

PROGRESS

MAGAZINE NOVEMBER/DECEMBER 2016



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DON'T FORGET YOUR ABERDEEN GIFT CARD!

Shop

Whatever you're looking for, chances are you can find it in Aberdeen. And, if you can't, just ask a local store owner or manager. They can probably help you get it. Maybe you're on the hunt for that perfect Christmas gift, a new wardrobe for a holiday party, something to donate to those in need or necessary supplies for your farm, ranch, home or business. Aberdeen business owners appreciate your patronage and will go above and beyond to make your experience a great one. And remember, shopping in Aberdeen doesn't mean just brick and mortar stores. There are dozens of hard-working, home-based business entrepreneurs selling all kinds of products.

Food is medicine. Food is life. Food is fuel. Food is good! And no matter what your tastes, or how much time you have, there's something for everyone in Aberdeen. Did you know there are nearly 100 places to eat in our great city? And many of those places have a full bar or wine and beer options. Our local chefs take great pride in preparing something just right for each of their guests and are regularly trying new and different menu items. So, if you're visiting for an event, spending time with friends & family or just don't feel like cooking tonight, head out to find a new food and drink adventure in the Hub City!

Eat

Play

Are you into history, art, music, sports or theater? There's always something to do in Aberdeen, no matter what your interests. From historic one-of-a-kind venues, to modern facilities that hold thousands of people, we have a diverse selection of places where you can take in a play, game, concert and more. Catch high school, college and junior league sporting events or be part of our vibrant arts & culture scene. It's just one of the things that makes this a great place to visit for a weekend or stay for a lifetime.

Aberdeen has fifteen hotel options available for our out-of-town guests and weekend party goers. In addition, the surrounding area has many hunting lodges and bed & breakfast choices for something a little less traditional. Whether you're planning a quiet weekend couple's getaway or a fun and rowdy family gathering, complete with pool time for the kids, our hospitality industry is ready to make your stay in Aberdeen as comfortable as possible.

Stay

NEED MORE REASONS TO SHOP LOCAL THIS HOLIDAY SEASON? HERE YOU GO!

- 1) **Improve Our Local Economy** - The money you spend here filters back into the local economy and will get spent six to fifteen more times before it leaves our community. If you're buying online, your money is creating that ripple effect in someone else's city.
- 2) **Create Jobs & Opportunities** - Over the last two decades, small businesses have generated about 65% of new jobs. They are also the customers of local retail and service providers, expanding opportunities for everyone.
- 3) **Enrich Our Community** - While franchises and national chain store play a role in our economy, small businesses provide an undeniable vibrancy vital to community life - the social heartbeat of our town.
- 4) **Get a Personalized Experience** - When you shop local, you get a personal and sincere interaction with someone who lives here and is an expert on what they offer. Buy it where you try it!

Not sure what to get? The Aberdeen Gift Card is perfect for everyone! This program was introduced to Aberdeen in September and can be used at over 200 businesses around town. Just look for the sign in the windows of participating merchants.

For the latest events, and listings of all kinds of places in Aberdeen where you can shop, eat and stay, go online to visit aberdeensd.com, Aberdeen-chamber.com, allaberdeen.net or aberdeensd.com. Aberdeen is open for business and ready to take care of you this holiday season!

Chamber Now Accepting Applications for the 2017 Leadership Aberdeen Program!



Gail L. Ochs
President, IOM
Aberdeen Chamber

2017 is going to be a great year and we are excited to kick off right with the 31st Annual Leadership Aberdeen program! Leadership Aberdeen 2017 is a great opportunity for individuals to develop leadership skills in a fun, friendly, and fast-paced environment. The program provides participants with a good balance

of personal leadership training and community education. We achieve that by exposing them to speakers and organizations that can challenge what they know about leadership and encourage them to make a difference within their company, community and state. Leadership Aberdeen provides participants with the opportunity to sharpen their skills, share their experiences, and make life-long connections with fellow participants.

Participants also tour a number of local businesses and have the opportunity to learn from their CEO's and staff on company philosophies, goals, and success stories. Plus the class gives back to the community by facilitating a local project or event that will have a positive impact on the Aberdeen community. Here is a list of the incredible projects and events that were facilitated by Leadership Aberdeen participants since 2004:

2004: The class originated the "Shoot for the Stars" Special Olympics Basketball Game. The class organized a community basketball game where Aberdeen "celebrities" played against the Special Olympics team to give them practice before their state tournament. The event raised money for Special Olympics and the event continues to this day with Thrivent as a major partner.

2005: The class hosted a "Taste of the World" event where different foods from different cultures were highlighted as way to help the community be more understanding and welcoming of different cultures. The event raised approximately \$1600 that was donated to the Dacotah Prairie Museum

2006: The class hosted the "Community Cares Music Fest" at Presentation College's Strode Center and featured nine local musical acts from grade school groups to adults. Close to \$2000 was raised by admission tickets and presented to local military troops and their families.

