

PROGRESS

MAGAZINE

MAY/JUNE 2019



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MORE THAN BUSINESS IT'S ABOUT *Community*



Mark Hahler
Market President
Commercial/Ag Banker
NMLS #1475658
mhahler@cortrustbank.com



Heather Sieh
Loan Officer/Credit Analyst
NMLS#1511174
hsieh@cortrustbank.com



Connie Kusler
Mortgage Specialist
NMLS #473111
ckusler@cortrustmortgage.com

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SEAN "DANGER" VON DEMPSEY



I am so excited about our new venture into Aberdeen. It has been a dream of mine for a long, long time to open a Danger von Dempsey's, and now that we are so, so close to achieving this dream, I'm on a cloud. When we started talking about markets and potential towns, our #1 choice was Aberdeen, and when we purchased the old "Last Chance" building at 1023 S Main, I was positive that we would be open by summer's end.

Which proved to be wrong. When we picked a second date, and started making plans, this also fell through. Finally, this year we were able to sign with Dutenhofer Construction to come in, and start the build out, and turn the eerie, "dempseys at the disco" theme we walked into, into what you will see soon, a sit-down pizzeria restaurant with an open kitchen, great craft beers brewed in Watertown, and some fantastic people.

When you enter, you'll see rum runner brick, twin axes hanging on the wall, an aged black walnut mantle, and our back bar featuring Dempsey's Brewing Company Taps, and a few TV's. We have an almost split two layers, with the entrance being more of that, "old English pub" feel, and the back having a lot more modern twists. In the main seating area, booths are lined against lime green walls with brick, towards our kitchen, where kids (young and old!) can watch the magic unfold. Our chefs make our dough, age it for 24-48 hours, push it out by hand, toss it a time or two, build it, toss it in our big double decker brick oven, cook it for 5 minutes, remove the pie, slice & dice it, and your server brings it to your table.

Past the booths, we have our DBC logos that our Illustrator in Bismarck (Ben Brick of Brick Design) draws for us, and Adam Wiedman (Wiedman Design Co) brands and colors. We are really proud of each of these logos, as we feel we are creating a mass Dempsey universe with new characters entering every few months. Plus, they're really cool. We also have deco-paged tables, which is a combination of work from my Mother (Lyne Dempsey), Jayme Erickson (my very nice fiancée) and me. I've always liked making something more of something plain, so I enjoy each table we "decorated".

Finally, we have a blue wall with all of my favorite things. Random frames, of images of things and people I've seen & meet in my world travels. It's a big world.

We can't wait to invite you into Danger von Dempsey's! Find us on Facebook, check out the Instagram feed, and don't forget to tell a friend!

Cheers!

**Paid promotional space.*



Leadership Aberdeen Graduates 32nd Class!



Gail L. Ochs
President, IOM
Aberdeen Chamber

It has been a busy few months for the members of this year's Leadership Aberdeen Class. How fortunate our community is to have these 27 individuals in our community. They fully committed to the weekly Leadership sessions

which touched on core leadership development topics including: Authenticity, Personality Profiling, Community Building, Purpose, Government, Gratitude, Reason, Resilience, and Advocacy.

We couldn't pull this program together without the support of our Leadership Aberdeen Business Partners. These partners work with us to develop the class agenda, put on tours of their business and give the participants a glimpse into what makes their company successful. They included: 3M Company of Aberdeen, Agtegra Cooperative, Avera St. Luke's, Dacotah Bank, Glacial Lakes Energy, Molded Fiber Glass, Northern State University, and Sanford Health. Thank you for your support of this program.

This year's class also had the opportunity to participate in Aberdeen Day at the Legislature, Legislative Cracker Barrel, city council meeting, Dacotah Prairie Museum Tour, Cultural Heritage Museum tour, and more. All that, in addition to working on their class project outside of normal class hours.

This year's class hosted "Night in a Car For Journey Home" on Friday, April 26th. The event was designed to shine a spotlight on the hidden aspect of homelessness that many in our community experience – living in



their cars. Aberdeen area residents and businesses were encouraged to spend a night in their car so others wouldn't have to. The event was held at the Aberdeen Police Department. Thank you to the City of Aberdeen and the Aberdeen Police and Fire Departments for working with the class on this event. All proceeds from the event were donated to the Journey Home of Aberdeen, which provides support to individuals experiencing a housing crisis through services such as emergency shelter, supportive housing, food pantry and interactive financial planning.

The Leadership Aberdeen program is designed to analyze, characteristics associated with leadership, develop individual skills and gather an awareness of trends, challenges and issues that face the Aberdeen area. This year's graduates join 785 others who have completed the program since its inception



in 1987. If you are interested in participating in next year's Leadership Aberdeen program, give me a call at (605) 225-2860.



SOCIAL NETWORKING

The Aberdeen Area Chamber of Commerce is on Facebook and Instagram.

Connect with us by searching for Aberdeen Area Chamber of Commerce.

135 Years and Going Strong



Dawn Williams
2019 Chamber Board Chair, SD Dept. of Labor & Regulation

How exciting to be celebrating 135 years of the Aberdeen Area Chamber of Commerce! It is amazing to think that the organization was originally established in 1884. No matter what their original vision

was for the chamber at that time, I am sure that the founders would be extremely pleased with the success it has become. We are currently 650 members strong and growing and have over 2,000 active volunteers that are involved with our many chamber events and activities. Our vision and mission continues to focus on bringing businesses and individuals together to serve as the leading business advocate for the economic health and vitality of our membership, our community, and the greater Aberdeen area. Your chamber staff and Board of Directors continue to work together to ensure the goals are met and to continually support a thriving community.

We recently celebrated the graduation of the 32nd Leadership Aberdeen class. The class members spent their time learning more about our community as well as developing their individual skills. The area leaders

in business and industry and our local government officials play a huge part in the success of this program with the valuable time they spend educating the class on their areas of expertise. The Leadership Aberdeen employers and families are greatly appreciated for allowing them the time spent to learn and grow through this program. We know that each of the participants gained insight of the community, developed new friendships and provided value to their employers. I hope to see them continue their Chamber relationship by volunteering for our committees and participating in the many Chamber events.

Each year the Leadership Aberdeen class plans a group project that has grown into a positive impact for the community. This year's class was inspired with a "Night In A Car For Journey Home," to raise awareness of the issue of homelessness as well as the Journey Home that provides much needed resources for the less advantaged in our area. An excellent and creative fund raising idea that was originated by Aberdeen's future

leaders! We know that the Journey Home will greatly appreciate your project!

The Chamber continues to work for our members to ensure you get the most out of your membership. We encourage you to become engaged in and take advantage of our many opportunities. Whether it is supporting one of your employees to participate in Leadership Aberdeen, sponsoring and attending a Business After Hours, joining one of our many committees or participating in the various Chamber events that are planned throughout the year, you or your staff's participation could be the best thing you could do for keeping your organization strong, sustainable and engaged. We look forward to serving our members and to provide many opportunities for you to appreciate the value of your membership.



2019 Chamber Leadership

Executive Board

Dawn Williams, Chair	SD Dept. of Labor
Jack Hollinsworth, Chair-Elect	JDH Construction
Jeff Poppen, Vice Chair	Sanford Aberdeen Medical Center
Robert Goscicki, Treasurer	Aberdeen Federal Credit Union
Kellie Ecker, Secretary	SD Mfg & Tech Solutions

Staff

Gail Ochs	President
Bea Smith	Director of Member Services and Events
Lisa Anderson	Director of Public Relations, Committees and Programs
Stacie Wiedebush	Finance Manager
Korine Grismer	Administrative Assistant

Full Board

Brett Deibert	Farm Credit Services of America
Dr. Timothy Downs	Northern State University
Justin Feickert	Midstates Group
Julie Fischbach	Mainstream Boutique
Todd Forkel	Avera St. Luke's
Paul Galatro	3M Company
David Novstrup	Wylie Thunder Road
Matt Prehn	Midstates Group
Katie Washnok	Blackout Industries
Dr. Sandra Welling	Presentation College
Devin Reints, CVB Board Liaison	Dakota Broadcasting
Mike Sommers, ADC Board Liaison	Double D Body Shop
Mike Bockorny, Ex-Officio	Aberdeen Development Corp.
Casey Weismantel, Ex-Officio	Aberdeen Area CVB
Shelley Westra-Heier, Ex-Officio	Aberdeen Downtown Assoc.

www.aberdeen-chamber.com • 605.225.2860



This magazine is a bi-monthly publication of the Aberdeen Area Chamber of Commerce.

