank in various locations in St. Cloud, MN and the Minneapolis, MN area. In 2005 I returned to Aberdeen as accepted a job a Business Banker with Great Western Bank and continue in that role today.

Since returning to Aberdeen I have served on the Brown County Fair Board and was President in 2014. I am currently President of the Downtown Association and Business Improvement District. In my free time I enjoy hunting, golfing, and spending time with family and friends at Mina Lake.





## Giving Thanks for Local Agriculture

Despite a wet spring, wet summer, wet fall and late harvest, the Chamber's Ag Committee found reason to celebrate agriculture, and the ag producers who make it all happen, during the annual Ag Appreciation Banquet on Friday, November 22nd. The Ag Committee welcomed ag producers, agribusiness partners and community members to the Dakota Event Center to celebrate those who help feed, fuel and clothe the world.

The Farm Family of the Year award, sponsored by Farm Forum, went to the John & Stephanie Jung family, operators of Lazy J Bar Ranch near Mina. Nominations for this award are made through Ag Committee members and voted on by a team at the Farm Forum. Samantha Faehn, Ag Committee member employed by Farm Credit Services of America, was recognized with the Making a Difference Award for her volunteer efforts with the Ag Committee and the its events. Nominations are made, and voted on, by Ag Committee members.

Thanks to the generous donations of our sponsors, attendees enjoyed a Demkota Beef steak dinner followed by John King, who entertained the crowd with a mix of his original music and covers that got people up on their feet to fill the dance floor. Sponsors



2019 Farm Family of the Year John (second from left) and Stephanie (third from right) Jung with, from left, daughter Brooke, son Jacob, daughter-in-law Shelby and son Alex

Photo credit: Kali Holt. Farm Forum



Samantha Faehn, 2019 Making a Difference Award winner and Eric Payne, 2018 Making a Difference recipient

include:

PLATINUM: AGP, Eide Bailly LLP, Farm Credit Services of America, Glacial Lakes Energy, Insurance Plus, Plains Commerce Bank, RDO Equipment, Schwan Financial Group and Wells Fargo Bank

GOLD: Aberdeen American News/Farm Forum, BankNorth, BNSF Railway, Hub City Harley-Davidson, Livestock Specialists Inc and Payne Cattle Company/Frederick Seed

SILVER: Agtegra Cooperative, Animal Care Clinic, Artz Equipment Inc, Crawford MS&F/Crawford Trucks & Equipment, Dacotah Bank, Dial-A-Move, GCC Ready Mix, Great Plains Bank, Great Western Bank, Hub City Livestock Auction, Jark/Worlie Auction Service, John Sieh Agency, Lien Transportation, Millstone Family Restaurant, Northern Electric Cooperative, Pierson Ford-Lincoln and Quality Quick Print

BRONZE: Dakota Electronics, Dakota Motor Sports, James Valley Telecommunications and JDH Construction



















## Local Children "Shopped with the Saints" December 9

Thanks to the generous support of Walmart, Jimmy's Pizza, Eddie's Northside Sinclair and Coca-Cola of Aberdeen, "Shop with the Saints" brought the true spirit of giving to local families during the Christmas season. Eighteen children from the Aberdeen Area Boys & Girls Club spent a fun evening Christmas shopping with the help of players from Presentation College's basketball teams.

With a Walmart gift card, and the gentle guidance of a Women's or Men's basketball player, each child chose holiday gifts for parents and siblings. After checking off the names on their shopping lists, the kids and the college students enjoyed Jimmy's Pizza, beverages from Coca-Cola, and special treats from the staff of Eddie's Sinclair ("The Spirit Station"). Volunteers with the College's #PCProud group wrapped hundreds of packages!

"Our players truly enjoyed this special Christmas event," said PC Women's Basketball Coach, Nicole Bullock. "As a team, we enjoy participating in activities that truly



make a difference in the Aberdeen community, especially during the holidays."

Spirit, the college's Saint Bernard mascot, and Santa Claus himself were also there to join in on the fun.