COVER: Danger von Dempsey's Pizza & Brewhaus

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New Hangar

Aberdeen Flying Service

4430 E Highway 12 • 605-225-1384 • aberdeenflyingservice.com



New Owner

Aberdeen Massage

202 S Main St, Ste 450 • 605-377-5930 • aberdeen-massage.com



Acquisition of Aberdeen Asphalt

Jensen Rock & Sand/Aberdeen Asphalt

601 9th Ave SW • 605-225-8081 • jensenrockandsand.com



New Owner

Jerry's Dent Repair

1314 6th Ave SW • 605-380-3976 • jerrysdentrepair.com



New Location

Red Rooster Coffee House & Red's Market

218 S Main St • 605-225-6603 • redroostercoffeehouse.com



New Location

Runnings

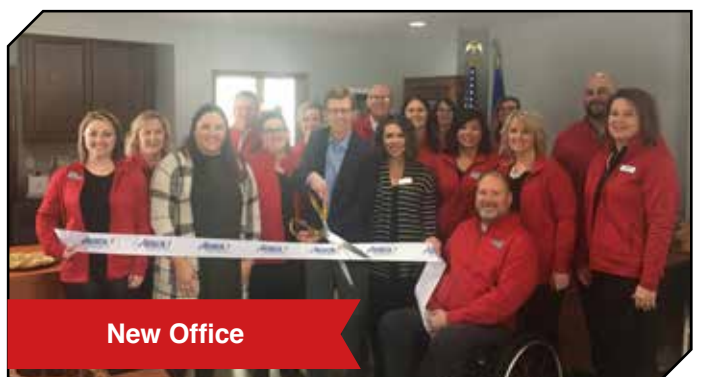
1815 6th Ave SE • 605-226-2600 • runnings.com



New Business

Unravel Aberdeen Escape Room

305 S Main St (lower level of Karisma) • aberdeenescaperoom.com



New Office

US Congressman Dusty Johnson

604 6th Ave SE • 605-622-1060 • dustyjohnson.house.gov



Aberdeen Housing Authority & Redevelopment Commission
 310 S Roosevelt St • 605-226-2321
 aberdeenhousing.com



SD Dept. of Labor and Regulation, Aberdeen Office
 420 S Roosevelt St • 605-626-2340
 sdjobs.org

Mark your calendars for the
BROWN COUNTY FAIR'S
 volunteer sign up events.

Refreshments will be provided along with door prizes from some of our local businesses. The first event will be held on Tuesday, July 9th at 6:30 p.m. to 8 p.m. at the Elks. The second event will be held on Monday, July 22nd at 6:30 to 8 p.m. at the clubhouse at the fairgrounds. Come on the date that works best for you. Hope to see you there!



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Transformed by Rachel's Challenge and the Chain Reaction



Saundra Anderson
Friends of Rachel Club
Aberdeen Central High School

On Tuesday, February 12th, Aberdeen Central High School was site of a transformational event presented by Rachel's Challenge. Rachel's Challenge is a national nonprofit organization based on the life and beliefs of Rachel

Scott, the first victim of the Columbine High School shooting in 1999. After her death, many students that Rachel reached out to shared stories with the Scott family about the profound impact her simple acts of kindness had on their lives, even preventing one young man from taking his own life. Students were able to hear the impact that Rachel had on others from JB, a presenter with the national organization. JB also conducted Friends of Rachel club training later that afternoon for students who were already members and

those who were interested in getting involved and making an impact in their school and community. That evening, a community presentation with similar information was shared with parents and other community members.

The next day, over one hundred middle school and high school students, along with almost thirty adult volunteers, took part in a Chain Reaction event. The day focused on breaking down barriers and helping participants understand their personal identity, power, and that through shared life experiences, they are not alone. Those involved talked about how impactful the training was and how it reminds everyone to be empathetic to those around you.

The Aberdeen Central FOR Club has been busy in the last couple of months since the event. They have been working on recruiting new members and sharing the message of caring with the student body through locker signs, positivity quotes, and a chain link of kindness project. They also have been reaching out to meet needs in the community, as well.

They are currently working on tying fleece blankets for local organizations, volunteering at Knight for a Princess, and are hosting a community 5k color run/walk. Fifty percent of the proceeds from the event will benefit the New Beginnings Center, which services area high school students and is currently raising funds for a remodeling project. More information about the color run/walk happening on Friday, May 10th can be found on the Aberdeen Central webpage under the "Announcements" tab.

The FOR Club would like to say thank you to the community of Aberdeen for rallying around them and supporting them through this experience and for those who gave of their time to help with the Chain Reaction day. They would also like to extend a special thank you to Dacotah Bank, the Aberdeen Public School Foundation, the Aberdeen Police Department, the Aberdeen Area Community Foundation, and the United Way for financial support for the two day event.



Barnett Center Addition - Aberdeen, SD

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WELLNESS SYMPOSIUM: OPIOID ADDICTION



Speakers include:

- Dr. Shauna Schmidt, MD
- Detective Brad Jung, Aberdeen Police Department
- Jamie Milbrandt, Avera Addiction Center
- Dr. Melanie Weiss, OD

Tuesday, June 18 • 6:00 – 8:00 pm
Johnson Fine Arts Center, NSU
Campus (Red Room)

Learn about opioid addiction: **WHAT IT IS**, the **COMMUNITY IMPACT**, the **TREATMENT PROCESS**, and a **PERSONAL PERSPECTIVE**.

Presentations followed by Q&A.

Free and open to the public!

Hosted by the Chamber of Commerce's Health & Wellness Committee

Training Calendar

All webinars are free unless otherwise noted. For more information, and to register, go to www.eidebailly.com/insights/events.

May 15 – Dealership Insights Series: Tax Reform: Dealerships Tax Update Webinar

May 21 – Employee Benefit Plan: Are You Meeting Your Fiduciary Responsibilities Webinar

May 23 – Tax Considerations: Mergers & Acquisitions Webinar

May 30 – Performance Audit: A Tool for Both Private & Public Sectors Webinar

May 31 – International Tax: Sales Tax Considerations Webinar

June 11 – Energy Efficiency Tax Benefits Webinar

June 13 – Which Small Business Retirement Plan Option is Right for You Webinar

June 14 – How to Find & Use Your Data to Drive Real Results Webinar

June 25 – Fundamentals of Working Capital, Valuation Impacts & Deal Considerations Webinar

June 27 – Accounting Method Developments Webinar

June 28 – International Tax: US Reporting of Foreign Assets Webinar



CHAMBER BIG DATES

Ag Committee

Thursday, May 16, Noon, SDSU Extension
Thursday, June 20, Noon, SDSU Extension

Ambassadors

Tuesday, May 14, Noon, TBD
Tuesday, June 11, Noon, TBD

Business After Hours

Thursday, May 9, 5:15 pm, Beadle Floral & Landscaping (S 8th St location)
Thursday, June 13, 5:15 pm, Clark Engineering/RAM Housing Specialists

Candidate Forum

Tuesday, May 7, 5:15 pm, KO Lee Aberdeen Public Library

Chamber Executive Board

Thursday, May 9, Noon, Chamber
Thursday, June 13, Noon, Chamber

Chamber Full Board

Wednesday, May 15, 8 am, Chamber
Wednesday, June 19, 8 am, Chamber

Chamber Golf Tournament

Monday, June 3, 10:30 am, Moccasin Creek Country Club

Community Affairs Committee

Thursday, June 6, Noon, Best Western Ramkota

Diplomats

Thursday, May 9, 3 pm, Chamber
Thursday, June 13, 3 pm, Chamber

Enhance Aberdeen Committee (formerly Partners in Community Pride Committee)

Friday, June 7, 9 am, Chamber

Health & Wellness Committee

Wednesday, June 5, 8 am, NSU (JFAC)

Leadercast

Friday, May 10, 7:30 am, NSU (JFAC)

Military & Veterans Committee

Tuesday, May 7, Noon, National Guard Armory

Transportation Committee

Thursday, May 28, 3 pm, Chamber

Wellness Symposium: Opioid Addiction

Tuesday, June 18, 6pm, NSU (JFAC)

Workforce & Education Committee

Wednesday, May 15, 3:30 pm, Chamber
Wednesday, June 19, 3:30 pm, Chamber

Friday, May 10, 2019 at Northern State University's Johnson Fine Arts Center

This year's theme, **Leading Healthy Teams**, builds on the overall mission of the event: to fill the world with leaders worth following. Healthy teams yield fulfilled employees, effective collaboration, high organizational engagement and greater long-term success.

FEATURE SPEAKERS:

PATRICIA LEACHON
Founder, The Table Group

DALE KING
Co-Host, CBS This Morning and Editor-at-Large, O, the Oprah Magazine

MARCUS SAMUELSSON
Award Winning Chef, Restaurateur, Author and TV Personality

HOST TIMMY CROSBY
Comedian and Filmmaker

DR. CAROLINE LEAF
Communication Pathologist and Cognitive Neuroscientist

CECILIA HARRIS
Vice Chairman and Managing Director, Morgan Stanley

SINGER HARDAGE
Former Senior Vice President of Culture and Communications, Southwest Airlines

ANDY STANLEY
Leadership Author and Communicator

JULIET PLATT
CEO, WhiteSpace at Work

CRAG SPRINGER
Executive Director, AlphaUSA

7:30 am	Registration opens and light breakfast available
8:00 am	Program starts
9:30 am	Break
10:00 am	Program resumes
11:30 am	Lunch provided
1:00 pm	Program resumes
3:00 pm	Conclusion

Cost to attend: \$85 for Chamber Members, \$75 for Leadership Aberdeen Program Graduates, \$630 for Chamber Members Group of 8, and \$95 for Non-Chamber Members

To register: www.aberdeen-chamber.com/leadercast or call (605) 225-2860

Celebrating Chamber Week

Winter storm Wesley turned Chamber Week into Chamber Weeks, but it didn't dampen our enthusiasm for the activities and events. Everything went off as planned until about mid-morning Wednesday, when the storm hit. What was left was moved to the week after and the celebration went on! Thanks to all of our amazing volunteers for helping with surprise visits and congratulations to the winners of the prize drawings at Business After Hours. We appreciate all of our Chamber members!



CHAMBER WEEK 2019



Aberdeen Family YMCA



American National Insurance



Avera St. Luke's Hospital



B&E Siding and Windows



Bantz, Gosch & Cremer



Best Western Ramkota



Buffalo Wings & Rings



Bur-Mar's Clothing, Shoes & Accessories



Century 21 Investment Realtors



Century Business Products



Dacotah Bank



Dental Center



Edward Jones - Todd Buckstead



Gas-N-Goodies



Gelling's Auto Service



Great Western Bank, Downtown Branch



Harms Oil



HKG Architects



InsuraCrop



Investment Center Advisor Group



John Sieh Agency



Klabo, Brown & Co



Loffler Companies



Mac's Inc



Matheson Tri Gas



Miller & Holmes - M&H Gas



Moccasin Creek Country Club



Overhead Door



Pepsi Americas



Presentation College



Red Rooster Coffee House & Red's Market



Reede Construction



Roma Ristorante Italiano



Shriver's Memorial Mortuary



Taco John's



Tri State Water



Village Bowl



Vosika Fencing



Wireless World

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GLELS Gives Back to the Community

Great Lakes Educational Loan Services, Inc., which includes the Aberdeen location, became part of Nelnet* in 2018. Nelnet is dedicated to supporting the communities where we live and work. One of our core values is giving back. Giving back is truly a pillar of our organization. We take great pride in helping our local communities and the people who live in them.

Great Lakes has been supporting the community for many years in a variety of activities. Great Lakes Gives was implemented during 2014-2017 as a philanthropy program. Through the coordination of activities and relationships with non-profit entities in the area, Great Lakes was able to offer grants, volunteers, and funds to help give employees opportunities to join in and change lives.

The mission of the program was to help more people of all backgrounds access and complete higher education and see its benefits in their lives.

• The Boys & Girls Club received a Brighter Futures Grant of

\$50,000 through this program.

• O.M. Tiffany elementary was selected (based on the percentage of students qualifying for free/reduced lunches) as Great Lakes' adopted school. Matching funds of \$73,000 from the annual United Way campaigns were used by the school to provide enhancements like a SMART room, microscopes, classroom sound fields, alternative seating, and virtual reality glasses to name a few.

• Employees also had annual snack, book, and school supply drives to equip O.M. Tiffany students with the necessities needed to thrive in school.

• The Doing What's Write Pen Pal program was implemented within the O.M. Tiffany school to help fifth grade students develop writing and communication skills with Great Lakes pen pals.

• Volunteer Time Off was introduced to employees to allow work time to be used to help non-profit organizations in the community implement their goals. Some of the non-profits that we assisted were Salvation Army, SPURS, Camp Dream Maker, O.M. Tiffany elementary, and Kids Against Hunger.

Employees also support the United Way with an annual fundraising campaign. In 2018, through employee pledges and fundraising activities we raised \$14,782,



with a matching donation of \$19,491 from Nelnet.

We have many plans for 2019. In January 2019, Great Lakes employees had a Hat and Mitten Drive. We were able to provide 81 warm hats and sets of mittens to the Aberdeen Public School District where they were distributed to the local schools for their students.

Due to the extreme amounts of snow and the prediction of a very cold and a wet spring, February was dedicated to a sock drive for the Aberdeen Public schools. Great Lakes employees were happy to deliver 188 pairs of socks to help keep little feet warm.

For March and April, our project is a "Snack Pack" drive. The Salvation Army provided us a list of items (canned vegetables, peanut butter, granola bars, and snack crackers) needed. Over 1500 items have been gathered. The program, which is a partnership of many local groups, is geared to provide food to kids who have limited opportunities for meals over the weekend. Approximately 400 low-income youth from Aberdeen, Brown County and the surrounding counties benefit from this program.

Currently, we're teaming up with other Great Lakes and Nelnet offices to raise disaster relief funds through the Red Cross to support Nebraska and South Dakota with all the spring flooding. We anticipate that the Aberdeen office will contribute \$450 with matching funds received from Nelnet for a total of \$900.

We are excited to be participating in Junior Achievement this fall and next spring and are making plans for other activities throughout the year.

*Headquartered in Lincoln, Nebraska, with other offices around the United States, Nelnet employs more than 6,300 associates.

Contributed by Renee Grandpre, Great Lakes Educational Loan Services

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UPCOMING COMMUNITY EVENTS

MAY

- 8 - 10 **2019 State SHRM Conference**, Johnson Fine Arts Center, NSU, aahra.shrm.org/2019conference
- 10 **Leadercast Aberdeen**, Johnson Fine Arts Center, NSU, aberdeen-chamber.com
- 10 **ARCC Dance Recital - The Friday Show**, Aberdeen Civic Theatre, aberdeen.sd.us/dance
- 10 **Karaoke with Curt & Peggy**, Rohly's, facebook.com/Rohlys-Bar-111644595538800
- 10 - 11 .. **Aberdeen Flea Market**, Brown County Fairgrounds, aberdeennews.com
- 11 **Run From the Police 5K Walk/Run**, Wylie Park, facebook.com/aberdeenFOP
- 11 **Make a Wish Fundraiser with Dueling Duo**, Best Western Ramkota Convention Center, southdakota.wish.org
- 11 **Mother's Day Gift Card Craft for Kids**, Southern Shack Designs, southern-shack-designs.business.site
- 12 **The Matchbox Mother's Day Challenge Volleyball Tournament**, Matchbox Recreation Center, matchboxrec.com
- 13 **ARCC Dance Recital - Show A**, Aberdeen Civic Theatre, aberdeen.sd.us/dance
- 14 **ARCC Dance Recital - Show B**, Aberdeen Civic Theatre, aberdeen.sd.us/dance
- 16 **Leadership and Workforce Conference**, Aberdeen Development Corporation, adcsd.com
- 17 **Bellydance and Bubbly with Shlomit**, Fit and Fire Studios at Profiling Beauty, fitandfirestudios.com
- 18 **Kids in Parks TRACK Trail Hike**, Richmond Lake Recreation Area, stepoutside.org/events
- 18 **Duel Band**, Rohly's Bar, facebook.com/events/1024707651051379
- 19 **Kid's Paint & Read**, Pinned Workshop, pinnedworkshop.com
- 25 **The Barstool Prophets at the Wakeside**, Wakeside Bar & Grill, thewakesidemina.com
- 25 **Aberdeen Cougar Hockey presents Hairball with Vital Signz**, Odde Ice Center, aberdeenhockey.com
- 26 **Slackers Open Mic Night**, Slackers, slackers.com
- 31 **Hub City Hotshots Home Opener**, Fossum Field, hubcityhotshots.pointstreaksites.com
- 31 **Branch & Dean**, Lion's Club Fundraiser, Holgate Middle School, aberdeenlionsclub.org

JUNE

- 1 **Craft Vendor Flea Market**, Brown County Fairgrounds, aberdeennews.com
- 3 **Chamber Golf Tournament**, Moccasin Creek Country Club, aberdeen-chamber.com
- 3-4 **SDHSAA Girls A Golf Tournament**, Lee Park Golf Course, sdhsaa.com/athletics/girlssports/golf
- 8 **Aviation Day**, Aberdeen Regional Airport, aberdeen.sd.us/airport
- 8-9 **SD High School Clay Target League Tournament**, Aberdeen Gun Club, Call 605-228-2449 for information
- 8 **Tournament of Roses**, Whitetail Bowmen Archery Club Outdoor Range, whitetailbowmen.com
- 13 **Downtown Summer Concert Series**, Main Street, aberdeendowntown.org
- 14 **Lucas Oil ASCS National Sprint Car Series**, Brown County Speedway, browncountyspeedway1.com
- 14 **2019 Summer Kickoff Party with the Johnny Holm Band**, Wakeside Bar & Grill, thewakesidemina.com
- 14-16 **Aberdeen Swim Club Summer Invitational**, Aberdeen Aquatic Center, facebook.com/aberdeenswimclub
- 14-16 **Northern Plains Lacrosse League Championships**, Moccasin Creek Soccer Complex, aberdeenlacrosse.com
- 15 **5th Annual Vets Home Poker Run hosted by Old Cronies**, Stutsman Harley-Davidson, facebook.com/events/2249884171730317
- 15 **Ride the Wake Summer Concert Series featuring The Johnny Holm Band**, Wakeside Bar & Grill, thewakesidemina.com
- 15 **Kids Rock Art Craft Class**, Southern Shack Designs, southern-shack-designs.business.site
- 15-16 **Arts in the Park**, Melgaard Park, aberdeenareaartscouncil
- 24 **Boys & Girls Club Golf Tournament**, Moccasin Creek Country Club, bgcaberdeen.org
- 28 **Judd Hoos & Brandon Jones Outdoor Concert**, The Crossing at Mina, facebook.com/events/369772123877733
- 28 **Ladies Diamonds in the Rough Golf Tournament**, Moccasin Creek Country Club, moccasin creek.com