## Help Support the Aspire Foundation



Janae Hamilton Development Director, Aspire Foundation

Dear Family and Friends of Aspire:

The Aspire
Foundation is
asking for your
support to help
us meet our
fundraising goal of
\$30,000.We have
secured Matching
Fund partners who
are challenging
our community
to join them in

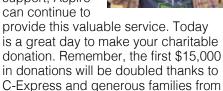
supporting the Aspire mission to create opportunities for people with disabilities to enhance the community. Every dollar you give (up to \$15,000)

will be matched. THANK YOU to: C-Express donating \$10,000; Larry & Letitia Krause and Larry & Sue Olson (parents of participants) each donating \$2,500 toward this campaign.

Your generous gift helps support people like Bill. 2 years ago, Bill lived at home in Hoven, SD with his mother; she developed health issues and was no longer able to care for Bill. Bill and his family needed options, so they reached out to Aspire for help. Shortly after, Bill moved to Aberdeen where he receives in-home support. Bill enjoys his new friends and activities in Aberdeen. Aspire supports many people like Bill that rely on our service to fill in when families are not able to meet all of their loved ones' needs.

With your generous support, Aspire can continue to

our region!



On behalf of everyone at Aspire, THANK YOU for remembering us this holiday season! Each contribution truly does make a difference in someone's life!!

For more inform, ation go to www.aspiresd.org or contact Janae at 605-229-0263 ext 1007.

## Grant Funds Makerspace Enhancements



Gretchen Sharp Executive Director, Aberdeen Public Schools

With the help of the Aberdeen Public Schools (APS) Foundation, the Aberdeen School District enhanced the Makerspaces for grades K-5 in all elementary schools across the district. APS Foundation District Collaboration Grant funds were used

to purchase materials for elementary Makerspaces, allowing greater access to needed materials and reducing the time between rotations.

Makerspaces provide hands-on, creative ways to encourage students to design, experiment, build and invent as they engage in science, engineering and tinkering. Students practice critical thinking skills, challenge their imaginations, and come up with solutions to real-world problems. The goal is to work together to learn, collaborate, and share. Most importantly, makerspaces allow students to explore, create new things, or improve things that already exist.

Some of the items purchased included Sphero robots, WeDo LEGO sets, VR sets, and programming software, Sphero Mazes, Sphero Minis,



Dash Robots, OSMO Genius Kits, Merge Cube augmented Reality and Media cameras.

## Legislative Cracker Barrels



The Chamber will be hosting Cracker Barrels on the following Saturday mornings in 2020:

January 25 February 1 February 8 February 29

These meetings are free and open to the public. Join us at the NSU Student Center from 10:00 am – 12:00 pm each day for an opportunity to interact with your state Senators and Representatives. Legislators from Districts 1, 2 and 3 are invited to attend. This is a great opportunity to hear about bills and legislation being discussed in Pierre.

## Chamber Wing Challenge - At the Beak of Freshness!

An early October blizzard couldn't dampen the spirits of the Chamber committees that took part in the 3rd annual Ultimate Committee Chicken Wing Challenge. Rescheduled for two weeks later than the original Business After Hours date, the wing challenge took place at Business After Hours, hosted by Pierson Ford, on Thursday, October 24th.

The committees that took part, and the sauces they created, include:

- Ag Committee Gold Rush Wings
  - Ambassadors Far Out Wings
- Board of Directors One-Legged Wings
- Community Affairs Chinese-Style Wings & Korean-Style Wings
  - Diplomats General Tso's Wings
- Health & Wellness Greek Goddess Wings
- Military & Veterans Coca-Cola Wings
- Workforce & Education Captain Jack's Parmesan Pirate Wings

Each attendee was given the



People's Choice was the Ambassadors represented by Trisha Waldman, Paul Weiss, Allie Carly, Jennifer Law and Barb Stugelmeyer



Judge's Choice was the Board of Directors, represented by Dave Welling, head chef.

opportunity to vote for their favorite flavor, and a group of Aberdeen Wings hockey players were in attendance as special guest judges.

And the winners were... The Ambassadors took home the People's Choice trophy and the Judges Choice went to the Board of Directors.

A special thanks goes out to Buffalo Wings & Rings for supplying the cooked wings, to which each team added their sauces. Can the Ambassadors and Board of Directors defend their titles in 2020? We'll find out next October!





## Employee Engagement ["DO OR DO NOT, THERE IS NO TRY" - YODA]

Despite all-time low unemployment rates in the U.S. and increase in job availability, something is still missing! Overall employee engagement has barely budged in years - remaining stagnant in the U.S. Approximately 30% (3 of 10) employees are engaged at work in the U.S and across 142 countries in which Gallup measured only 13% are engaged. As a global workforce, we remain challenged with an engagement crisis.