Enhance Aberdeen Business Recognition

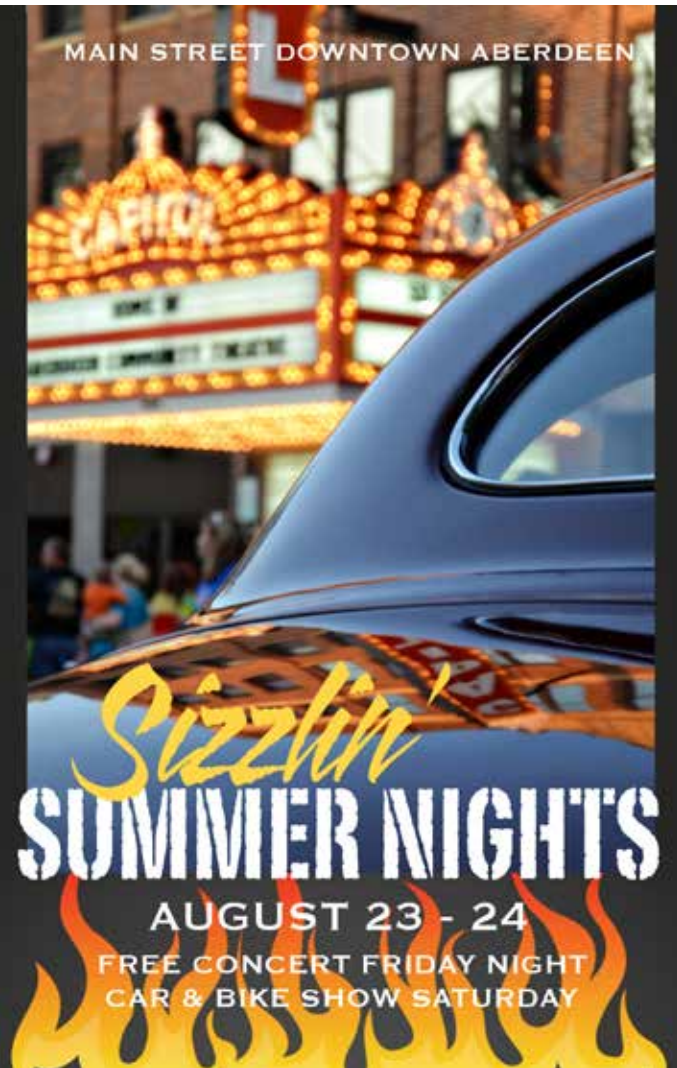
Enhance Aberdeen recognized Grassland Granite for the updates to their building on North Main Street.

The Partners in Community Pride Committee is now Enhance Aberdeen!





EVENTS ON MAIN STREET



After a long winter we are all ready for this warmer weather to bring some additional life to Downtown Aberdeen where you'll find fantastic shopping and services, amazing places to eat and special events happening all summer long.

As we have the past few summers the Aberdeen Downtown Association is gearing up for our Free Summer Concert Series that brings fun and excitement to Main Street. We have three nights of concerts on tap starting on Thursday June 13th, then July 11th and again August 2nd. These Main Street concerts will showcase not only amazing bands, but great food and cold beverages will be on hand. As always, these concerts are free and family friendly.

And what would summer be without Crazy Days in Downtown Aberdeen! Downtown businesses as well as other vendors will line the streets on Saturday, July 13th to bring you the best sales of the year.

And just as the summer really gets heated up, you'll want to be ready for our 20th Annual Sizzlin' Summer Nights event Friday August 23rd and Saturday August 24th. The weekend will kick off with another Free Main Street Concert on Friday night and then hundreds of cars will line the street on Saturday. Once again, a variety of food vendors and cold beverages will be available so plan for a great weekend in Downtown Aberdeen!

To keep up on all the exciting events in Downtown Aberdeen be sure to check out our NEW Website; www.aberdeendowntown.org, like us on Facebook, follow us on Twitter @DowntownABR and Instagram; [aberdeendowntownassociation](https://www.instagram.com/aberdeendowntownassociation).

To speak to someone about how you can get more involved, volunteer, or sponsor an event, or how to become a member and support the Aberdeen Downtown Association, contact Shelley Westra – Heier at 605-226-3441 or shelley@aberdeendowntown.org.

BROUGHT TO YOU BY THE ABERDEEN DOWNTOWN ASSOCIATION

MAIN STREET

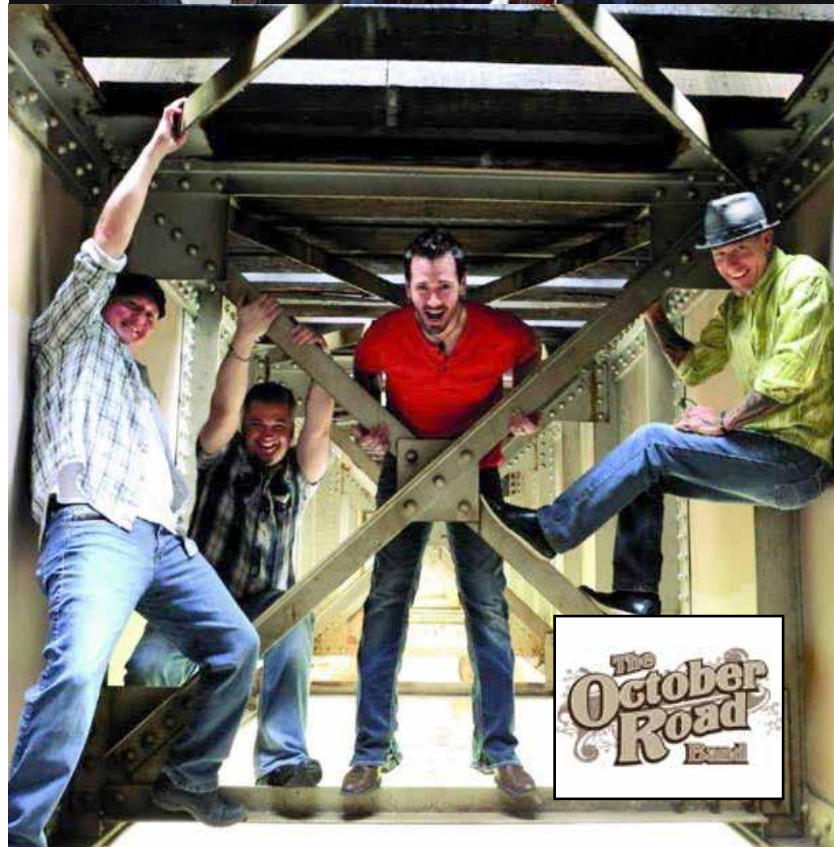
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JUNE 13
NASHVEGAS
ALL STARS

JULY 11
THE OCTOBER
ROAD BAND

AUG. 2
TBA

NASHVEGAS ALLSTARS



FOOD & BEER
Vendors Open at 6pm
CONCERTS
7pm - 11pm

DEEN DOWNTOWN ASSOCIATION

Everyone Should Celebrate Tourism



Laura Ptacek
Convention Sales & Marketing Coordinator, Aberdeen Area CVB

National Travel and Tourism Week is May 5-11. This year's theme is "Travel Matters," a recognition of the innumerable ways in which travel enriches lives and strengthens communities.

Jobs and the economy are important, but we will also tip our hats

to the other aspects of travel—the stuff you won't see on a spreadsheet. We'll be celebrating how travel opens the door to new experiences, the feeling of unwinding on vacation and the countless memories we make with loved ones when we get out and explore America.

The travel industry is an indispensable source of American-and South Dakota-jobs. In South Dakota, the travel industry supports 54,723 jobs, that's one in every 8.9 jobs!

Travel jobs are a ticket to opportunity and a path to prosperity for millions of

Americans. In the Glacial Lakes & Prairies region, 9,223 jobs are supported by visitor spending. That's 7.5 times the population of Britton! And, more than \$43 million in state and local tax revenue is collected from visitor activity in this region. (That saves each household \$868 in additional taxes each year!)

How about some of Aberdeen's attractions? Here are some fun facts from 2018:

- The Aberdeen Area Convention and Visitors Bureau handed out 29,342 Aberdeen Community Guides to visitors that attended travel shows, meetings, conventions, and sporting events in the Aberdeen.
- The Visitor Center at Wylie Park and Storybook Land in Aberdeen welcomed 18,481 registered guests from 46 states.
- The Storybook Land Express celebrated it's 1 millionth rider in 2018 and remains the favorite ride at Storybook Land.
- The Aberdeen Aquatic Center had 59,166 visitors traveling 20,708,100

ft. of lazy river!

- Thunder Road at Wylie Park had over 50,000 miles of track driven in 2018 with their E85 ethanol powered go karts.
- The Dacotah Prairie Museum and the Granary Rural Cultural Center welcomed 57,172 visitors from 45 of the 50 states along with 21 foreign countries and 4 Canadian provinces!
- The Brown County Fair had visitors totaling 271,378 an increase of 5% for the weeklong event.

So, as you can see, Aberdeen is holding its own in terms of visitor numbers. Here at the CVB we do our part to promote attractions and events - don't forget to submit your events to us through our website at visitaberdeensd.com. A full events calendar makes for happy visitors and community members! We appreciate all of our community partners that go above and beyond for our visitors and hope to make 2019 an even bigger year!

2019 Aberdeen Central High School Hall of Fame Inductees Announced

The Aberdeen Public Schools Foundation is pleased to announce the Aberdeen Central High School Hall of Fame Class of 2019:

ACADEMICS/ACHIEVEMENT

- Julie M. Johnson, CHS Class of 1971
- Karen (Lust) McLaughlin, CHS Class of 1981
- Dr. Kenneth J. Meier, CHS Class of 1968

ATHLETICS

- Tonia (Burgard) Heath, CHS Class of

1999

- Dallas Hoff, CHS Class of 1949
- Todd Thorson, CHS Class of 1989

FINE ARTS

- Tracy (Arlt) Anderson, CHS Class of 1984
- Roger McCafferty, CHS Class of 1981
- Dr. Susan K. Vaughan, CHS Class of 1965

DISTINGUISHED SERVICE

- Mary Amacher, CHS 1950-1988



These ten individuals will be inducted into the CHS Hall of Fame during the banquet on Saturday, September 28, 2019, in conjunction with CHS Homecoming Week activities. Tickets for the 2019 CHS Hall of Fame Banquet will go on sale this summer.

The CHS Hall of Fame is a special project of the Aberdeen Public Schools Foundation. For more information, contact the Aberdeen Public Schools Foundation at (605) 725-7118 or visit the foundation website at <https://aberdeen.k12.sd.us/foundation>.

Sanford Aberdeen Welcomes New Orthopedic Surgeon



An orthopedic surgeon is joining the team at Sanford Aberdeen. Charles Hughes, M.D., will provide patients with a full spectrum of orthopedics and sports medicine care.

Hughes received his medical

degree from Medical University of South Carolina and did residency work at Greenville Hospital System and Shriners's Children's Hospital in Greenville, S.C. He holds certification from the American Board of Orthopedic Surgeons.

"As an orthopedic surgeon, I have the privilege of helping patients improve their quality of life and get back to what they love, whether it's an

elite sport or every day activities like gardening or playing with their kids," said Hughes. "It's incredibly rewarding to help people in this way."

Hughes specializes in orthopedic surgery, with a focus on fracture care, joint replacement and sports medicine. To schedule an appointment with Hughes, call Sanford Aberdeen Clinic at 605-226-5500.

Healthy Food Donations Make a Difference



Annie Jacobson
Sanford Aberdeen
Medical Center
and Member of the
Health & Wellness
Committee

March has been a special month for me since I've become a registered dietitian. I enjoy spreading my nutrition knowledge all the time but especially in March during National Nutrition Month. This year, I used the month to host a healthy food drive at Sanford Aberdeen Medical

Center (SAMC). I recently got involved in the Healthy Hometown group and learned about the Backpack Program provided by the Salvation Army. The program sends home food donations to those at risk of food insecure. Having two school age children of my own and being a low income family as a child, the program touched me. I knew this is where our donated items would go. I created a list of healthier items people could donate and the purpose of the food drive. The involvement from staff at SAMC exceeded my expectations.

I reached back out to the Salvation Army after hearing they continue the program into the summer months. I was informed that their Feed the Kids Program runs Monday through Friday; they visit six park locations (in order: 16th street Park Village, Aldrich Park, near Holgate Middle



School at Dakota Square, Melgaard Park, Central Park and Frontier Park) providing sack lunches to any children there. They stay at each area for 20 minutes starting between 11:15-11:30 am, then move to the next location. The sack lunches consist of a cold sandwich, a fruit cup, some sort of snack cracker or chip and then a beverage. The program delivered more than 3,000 sack lunches last summer and are hoping to exceed that this year. What a wonderful and much needed service to our community.

Healthy Food Pantry Donation Items

- Canned fruit or fruit cups in 100% fruit juice
- Lower sodium canned vegetables
- Low sodium or Healthy Request canned soup

- Canned tuna in water (not oil), tuna pouches
- Whole grain pasta
- Brown rice
- Dried beans or low sodium canned beans
- Nuts dry roasted, lightly salted or salt free
- Dried fruit
- Trail mix/nut pouches
- Oatmeal, cream of wheat without the added flavors
- Peanut butter, other nut butters
- Health Bars (i.e. Cliff, Kids Cliff ZBars, RxBars, Kids RxBars, EPIC, Jiff, Kind, Luna, Larabars)
- Popcorn, natural or lightly salted

Brown County Relay For Life Event May 31

Each day people around the world pray for a cure for cancer. Here in Brown County a group of rock stars works hard to help make those prayers come true. Your local Relay For Life teams and committee give tirelessly year round to make a difference and raise money that will go towards research, prevention, screenings, and resources. Each day people are utilizing programs such as rides to chemo, lodging, and a hotline to help navigate the often-overwhelming journey.

The annual culmination of their efforts is held at the Expo Building at the Brown County Fairgrounds. Relay For Life is open to the public and free of charge to attend, but there are opportunities even the night of to make a difference. Eating from the concession stand,

purchasing a luminaria, or fighting to win one of the awesome silent auction baskets are just some of they ways to participate. Meaningful events take place throughout the evening including a no-charge dinner for survivors and a guest, a powerful opening ceremony, and an emotional luminaria ceremony.

This year's event will be held on Friday, May 31 beginning with the survivor registration at 5 pm, survivor dinner at 6pm and the official opening ceremonies at 7 pm. They will continue into the night with closing ceremonies at midnight. This will be one to remember as the theme is Relay Rocks and teams will be decorating their campsites to celebrate their musical style. No one fights alone! Join one of our local "bands" or create your own and come out to



CELEBRATE the accomplishments, REMEMBER those we've lost, and FIGHT BACK against a disease that has taken too much. Like Relay For Life of Brown County SD on Facebook to learn more or contact Jennette Kriz at 605-252-6621 or jennette.kriz@cancer.org. You can also find more information at www.cancer.org or call 1-800-ACS-2345.

Community Gardening in Aberdeen



Aaron Kiesz
Aberdeen City Forester and Member of the Enhance Aberdeen Committee

Aberdeen has a long history with community gardens. The Aberdeen Parks, Recreation and Forestry Department has had community garden plots available for the public to rent for over 35 years. The original and first plots alongside south Taft street

are still in use. Over the years, the popularity of the program helped add additional garden locations, most

recently 28 new plots in the Nature area located at 925 24th Ave NW. Currently the City has 194 garden plots that can be rented for growing annual vegetables.

The term community gardening can differ from location to location. Some cities have a community garden that provides a space for neighborhoods to plant and grow crops that then can be harvested by those in the neighborhood that want the fresh produce. Our program is different. We provide garden plots to those that may not have any space where they live or enough suitable space to grow a quality garden. A

majority of our garden plots are 1200 square feet, but we also offer a limited amount of 600 square foot plots. Some gardeners rent two plots so they can keep their vine crops separate from their other crops that don't take up so much room.

The Parks, Recreation and Forestry Department tills the plots in the Spring and in the Fall and also has refuse locations to help with the cleanup at the end of each season. There are usually plots available for those wanting an opportunity to grow their own food. Just give us a call at 605-626-7015.

Understanding the Different Stages of Alzheimer's Disease and Ways to Keep Your Brain Healthy



Jessica Rehder
Primrose Retirement Community & member of the Health & Wellness Committee

June is Alzheimer's and Brain Awareness Month

If you or a loved one have been diagnosed with Alzheimer's Disease, you know the fear and confusion it creates regarding what the future may hold. Each person

experiences the disease in a different way. Below are a few of the stages of Alzheimer's and some fun ways to keep your mind sharp as you age.

General Forgetfulness

-During

this stage it may be getting more common to forget names/places, your keys or your cell phone. These can all be signs of early stage dementia.

Mild Cognitive Impairment-This is generally the stage where loved ones begin noticing something is wrong. People in this stage may struggle to find the right words to say in general conversations and have difficulty in remembering things that they just heard or just read.

Moderately Severe Impairment

-During this stage, people may need constant supervision to ensure their safety. They will often become confused about where they are or what time it is. Dressing appropriately for the season or occasion will also become

difficult.

Severe Alzheimer's-This is the final stage of the disease. Professional care is generally needed because people lose the ability to respond to their environment or communicate.