Much focus and effort has been

placed on employee engagement for many years, but sadly too much focus has been placed on measuring it, which is not sufficient to improve it. Before we can improve it, we must first understand what is employee engagement? Employee engagement is not employee satisfaction. Employee engagement is not employee happiness. Both, although important, simply do not raise the bar high enough. Kevin Kruse in his book Employee Engagement 2.0 defines employee engagement as

> the emotional commitment employees feel for their company and the company goals. Employee engagement is achieved when employees give discretionary effort; a level of effort they could give if they wanted to, but above and beyond the minimum required.

Why is employee engagement vitally important to business success? A recent survey by Aon Hewitt identified that for the average Fortune 500 company, 1% more engagement correlates to \$150 million in incremental revenue. Or, consider

this, stock prices for companies with engaged employees are consistently five times higher over a five-year period than companies without engaged employees. I think we all would agree that this is the right investment to make yielding tremendous return on invest (ROI).

How to champion employee engagement? Consider an Appreciative Inquiry approach by leveraging your organization "positive core" to design and redesign the systems within your organization to achieve a more effective and sustainable future. Do more of what is working and focus less about trying to introduce passing trend programs, etc. For example, linking learning to employee interest and aspirations is a simple yet powerful way to build engagement. Employees are eager to learn and grow and if organizations invest in developing people leaders the ROI will include: reduction in staff turnover, improved productivity and efficiency, retention of customers at a higher rate, and more profits.

Employee engagement is a mutual partnership. Both leaders and employees must work together to create initiatives that will propel the passion, commitment and motivation of your workforce. Sounds easy right. so why is employee engagement not improving? Because although approached with the best of intentions often absent is a systemic plan to sustain the momentum in order to keep employees continuously engaged.

Looking for a New Year's Resolution? How about in 2020 and beyond becoming an employee engagement Yoda, "Do or do not, there is no try." Employee engagement must be a permanent focus.

Submitted by Dan Uhlir, Human Resources Manager at 3M Aberdeen with over 25-years of human resources/employee relations experience and a member of the Aberdeen Chamber of Commerce Workforce & Education Committee. He can be reached at duhlir@mmm. com



safeharborsd.org/mardi-gras

## Help for Seasonal Affective Disorder (SAD)

Living in the North means less time in the sun and more time indoors. This puts people who live in the North at particular risk for two things: A Vitamin D deficiency and Seasonal Affective Disorder. Seasonal Affective Disorder is a certain kind of Depression that tends to hit people during the winter months.

People with Seasonal Affective Disorder often experience a lack of energy, difficulty getting to sleep and wanting to sleep too much, as well as overeating. People may also experience a loss of interest in activities, withdrawal from friends and family and a hard time focusing on tasks.

No one knows the exact cause of Seasonal Affective Disorder, but it may be linked to the dim light we experience in the winter months, which can release Melatonin in the brain. Seasonal Affective Disorder has been with humans for a long time, with some even guessing that it may be some sort of a hibernation response (which explains the overeating). There are also links with Vitamin D Deficiency which can correlate with symptoms of Seasonal Affective Disorder.

A Doctor can diagnose and

- may choose to prescribe anti depressants, especially if it is really impacting day to day living. But what are some steps you can take to help yourself?
- Light Therapy there are light boxes you can get to give you the effects of Sunlight. Many people keep them next to their desks to increase the "sunlight" hours experienced in the winter. This works possibly by helping correct sleep patterns and adding some Vitamin D.
- Infrared Light Therapy The same principles involved in a Light Therapy box are involved with Infrared Light Therapy, but the difference is that the color of the light changes how deeply it penetrates the skin. Red Light has a longer wavelength and therefore penetrates the skin more deeply, heightening the effect. There are also the anti aging benefits (Red light increases collagen production) and the anti inflammatory effects of Red lights that make people choose this therapy.

Spending as little as an hour in Infrared Light Therapy can have a huge impact.