Alzheimer's has no cure, but there are several ways to keep your brain in tip-top shape and engaged. Some people enjoy board games, card games or online gaming activity. Others choose to stay informed by keeping up on good reading time. Another quick tip is to be efficient. Take advantage of planners, calendars and home organization. All of this will help keep your brain in shape for the future.

Business Milestones

The following businesses and organizations were recognized at recent Business After Hours mixers for milestone business anniversaries.

Aberdeen Catholic Schools (left) – 55 Years

Pictured are Tim Weisz with Aberdeen Catholic Schools and Dawn Williams, Chamber Board Chair

Yelduz Shrine (right) – 115 Years

Pictured are Dawn Williams, Chamber Board Chair and Kevin Harr with the Yelduz Shrine



welcome new members

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Alzheimer's Association South Dakota

Leslie Morrow

4304 S Technology Dr • Sioux Falls • 605-339-4543 • lmorrow@alz.org

The Alzheimer's Association is the leading voluntary health organization in Alzheimer's care, support and research.



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Heather Williams

224 1st Ave SE • Basement Ste • Aberdeen • 605-651-9737 • saltserenity@gmail.com

The Salt Cellar was created to provide a refuge from these environmental triggers and offer a unique and soothing microclimate.

South Dakota Parent Connection

Tina Kenser

3701 W 49th St, Ste 102 • Sioux Falls • 605-361-3171 • sdpc@sdparent.org

South Dakota Parent Connection is a nonprofit organization that connects families caring for children (birth to 26) with disabilities or special health care needs to information, training & resources.



US Congressman Dusty Johnson

Aimee Kamp

304 6th Ave. SE • Aberdeen • 605-622-1060 • aimee.kamp@mail.house.gov



CONSIDER OUR FOUR-LEGGED FRIENDS THIS SUMMER. AN IDEA FOR BUSINESSES TO SHOW LOVE TO THE FUR FAMILY MEMBERS OF OUR RESIDENTS AND VISITORS.



2019 Chamber Golf Tournament

June 3, 2019

Moccasin Creek
Country Club

The tournament kicks off at 11:30 am with a shotgun start and wraps up with drinks and dinner served in the club house. Prizes are awarded for the first three places in three flights with a maximum of 36 total teams competing! Contact the Chamber to register at 225-2860 or go online to aberdeen-chamber.com.

Sun Shines on 2019 4th Grade Ag Fair



Pigs and horses and goats. Oh my! Add in cows, sheep and a Border Collie puppy and you have the menagerie of animals at the 2019 4th Grade Ag Fair. Hosted by the Chamber's Ag Committee and powered

by the Groton FFA, this year's Ag Fair at Prairie Hill Farms was blessed with warm, sunny weather so 500 area 4th graders could learn about farm safety, crops, livestock and more. Not only

do the students get a close-up look at some of the important components of the agriculture industry, it also reinforces the work they've been doing in their classrooms this academic year.

DLR Provides Workshops on Developing Desired Workplace Soft Skills



Dan Thielsen
SD Dept. of Labor and Workforce & Education Committee Member

Be respectful. Be on time. Get along well with others. Many employers have expressed concerns about the growing scarcity of employees and job candidates who understand the value of these behaviors. In response, the South

Dakota Department of Labor and Regulation (DLR) began offering the hands-on soft skill training, Bring Your 'A' Game to Work.

This proven and engaging training on work ethic addresses employers' most desired foundational behaviors and values, including attendance, appearance, attitude, ambition, accountability, acceptance and appreciation. Through activities and group participation, participants learn about and work on these skills. Created by The Center for Work Ethic Development of Denver, the training is customizable and can be offered as a one-day, eight-hour session or broken out into shorter, multi-day sessions. DLR offers versions for youth and adults at no cost.



DLR has partnered with seven providers across the state to present Bring Your 'A' Game to Work to adult participants. In the Aberdeen area, DLR has partnered with Cornerstones Career Learning Center.

DLR staff members began providing Bring Your 'A' Game to Work to South Dakota school districts during the 2018-2019 school year. The goal of these efforts is to provide tomorrow's workforce with invaluable skills to meet employers' needs.

Afer completing the training, individuals understand the long-term benefits of work ethic and can set a foundation for personal and

professional success. In case studies, employees felt significantly more confident, prepared and excited for work after the workshops. This can translate into less turnover, improved employee engagement and better productivity. Individuals earn a certificate of completion after completing the workshop.

Aberdeen area businesses and schools wishing to arrange training for employees or students can contact the Aberdeen Job Service office at 605-626-2340. Visit sdjobs.org for more information and a list of upcoming workshops across the state.

What is the Aberdeen Development Corporation and What Can It Offer My Business?



Mike Bockorny
Chief Executive
Officer, Aberdeen
Development Corp.

Greetings from the Aberdeen Development Corporation (ADC)!

I am often asked two very simple questions:

1. What is the Aberdeen Development Corporation?
2. What can the Aberdeen Development Corporation offer my business?

What is the Aberdeen Development Corporation?

The ADC is a 501c6 nonprofit, formed in 1955 and governed by a Board of Directors consisting of 15 members. The Directors are all unpaid volunteers who dedicate innumerable hours to the mission of the ADC. The ADC is headquartered at the Smart Center which is located at 416 Production Street North.

The purposes of the ADC are:

- Retention and Expansion of Existing Business
- Attract New Business and Investment to Aberdeen and/or the Surrounding Area
- Enhance Existing Job Opportunities and Creation of New Job Opportunities
- Improve the Quality of Life and the Living Environment for the Citizens of Aberdeen and the Surrounding Area

How does the ADC work to meet the purposes listed above? Below are just a few options we can deploy to achieve the purposes:

- Acquire or Lease Property
- Plan, Develop, Improve and Sell or Lease Land
- Build or Rehabilitate Buildings

for Sale or Lease

- Make Secured or Unsecured Loans or Loan Guarantees
 - Develop and Implement Financial and Incentive Programs to Attract and Retain Businesses
 - Develop Long-Range Economic Development Goals and Programs
 - Market and Promote Aberdeen and the Surrounding Area
- Now for the second question.

I have listed several items below which offer a sampling of the services offered by the ADC which may be of assistance to your business.

One additional item of note, which is important to take notice of, is the relationships the ADC has with many regional partner organizations. We work very closely with the Small Business Development Center (SBDC), Northeast Council of Governments (NECOG), Grow South Dakota, Dakota Resources and countless others. With so many great resources in the region of Northeast South Dakota there should never be a question which cannot be answered for any business. If we don't have the answer for you, we can certainly find someone who will.

What can the ADC offer my business?

- Confidential Business Consulting Services
- Business Plan Preparation and Review
- Training Seminars
- Networking Opportunities
- Real Estate Expertise
- Business Start-up Guidance
- Shipping and Logistics Guidance
- Compliance Regulation Guidance
- International Trade Technics
- International Market Opportunities

- Business Incentive Offerings Guidance
 - Property Tax Abatements
 - Tax Credits
 - State Level Incentives
- Loan Programs
- Demographic Data
- Workforce and Wage Information
- Supply Chain Analysis
- Opportunity Zone Guidance
- Tax Increment Financing (TIF) Guidance
- Infrastructure Planning
- Business Succession Planning

I hope after reading this a better understanding of the ADC and our offerings are clearer. If you have any further questions, please do not hesitate to ask by contacting us (information is below.)

The ADC encourages citizens to reach out to our office and share your thoughts on what type of new business you might like to see in Aberdeen. Also, if you have an idea to expand on an opportunity which is already here, please share that as well. The staff of the ADC and the Board always appreciate public input as we are here for the entire community. In fact, a few of the most recent and soon to arrive businesses emanated from comments from the community members. You may contact us the following ways:

Phone: 605-229-5335

Email: Mike Bockorny – CEO
mikebockorny@adcscd.com

Heidi Barclay – VP of Finance
heidibarclay@adcscd.com

Taylor Wall – Director of Business Development
taylorwall@adcscd.com

Follow us on Twitter @AberdeenADC or on Facebook at Aberdeen Development.

Leadership South Dakota Graduate

Katie Washnok, member of the Aberdeen Area Chamber of Commerce's Board of Directors, graduated from the Leadership South Dakota program on Friday, March 28th. In its fifth year, the class consisted of 42 members from around the state. The mission of Leadership South Dakota is to prepare and promote future leaders in the state with the knowledge and skills they need to lead South Dakota into the future. Congratulations, Katie! Thank you for sharing your talents with the Chamber, the Aberdeen community and the State of South Dakota.



Top Five Mistakes Business Owners Make



Kim Dorsett
Partner, Richardson, Wylie, Wise, Sauck & Hieb

Owning and operating your own business is challenging. Paperwork, personnel matters, emails and phone calls bombard you, not to mention the endless work hours. In the midst of all that stress, it is very easy to forget the essentials of

the most basic employee practices. A lawsuit against you and your business will be infinitely more stressful. The following list serves as reminders of some of the most common, critical mistakes that can expose your business to a lawsuit.

Poorly drafted or inconsistently applied personnel policies: You must update your policies periodically to ensure they are compliant with applicable laws. This includes the ADA, FMLA, and FLSA. It is also extremely important apply those

policies consistently among all employees.

Unintentional modification of at-will employment: Oral promises like, "You'll always have a job here," or "Keep up the good work and I will promote you," can get you sued if you have to later let that employee go for any reason. Disclaimers which make it clear all employees are "at-will" and subject to termination with or without cause must be in all employment handbooks or policy manuals.

Mishandling personnel documents and information: Personal files should include applications/resumes, performance reviews, any employment contracts, disciplinary documents, and signed employee acknowledgments. Personnel files should never include medical information, I-9 forms, or information about an employee's protected status. Those documents must be kept in a separate, secure file only accessible by authorized personnel.

Improper classification of employees: Correctly establishing whether an employee is exempt or non-exempt is critical to protecting your

business. Overtime pay, disciplinary actions, and deductions for exempt employees are all impacted by the improper classification of an non-exempt employee as exempt. Another problematic issue is incorrectly designating someone as an independent contractor when they should be treated as your employee.

Family Medical Leave Landmines: Three common failures include not designating the "rolling" 12-month period, not designating leave as FMLA covered, and not running FMLA leave concurrent with workers' compensation leave or other forms of paid leave. Knowing where you stand on these issues can go a long way in preventing misunderstandings later.

Recognizing and preventing these common mistakes can go a long way in protecting your business. It is best to have an attorney familiar with these complex laws assisting you to ensure that all legally required steps are being taken.

Kimberly Dorsett, Richardson, Wylie, Wise, Sauck & Hieb
****This article is not intended to constitute legal advice. If you have any questions about this article or your legal rights, consult with an attorney.**

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Lee Park Golf Course

Shotgun start at Noon

Registration & lunch at 11am

Email SaintsBoosters@presentation.edu for more information!

National Treasures



Dusty Johnson
US
Congressman
(R-SD)

Every week I travel back and forth from South Dakota to Washington, D.C., to represent our great state. I'm impressed by how many South Dakotans I've come across in D.C. over the last few months. Spring

has sprung and families and school groups are headed to D.C. for spring break. While my time here has focused on congressional work, I've enjoyed exploring some of the historical and cultural experiences D.C. has to offer.

My office offers a number of tours so whenever you or your family make the trip to the District, please make sure to give us a call. Here are some of my favorite spots around town for you to keep in mind as you plan your trip:

First, our office can book you a tour of the FBI Headquarters. This self-guided tour features interactive exhibits and historical artifacts, including a number of declassified items on display for the very first time that help illustrate the importance of the Bureau's work to protect the nation. The tour tells the history of the FBI's founding, its investigations of notorious gangsters, organized crime syndicates, the Kennedy Assassination, and more.

As an avid reader, I love a good library. There's not a library in the rest of the country that can top the Library of Congress. The Library was founded in 1800, making it the oldest federal cultural institution in the nation. It's home to millions of books, printed materials, maps, manuscripts, photographs and films. Comprised of three buildings near the center of D.C., the Library of Congress is named in honor of some of our earliest presidents: Thomas Jefferson, John Adams and James Madison. The beauty of the Great Hall in the Jefferson Building is truly breathtaking!

As a self-described constitutional conservative, being able to view the founding documents that make our country great is an unforgettable experience. That's why I highly

recommend a visit to the National Archives. From the Declaration of Independence to the Constitution and Bill of Rights, there are over three billion records preserved and displayed including federal documents, military records, census figures and photographs. It's amazing to have the founding of our country literally at your fingertips (well, apart from the glass, of course).

You'd be mistaken to come all the way to D.C. and not cross the river over to Arlington National Cemetery. Many of our brave veterans are laid to rest in Arlington, as well as former President John F. Kennedy, his wife Jacqueline and brother Bobby. You can visit the Tomb of the Unknown Soldier and watch the Changing of the Guard at regular intervals throughout the day.

It's a moving, sobering experience and one of the most sacred ways to honor our fallen heroes.

Another can't miss destination is Ford's Theater – where former President Abraham Lincoln was shot more than 150 years ago. Costing only \$3.00 for admittance, Ford's Theater offers an affordable yet historical experience as you relive the last moments of our sixteenth president.

I'd be remiss if I didn't mention the crown jewel of Washington, D.C. – the U.S. Capitol. Built at the exact center of the city, the U.S. Capitol



encapsulates everything our nation represents and reminds me every day what an honor it is to be a public servant. My staff is happy to offer guided tours to all South Dakotans who wish to experience the humbling brilliance of the U.S. Capitol firsthand. If you're interested, visit dustyjohnson.house.gov to book a tour!

Nothing beats the sights South Dakota has to offer, but D.C. is a close second. Hope to see you out there sometime soon.



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B-21 Announcement Solidifies Ellsworth's Role in our Long-Term Defense Strategy



Mike Rounds
US Senator (R-SD)

Air Force Secretary Heather Wilson recently announced that Ellsworth Air Force Base will be home to the B-21 Formal Training Unit and be the first base to receive an operational squadron of B-21 Raiders, which are

the next-generation stealth bombers. This is great news for South Dakota and our national defense. It reaffirms the vital role Ellsworth will play in our defense strategy for years – if not generations – to come.

The B-21s are currently being developed as part of the Air Force's Long Range Strike Bomber program and will be capable of delivering conventional or thermonuclear weapons. As a member of the

Senate Armed Services Committee, I've closely tracked the progress of the B-21 and even witnessed its development firsthand. I'm pleased that production is currently on schedule, with the first planes projected to be complete in the mid-2020s. Eventually, more than 100 B-21 bombers will be added to the force.

This announcement not only marks an important milestone for South Dakota and Ellsworth Air Force Base, it also reflects the progress being made to provide the Air Force with a state-of-the-art long range stealth platform. The strength of our bomber fleet will be a critical factor in our ability to reassure our allies, deter our adversaries and— if necessary—prevail in combat.

In times of crisis, America's long-range bombers can reach any point on the globe within hours. A bombers' ability to cover multiple theaters from a handful of secure locations will be critical to deterring aggression against our interests and allies. When they reach their targets, bombers can strike with many times the payload of a fighter. This is especially true of stealth bombers like the B-21, which will be able to penetrate enemy defenses while carrying

large numbers of precision-guided weapons.

The cutting-edge technology of the B-21s is truly remarkable. With the B-21 Formal Training Unit and operational squadron coming to Ellsworth, South Dakota will have a vital role to play in the training and readiness of the B-21 crews as well as the housing and other needs of their families. We welcome this responsibility, which has been a long time in the making for many of us.

Solidifying Ellsworth as a vital piece of our long-term defense strategy has been a priority. While I was working as governor, we successfully removed Ellsworth from the Department of Defense's proposed closure list during a Base Realignment and Closure (BRAC) round in 2005. Also during that time, we created the Ellsworth Development Authority. Now a permanent fixture, the Ellsworth Development Authority's mission is to protect, strengthen and promote the base.

Through the hard work of the Ellsworth Development Authority, the Ellsworth community and leaders at the state, local and federal level, Ellsworth's long-term role in our national defense strategy has grown exponentially. This week's announcement confirms that. As a member of the Senate Armed Services Committee, I look forward to continuing to monitor the progress of the B-21 program and supporting the Ellsworth community in any way possible.

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The Aberdeen Area Chamber of Commerce and the Aberdeen Area League of Women Voters invite you to attend a Candidate Forum with candidates running for Aberdeen Mayor and NW City Council. Candidates for Mayor are Mike Levsen and Travis Schaunaman. Candidates for the NW City Council position are Jennifer Slaughter-Hansen and Josh Rife.

The forum will be on Tuesday, May 7th from 5:15 pm - 7:00 pm at the K.O. Lee Aberdeen Public Library. The format will allow for opening remarks, audience questions, and round table discussions.

I'm Listening



John Thune
US Senator
(R-SD)

When I'm home in South Dakota, I always hear from a wide range of people about how they view what's happening in Washington, D.C. For example, if I'm at a local event, I might hear from one person who

thinks I'm doing too much about something, then I turn around to hear from someone else who thinks I'm not doing enough about the same issue.

While that hopefully means I'm striking the right balance, I understand there's often a healthy dose of concern and skepticism about what happens in Washington – and usually rightfully so. It's easy to point to the headline-grabbing negativity, but I also think it's important to share positive stories about what's working, and I have a great example.

Having served on the House Agriculture Committee and now the Senate Agriculture Committee, I'm familiar with farm bills. In fact, the 2018 farm bill was the fourth farm bill I've helped write during my time in Congress. I pride myself in being in tune with what farmers and ranchers need and want, but regardless of the issue, I'm frequently reminded about several lessons I've learned over the years: You can learn something new every day, and you learn best by listening.

Last year at this time, Congress was in the middle of the 2018 farm bill debate, and I was in the process of coming up with various farm bill-related proposals to introduce in the Senate (I ended up drafting approximately 40, of which 20

ultimately became part of the new law). I was traveling across the state and hearing from agriculture stakeholders when a rancher approached me with a concern she had about the U.S. Drought Monitor.