- Get active studies have shown that physical exercise, yoga, walking, playing a sport...just being active can have a hormonal effect that can boost your mood and energy levels.
- Vitamin D Supplements Even people without Seasonal Affective Disorder should consider supplementing. The latitudinal line that runs through Atlanta Georgia is the last line that people will naturally get enough Vitamin D from the sun to be healthy. The farther we North of that line, the higher the incidence of many autoimmune diseases. A Vitamin D supplement can not only help with the symptoms associated with Seasonal Affective Disorder, it can boost the health of your immune system.

Submitted by Candace Briscoe, owner of Profiling Beauty Health & Wellness Center and member of the Chamber's Health & Wellness Committee.

## Aberdeen Employment Expo & Job Fair

Thursday, March 26, 2020
Location TBD

Businesses – get in front of hundreds of job seekers! Register for a table at this event by contacting Britt at britt.lorenz@northern.edu.



Barnett Center Addition - Aberdeen, SD

You Bring the Vision. We Bring it to Life.



See more projects at **HKG**architects.com

605 225 6820 524 S Arch Street Aberdeen, SD 57401

## Mother Wins \$1.5 Million in Breast Feeding Discrimination Case



Kim Dorsett Partner, Richardson, Wyly, Wise, Sauck & Hieb

This year a Delaware jury awarded a former Kentucky Fried Chicken employee \$1.5 million in damages after finding that her employer discriminated against her by not providing her with an adequate place to pump as

a nursing mother. The lawsuit was filed after the employee reported that she was first required to pump in the bathroom, which was frequently interrupted by customers, and then later in a non-private office where her supervisor continued to work and where the windows and surveillance cameras could not be turned off. The employee also reported she was often allowed to pump only one time during her ten-hour shifts. After the employee complained to supervisors, she was demoted, transferred to a different

location, and had to take a pay cut.

The employer's actions were found to be in violation of the Patient Protection and Affordable Care Act, which amended the Fair Labor Standards Act to require covered employers to provide nursing mothers reasonable break times to express breast milk after the birth of her child. In order to prevent this type of issue in your workplace, here is what you need to know:

- An employer is required to provide a reasonable break time for an employee to express breast milk for her nursing child for one year after the child=s birth, each time the employee has the need to express milk.
- The employer must provide a place, other than a bathroom, that is sheltered from view and free from intrusion from co-workers and the public, often referred to as a lactation room. While the law does not mandate a specific set up, ideally the room should contain a chair, a flat surface such as a side table, and an electrical outlet. Easy access to a refrigerator is

also beneficial.

• An employer is not required to compensate an employee while

she is taking a break from work for this purpose. However, where employers already provide compensated breaks, an employee who uses that break time to express milk must be paid the same way that other employees are compensated for break time.

• Employers that employ less than fifty (50) employees are generally not subject to the requirements of this Act if such requirements would impose an undue hardship by causing the employer significant difficulty or expense when considered in relation to the size, financial resources, nature, or structure of the employer=s business.

The Delaware case definitely serves as a warning to other employers who have been failing to provide this accommodation to working mothers. However, small business owners not technically subject to the law's requirements are still encouraged to consider providing one if at all possible. This not only provides an employee benefit that can increase morale, it also creates a more inclusive workplace that can make a working mother's return to work more comfortable. Additional information on this topic can be found at www.dol. gov.

Rehabilitation bringing *you* home... Expertise. Compassion. Results.



To learn more visit: www.aberdeenhealthandrehab.com

## 2019 Pheasant Sandwich Shootout Winners

Alex Vogel (left) of Aberdeen won the Home Chef Division. The Restaurant Division was won by David Solum (center) and Michael Bacon (right) with Danger von Dempsey's Pizza & Brewhäus in Aberdeen.



Tealwood

## Thankful for 2019 Blessings - Happy Holidays!



Dr. Timothy Downs President, NSU

I thoroughly enjoy this time of year, as Northern celebrates its winter commencement and our students, staff and faculty cherish time with family and friends.

It is also a time to reflect on the past year. As I think about 2019, I realize

how grateful I am to be a part of this institution and community. Northern is an absolutely amazing place to live, learn and work.

I'm thankful that students put their trust in us to help unleash their

potential.

I'm also thankful that our faculty and staff do a tremendous job educating and preparing tomorrow's workforce. Frequently, our employees take on often-unseen tasks – for the sake of our students.

You may not realize it, but higher education is more than just a job, it's a calling. Our faculty and staff answer the call every single day!

While campus is going through some changes, with more likely to transpire, I pledge to put the experience of our students first, while concurrently working diligently to sustain our exceptional learning community.

I firmly believe in Northern State

University and its mission to prepare students for the future. I also believe that Northern has what it takes to succeed in this changing economy – and that's due to all of the dedicated faculty, staff and students at Northern.

This holiday season, I'd like to say thank you for all you do as community partners and stakeholders to make Northern great. Whether it's sending your student to college, donating to a scholarship endowment, attending a fine arts event, hiring a student intern or new graduate, or even wearing maroon and gold to support the teams. Thank you!

Go Wolves!

## Enhance Aberdeen Business Recognitions

The following businesses were recognized by the Chamber's Enhance Aberdeen Committee for improvements made to their businesses or property. Improvements may include upgrade to the aesthetic appearance of the building or property and enhancements that increase quality of life for our residents.



**Dakota Outdoors** 402 N Main St Exterior Improvements



**PA Towing** 317 1st Ave SE Exterior Improvements



**Lewis Drug** 119 6th Ave SW New building



Roncalli Nearly New Store 220 ½ N Main St Exterior Improvements



**Target**3316 7th Ave SE
Additional planters and greenery

## Only US Beef Should be Labeled as a "Product of the USA"



Mike Rounds US Senator (R-SD)

South Dakota and American cattle producers raise the best beef in the world. Many families specifically seek out these highquality products when choosing what beef to purchase at the grocery store. However, some families may not

realize that not all meat labeled "Product of the U.S.A." is actually beef from cattle raised within the United States. Current federal regulations include a loophole that allows beef from livestock born, raised and slaughtered in foreign countries to be labeled "Product of the U.S.A." as long as the beef undergoes additional processing at a plant in the U.S. This is wrong.

Senator John Thune (R-S.D.) and I introduced legislation to address this issue. The U.S. Beef Integrity Act would make certain that the "Product

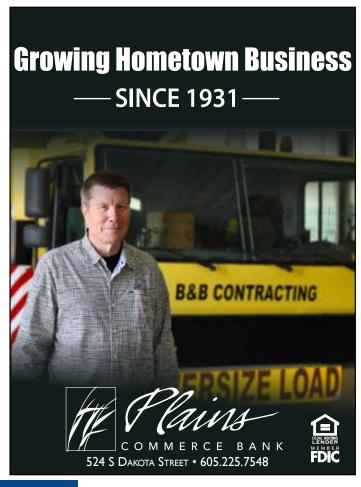
of the U.S.A." label only goes on beef and beef products exclusively derived from one or more animals born, raised and slaughtered here in the United States. We also wrote a letter to U.S. Department of Agriculture (USDA) Secretary Sonny Perdue in support of administrative changes that would prevent beef from cattle born, raised and slaughtered in foreign countries from being labeled as a "Product of the U.S.A." This change would be a win for both consumers and our hardworking cattle ranchers here in the U.S.

Consumers deserve transparency when they're purchasing beef. When South Dakota families purchase beef labeled "Product of the U.S.A.," they should know with certainty that it is coming from one of our top-quality producers. This does not mean we should close the door to other options as well – far from it. I'm glad we have a vast array of choices when we do our grocery shopping. Our bill simply closes the misleading labeling loophole so you'll never be unsure where your beef came

from when you're at the grocery store meat counter.

When consumers have greater choice, it results in more innovation in the market and fairer prices. I introduced legislation that would open up new markets for South Dakota producers. Our bill would allow meat and poultry products inspected by state Meat and Poultry Inspection (MPI) programs to be sold across state lines. Right now, 27 states have state inspection programs that meet or exceed federal inspection standards. However, under current law, products processed at these facilities can't be sold across state lines. Producers have to take extra steps if they want to expand their market reach.

Our farmers and ranchers work hard to deliver the best and safest food products in the world. When I purchase beef at the store, I want to know with certainty that it is an American product. Our beef labeling bill and our meat inspection bill will provide consumers with greater transparency and choice when they're at the grocery store.







## South Dakota Leading the Way



John Thune US Senator (R-SD)

I served four years as chairman of the Senate Committee on Commerce, Science, and Transportation, which has jurisdiction over everything from planes, trains, and automobiles to the depths of the

ocean and the heights of outer space. And no matter the subject, one of my favorite parts about serving in that role was giving South Dakota a seat at the table by elevating the issues that are important to the state and by providing South Dakotans with the opportunity and platform to share their expertise and experience on a wide range of issues.