Having lived and worked through the 2017 drought, she told me the Drought Monitor had provided inaccurate and inconsistent precipitation data and drought designations, which had an adverse effect on determining livestock grazing loss assistance and stocking rates. In one case, the U.S. Forest Service had determined its federal grasslands were too dry, which affected stocking rates, while at the same time, the Drought Monitor designated those same areas as not dry enough, which prevented folks from accessing grazing loss disaster assistance and insurance assistance. She made a great point. How can the same area be both too dry and not dry enough? It didn't make any sense.

I gave a lot of thought to what she said, and when

I returned to Washington, D.C., I was determined to come up with a solution. A little more than a month later, I introduced the Improved Soil Moisture and Precipitation Monitoring Act of 2018, which was aimed specifically at correcting the problem this rancher raised with me in South

Dakota. As I've often said, no one knows agriculture policy better than South Dakota's farmers and ranchers.

I fought hard, and several provisions of that South Dakota-inspired bill were included in the final farm bill, and they're now the law of the land. Just recently, I directly encouraged the secretary of agriculture to prioritize these important provisions as the U.S. Department of Agriculture implements the new farm bill. I know dry weather is the least of folks' concerns right now, but it will be here before we know it, and I want to be sure we're prepared.

I use this example for several reasons, not the least of which is to highlight that I'm listening to what you're telling me. I hope it also encourages you to share what's on your mind. If you're experiencing something with a federal government agency that just doesn't make sense, I want to hear about it. You never know, your idea might just land on the president's desk, too.

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The **2019 Aberdeen Area Chamber of Commerce annual membership directory** is available now. If you didn't get a copy, please contact the Chamber office.

Building Long-Lasting Partnerships



Dr. Tim Downs
President, Northern State University

One of the strengths of our region is the ability to identify, conceptualize and implement game-changing partnerships. Collaboration is key when pushing toward new goals and initiatives. It's a key to success for small businesses as well as large organizations.

In recent years, our region has seen an array of partnerships. That includes large-scale efforts such as the creation of Agtegra, as well as collaborations like our event this spring with the South Dakota Department of Labor and Aberdeen American News. Together, we put on a job fair that brought together 60 employers and more than 400 job seekers to one grand event.

Northern has developed partnerships like these over the past handful of years, and we will continue seeking opportunities that improve the

student experience, and support the community and region.

One of the reasons state universities in South Dakota depend on partnerships is due to the scarcity of public funds for infrastructure projects. According to the S.D. Board of Regents, over the past 20 years, only 4 percent of funds from infrastructure and building projects have come from South Dakota state dollars.

This has led Northern to seek out entrepreneurial partnerships when it comes to fundraising. Thanks to these partnerships, we were able to announce our intentions to provide more than \$120 million of infrastructure improvements and scholarships. Without these improvements, we would be facing the challenge of recruiting today's high school students with 50-year-old facilities.

There is still plenty of work to be done. The Educational Impact Campaign still has funds to raise. Our campus needs to continue developing cutting-edge programs that appeal to tomorrow's employers and students. We've already started that process by working with Lamont Companies on

a hospitality emphasis, and 3M, Eide Bailly and other regional employers on a master's of accounting analytics degree. Finally, fundraising for student scholarships will always be a necessity.

We cannot thank our partners, stakeholders and community enough for what they've done. If it weren't for the city of Aberdeen's pledge of \$5 million toward the capital campaign, it's very likely the governors of South Dakota would not have supported the campaign (we received \$2.5 million from both Govs. Daugaard and Noem through their Future Fund).

There are countless businesses, organizations and individuals who have also supported our endeavors. It is often their belief in what Northern is doing that drives them to make a commitment toward our mission of educating tomorrow's workforce. We are extremely appreciative of these supporters as well.

Going forward, we will continue to explore potential partnerships that benefit our students, our community and the entire region. We're excited for what the future holds.

Thank you and Go Wolves!

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Expert Delivers 2019 Lamont-Rhodes Lecture on Succession Planning

When it comes to creating their legacy, farmers face a difficult balance: ensuring their business lives on while also preserving their family assets.

Which is the more important goal?

"Ninety-nine percent of the time, the answer lies somewhere in the middle," said Anna Richards of Cornell University during her March 26 presentation at Northern State University. "It's generally a combination of both."

Richards discussed strategies of balancing those goals, sharing her expertise on agricultural succession planning to almost 300 farmers, ranchers, small business owners, bankers and other area residents at the NSU Johnson Fine Arts Center.

Richards, a dairy business management specialist for PRO-DAIRY Education and Applied Research, delivered the fifth annual Lamont-Rhodes Lecture. This lecture series, hosted each year on the Northern campus, strives to bring top minds in agriculture and finance to Aberdeen to discuss relevant topics.

Topic Critical to Ag Economy

In his introduction of Richards, NSU President Dr. Tim Downs said succession planning is critical to our region's agriculture economy.

"We're thrilled to learn more about this topic and some of the best practices, and how the next generation of farmers and ranchers create a legacy and sustain that legacy," Downs said.

Richards' speech focused on managing the balance between family wealth and business assets. As farms move through generations, she said not all children are active in the farm – and yet parents still want to include those children in the planning.

When creating a succession plan, families should be sure it is tailored to their individual needs.

"Succession planning is a very, very personal thing," Richards said.

Trusts Can Be Flexible Tools

Richards discussed terminology and processes related to a trust, which is essentially an arrangement where a person holds property for the benefit of

someone else. Because they are so varied, trusts can be very flexible tools.

"A trust is whatever you want it to be within the confines of the law," she said.

In the question-and-answer portion of her presentation, Richards fielded questions about what makes a good trustee, which is an individual responsible for executing the trust document. Her recommendations included:

- Choose at least two people – one person biased toward the business, one person biased toward the family.
- Choose someone with no stake in the outcome, who does not stand to benefit, but who has business or financial sense.
- Choose someone you would trust with your money.
- Choose someone familiar



with your family.

- Choose someone younger than you (preferably).

She stressed the importance of communicating your intentions – because if no one understands your actual intent, or their role in your plan, it won't do any good.

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SD Touring Artist Judy Thompson Lectures at Presentation College

Judy Thompson is a nationally and internationally recognized artist who paints the people and places of the Great Plains. In April, she visited Presentation College for the installation of an exhibit of her work in the Wein Gallery. The exhibit, *Prairie Gleanings: Watercolors by Judy Thompson*, features images of timeless prairie landscapes, rich in texture and color.

Ms. Thompson is a teaching artist and touring artist for South Dakota. "My goal in the classroom is to introduce art concepts and to give students tools to create and express themselves through fun projects," she said. During her time on PC's campus, Ms. Thompson delivered two lectures for faculty, staff and students. She also taught a special watercolor workshop



for teenagers from six area high schools.

Ms. Thompson hopes those viewing her work will come away with an aesthetic and historic appreciation of the prairie landscape and its people: "With this knowledge, we can then



consider how to preserve, manage and live within this place we call home."

Presentation College is grateful for the support of the SD Arts Council, which helped make this project possible.

Northern Partners with DOL, AAN to Offer Community Job Fair

Thanks to community partnerships, this spring's job fair at Northern State University was bigger and better than ever – with around 400 people attending.

NSU Career Services partnered with the South Dakota Department of Labor and Dakota Media Group, parent company of the American News, to host the Aberdeen Area and NSU Employment Expo and Job Fair. The event took place 11 a.m.-5 p.m. Wednesday, March 27, in the NSU Barnett Center and was open to Northern students as well as community members.

NSU Career Services Director Britt Lorenz said she approached the Department of Labor last year about combining efforts into one, larger fair held on campus as a convenience to Northern students.

"The Department of Labor has always been a great partner for our office to work with," Lorenz said.

The two organizations then collaborated with the American News, which is offering in-kind marketing for the job fair.

"It really became this partnership between our three entities," she said.

The collaboration will allow for a broader marketing reach and more

employers from around the region, as well as from different industries. For instance, Lorenz said this year's fair drew in more health-care providers, which NSU has not seen at past fairs.

The combined fair also offers a larger range of employment types, including professional, full-time careers; part-time jobs; seasonal opportunities; temporary positions; and internships.

"The more the merrier because we're exposing our students to different industries and to companies that maybe they hadn't considered," Lorenz said.

For example, while Avera and Sanford have health-care positions available, both entities also have jobs in other areas – including finance, marketing and human resources.

"You can do that in our local community and maybe students weren't aware of that," she said. "I think that's a win for our students."



She hoped the fair would also be a benefit to the local workforce and the region as well.

"Anytime we can come together and talk about the amazing opportunities that are available is a win," she said. "I think that's certainly a benefit to our community."

The Aberdeen Area and NSU Employment Expo and Job Fair was also supported by the Aberdeen Area Human Resources Association, Dakota Broadcasting, Hub City Radio, Aberdeen Area Chamber of Commerce and Aberdeen Development Corp.



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