While I no longer serve as chairman of the full committee, I'm still a member, and I'm closing out my first year as chairman of the Subcommittee on Communications, Technology, Innovation, and the Internet. It's been a fun and rewarding experience, particularly because I'm still able to give South Dakota a seat at the table.

The subcommittee's membership mirrors the full committee's membership, so we have a variety of voices, experience, and priorities on which we can lean. I also love the subject matter. I'm able to continue working on several initiatives that began years ago, particularly my effort to ensure the United States wins the race to 5G mobile broadband technology.

Winning the race to 5G isn't just about the jobs and opportunities it would create or the enhanced speed

with which we'd be able to consume or share information. As important as those things are – and they are very important – this is also about better positioning the United States from a national security and economic security perspective.

For these reasons, it's more imperative than ever that we beat our global competitors in this space, particularly China, which often plays by a different set of rules. I've been committed to doing everything I can to ensure the tools are available for the United States to be the first to carry this across the finish line, but we can't take our foot off the gas.

Over the years, I've led full committee hearings on this topic. I've led subcommittee hearings on this topic. I've brought the committee to South Dakota to examine this topic. I've written bills on this topic. I've even had one signed into law. And since the federal government isn't going to win this race alone, I've also found partners at the state and local level who have been instrumental in helping South Dakota lead the way on 5G.

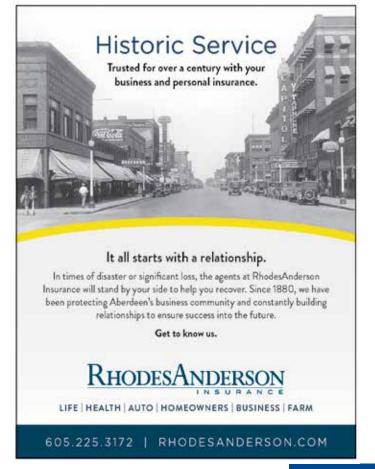
Sioux Falls
Mayor Paul
TenHaken has
been one of
those partners,
and it was a
"things-havecome-full-circle"
experience to join
him and others in
November as the
first 5G cells in
South Dakota went
live. After years of
putting in the work,
Sioux Falls is now

one of the most rural communities in the entire United States to be 5G-enabled.

Because of his leadership on this issue, I invited Mayor TenHaken to Washington, D.C., to share his unique perspective on how important this issue is at the local level. Specifically, the mayor weighed in on the implementation of my Making Opportunities for Broadband Investment and Limiting Excessive and Needless Obstacles to Wireless Act – or MOBILE NOW, for short – which was signed into law in 2018. This new law helped lay some of the important groundwork that has made it possible to more easily deploy mobile broadband networks in the country.

5G is expected to contribute \$275 billion in new investment and \$500 billion in economic growth, and, as I mentioned, it will help strengthen our national security, too. We're at the point in the race where the finish line is in sight, and there's no turning back. With the right investment, a committed team, and a clear vision, the United States can win, and when we do, South Dakota will have been a part of its success.





## Planning for Disaster Recovery is Good Business



Jaime Wood SBA South Dakota District Director

As we head into the New Year and another projected heavy winter, it is important for small business owners to consider disaster preparedness. Approximately 25 percent of businesses that close because of a natural disaster never reopen. Small

businesses can improve their chances of successful disaster recovery by assessing risks and developing a plan with the assistance of the U.S. Small Business Administration.

A disaster creates rippling effects on an entire community. After a declared disaster, the SBA assists in economic recovery and community rebuilding by offering affordable, timely, direct loans to businesses, nonprofits, homeowners, and renters to cover uninsured losses. There are steps small businesses can take ahead of time to reduce impact of an unforeseen disaster:

• Establish a disaster recovery

plan. Being prepared for any kind of emergency means you'll rebound sooner with less impact to your financial capabilities. Consult your insurance agent to determine whether your coverage is enough. Make sure you understand what's covered by your policy and determine if you need flood insurance. Remember, many general policies do not cover flood damage.

- Check into business interruption insurance. This can help cover operating expenses if you're forced to temporarily close. Calculate the cost of business interruptions for a day, week, month or more. To the extent possible, set aside a cash reserve that will allow your company to function during the recovery phase.
- Strategically develop professional relationships with alternate vendors just in case your primary supplier is unavailable. Occasionally, place occasional orders with them to keep your account active. Create a contact list for business contractors and vendors you plan to use in an emergency. Place this list with other important documents in an easily accessible place at a protected off-site location.

• Create a crisis communications plan and test it before a disaster occurs. Let staff, customers, vendors, contractors know what's going on. Establish an email and phone alert system, including primary and alternate email addresses and phone numbers for your employees, vendors and customers. Keep your customers, clients, and the community regularly informed so they know you're still in business and in the process of rebuilding after the disaster.

The SBA works with its federal partners to ensure all people are aware of the options available to them after declared disasters. Developing an effective and workable disaster recovery plan is critical for all small business owners. For more information on how to create a disaster recovery plan, please visit www.sba.gov/disaster and follow us on Twitter @SBA SouthDakota.

(Jaime Wood serves as the SBA South Dakota District Director and is based in Sioux Falls. She oversees the agency's programs and services in across the state.)

## Dignity in Aging



**Dusty Johnson** US Representative (R-SD)

It didn't make many national headlines, but the House passed the Dignity in Aging Act in November. As someone who helped introduce this bipartisan bill, I'm proud to support the reauthorization of many critical social and nutrition services – like Meals

on Wheels - to older Americans.

The Older Americans Act (OAA) has served our seniors since the early '60s – that's why it was an easy decision to support the Dignity in Aging Act of 2019, which reauthorizes and updates the OAA.

For years, the OAA has provided a diverse range of services for older Americans with the greatest social or economic needs. As our nation and society have evolved, so have the needs of America's older population. The critical programs included in the OAA help more than 41 million Americans over the age of sixty-five maintain their independence.

If the government is going to get involved, the program better work – and the OAA has proven its worth. The data is clear and reveals the OAA helps prevent costly hospitalizations and institutional care for our seniors. Nowadays, we have the tools to examine if a program is working or not. The Dignity in Aging Act adds important accountability measures – if a program isn't proving to be effective, then it won't continue.

I say it often – there is a lot of noise coming out of Washington and many of the policy wins don't make the evening news. This is a policy win. The Dignity in Aging Act takes important steps to support caregivers, puts a greater focus on combatting senior social isolation, and promotes the ability of older citizens to remain in their homes as they age. This reauthorization empowers older Americans to live longer in the comfort

of their homes instead of moving to a long-term care facility, which, in cases involving Medicare, reduces costs to American taxpayers.

Unlike many of the government's rigid policies and guidelines that are riddled with red tape, this bill will provide flexibility to states to address specific issues impacting their individual senior communities. After all, states know what they need more than the federal government ever will.

South Dakota's Native American population is nearly ten percent of the state's total population and those seniors shouldn't be left out. This bill recognizes this need and authorizes funding specifically for Native American tribes to benefit from OAA programs such as nutrition services, home care, and transportation assistance.

This is a big win for South Dakota's seniors and their families, and I'm proud to be a part of it.

## MFG Gift Will Fund New Art Pavillion on NSU Campus

A significant gift of \$30,000 from Molded Fiber Glass Cos. will be used to create an outdoor art pavilion on the Northern State University campus.

The Molded Fiber Glass South

Dakota Pavilion will be located east of Spafford and Dacotah halls. MFG CEO Richard Morrison and Aberdeen MFG Senior Vice President David Giovannini were on campus in December to finalize the donation.

"I am delighted to present you with this," Morrison told those attending the gathering, including NSU President Dr. Tim Downs, Provost Dr. Michael Wanous and School of Fine Arts faculty members. "We want to support our local communities."

MFG, which broke ground in Aberdeen in November 2007, strives to have good community relations, Morrison said. Giovannini said as a





Pictured, left to right: Keum-Taek Jung, NSU Associate Professor of Art; Derek

corporation, MFG believes in the importance of the arts, and this donation

represents that belief.

"The fine arts at Northern has been an excellent program for many years," Giovannini said.

The outdoor sculptural pavilion will showcase art being produced by Northern students, faculty and visiting artists. Designed with a translucent roof that merges with the wall, the

Decker, NSU Lecturer of Art; Dr. Michael Wanous, NSU Provost and Vice President of Academic Affairs; Dr. Tim Downs, NSU President; Richard Morrison, MFG CEO; Dr. Kenneth Boulton, Dean, NSU School of Fine Arts; David Giovannini, Aberdeen MFG Senior Vice President; Kelli Fritz, NSU Foundation Director of Development; Nadya Preszler, NSU Instructor of Art; Alexis Doerr, NSU Lecturer of Art; and Peter Kilian, NSU Professor of Art/Chair, Department of Art and Theatre.

structure will be open on three sides with an integrated work surface.

The idea was to provide extra, practical space for students to work on larger projects, and provide a space for them to work outside, said NSU Professor of Art Peter Kilian. The pavilion will also open up the art-making process to visitors and passers-by, said NSU School of Fine Arts Dean Dr. Kenneth Boulton.

SAVE UP TO CONSMALL BUSINESS HEALTH INSURANCE

Avera Health Plans

## Health insurance is essential to running a successful business.

Our insurance products and quality customer service will lighten the load of managing these expenses while also helping your employees achieve their health goals.

Call your agent or get a quote at AveraHealthPlans.com/save

18-AVHP-1461

#### **SANFORD ABERDEEN ADDS INTERNAL MEDICINE PHYSICIANS**

Sanford Aberdeen recently welcomed two internal medicine physicians. Hafiz Rehman,

in Baltimore.



M.D., and Jean Tejada Perez, M.D., specialize in care for adults, including

treatment of chronic conditions,

cholesterol screening, cholesterol

Rehman is board certified in internal medicine. He earned his

Medical University in Lahore, Pakistan, and completed his residency and

internship at Greater Baltimore Medical

Center in Towson, Maryland. Rehman

medicine at the University of Maryland

completed a fellowship in internal

medical degree from Kind Edward

treatment and genetic medicine.



Perez

Rehman

**HIRES NEW STAFF MEMBERS** 

The

sanfordhealth.org.



For more information or to

schedule an appointment, visit



Heaphy

Courtright

Primrose Home Office has hired Ashley Heaphy and Nicki Courtright as their newest Regional Sales and Marketing Managers. Both previously served as Sales Directors for Primrose; Heaphy in Lima, OH and

Jim Heller has joined our research



Courtright in Wausau, WI.





Tejada Perez earned his medical degree from Universidad Iberoamericana in Santo Domingo, Dominican Republic. He completed his residency at Jacobi Medical Center in New York City, where he received the Humanism in Medicine Award.

department and Anthony Schwab, former Finance Manager, has taken over Jim's previous position of Director of Operations. Dalton Cox has moved from the research department into the Finance Manager position.

Brandon Christiansen has moved from Regional Sales and Marketing



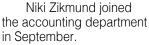
Lindner Christiansen



Manager into a Marketing Strategist position. Amanda Lindner, formerly Regional Sales and Marketing Manager. has moved into the Regional Operations Manager position.

Malinda Osborn has been promoted from the Director of Nursing in Shawnee, OK to Regional Nurse Manager.

Jackie Keil has been hired as the Human Resources Administrative Assistant. She brings many years of HR experience, previously working at Avera St. Luke's.



Primrose Retirement Communities, LLC, headquartered in Aberdeen, South Dakota,





Osborn

Zikmund

living, and memory care communities across the country which specialize in personalized services and resident-focused care. The mission of Primrose Retirement Communities is to create happy and healthy living environments for seniors. Since the opening of the first Primrose community in Aberdeen in 1991. Primrose has grown to include over 40 locations in 19 states.













## Does your business phone system need an update?

Win the greater of 15% off or \$500 toward a new phone system in our **Oldest Phone System Contest!** 

Contact Barb today to be entered.



725-1000

nvc.net

Restrictions apply. Contest runs 1/1/20 through 4/1/20. New system must be installed by 5/1/20 and billed by 6/1/20.





CONSTRUCTION

HOME IMPROVEMENT

loan rates as low as 2.85%

"With 20 years experience in the construction business, I take pride in consulting on your project."

— Mark Peterson | Construction Loan Specialist





Alex Vogel Branch Manager NMLS# 1710197

## Dakotaland FEDERAL CREDIT UNION

1601 8th Ave. NE | Aberdeen 605.225.7711 | www.DakotalandFCU.com NMLS # 657864

\*annual percentage rate



Abby Murano Lending Officer Business Development NMLS# 1898411