2007: The class used information compiled by Catalytix to engage young people and showcase what our community had available to them. The SOAR event (Students, Opportunities, Activi-

ties and Resources) was held at both Aberdeen middle schools and close to 35 organizations promoted what they had to offer to students.

2008: The class organized a "Link to Life" event that was held in conjunction with the Spring Job Fair. The class served as community ambassadors, visiting with job seekers on resources and opportunities available to them in Aberdeen. Aberdeen continues to have a booth at each job fair which showcases the community.

2009: The class project was "Pay it Forward" and focused on securing volunteers for community service clubs and organizations. The class organized a service club fair in conjunction with the Great Outdoor Show in an effort to get more people volunteering in the community.

2010: The class held an event called "All About Aberdeen: Discover the People, Discover the Fun" where they set up a carnival-type atmosphere which included games, snacks and prizes. It was held at Roncalli Elementary School and was designed to bring the community together to have fun and find out what Aberdeen has to offer families.

2011: The class hosted an event called "A Tall for them All" which was a kick-off for the newly formed Sidekicks mentoring program. The class raised money for the program and secured "talls" (mentors) and "smalls" (youth participants).

2012: The class worked with Volunteers of America Dakota's to develop The Children's Closet. They physically set up the store with donated items from the community and donated funds to the organization. The VOA uses the closet as a way to incent and assist program participants.

2013: The class held a "SNOLF" Snow Golf Tournament at Wylie Lake to raise awareness and money for juvenile diabetes. The class donated over \$8,000 to Camp Gilbert from business donations and team registration fees.

2014: The class held "A Goal For Safe Harbor" event to raise funds for the Safe Harbor new building campaign and to raise awareness of Domestic Violence. The class held the event during an Aberdeen Wings Games and raised more \$35,000 through business donations, the shoot out and raffle.

2015: The class opened the "Help Build It Center" for Hub Area Habitat for Humanity. The



store sells donated construction and household renovation items. They raised over \$6,000 to go towards the center and to help the organization to build Habitat homes in our area as well as other habitat for Humanity programs.

2016: The class raised over \$16,000 for SPURS of Aberdeen. They held a "Horse Pie Bingo" event, bake sale and raffle. SPURS used the funds to build a barn and coral at their facility. The group was also able to work with local companies and contractors to donate time and equipment for the building project.

A big part of the program's success is due to the partnerships we have with local businesses who help offset program costs. Those partners include: 3M Company, Avera St. Luke's, BAE System, Molded Fiber Glass Companies, RDO Equipment, and Wheat Growers. We thank them for their continued support of this program and for helping build leaders in our community.

Last year we had the largest number of participants since the program began, with 35 in the class from 25 different businesses and organizations. If you're interested in attending, or sending someone from your business, Leadership Aberdeen tuition for the 12-week program is \$700.00 for Aberdeen Area Chamber of Commerce members and \$850.00 for non-members.

Tuition covers all program costs, including materials, meals, Aberdeen attire, lodging and transportation while the class attends Aberdeen Day in Pierre, SD. The program will start January 12th and goes through the end of March and participants are expected to attend all sessions in the belief that everyone brings their unique experience to the program. The majority of sessions are held Tuesday evenings from 5- 9 pm. We are finalizing the schedule now and will have it online as soon as we can.

To register for the 2017 program, please fill out a Leadership Application. Applications are available by contacting the Aberdeen Area Chamber of Commerce at (605) 225-2860, emailing info@aberndeen-chamber.com, or at www.aberndeen-chamber.com.

Giving Thanks for 2016 Successes



Carl Perry
2016 Chamber Board Chair;
Sr. VP Progressive Financial

As I write our story this month, my article is both sad and glad. It is sad because our year is coming to a close. The board, staff and volunteers should be thanked for their participation in the success of the Aberdeen Area Chamber of Commerce.

The four goals that were set out at the beginning of the year, and the results they produced, speak for themselves.

Goal 1 - Member Services
We will further strengthen our relationships with members by increasing interaction, communicating benefits of membership, and providing education on issues affecting them.

Goal 2 - Organization Enhancement
We will continuously evaluate our organization and its Chamber events, efforts, programs, committees to meet the needs of membership and the community.

Goal 3 - Workforce Development
We will continue to work with our members and local and statewide organizations and agencies to meet the employment needs in our area.

Goal 4 - Community Development
We will champion our community's suc-

cesses and support issues and opportunities that will improve our community's quality of life and further the growth and development of our region.

It is glad because we started a new program to recognize business that have been in business for 50+, 75+ and 100+ years in our community. In addition, another great ABBY Awards event, to recognize deserving businesses, took place in September. Plus, we implemented the Chamber for Good program and put together our new Chamber Gift Card, which promotes shopping local. And, the year isn't even done! Some of our greatest programs are ahead, including Christmas with the Chamber, the Ag Appreciation Banquet, the holiday lighting contest and

more.

Our mission is not changing. It is to serve as the leading business advocate for the economic health and vitality of our membership, our community and the greater Aberdeen area.

As I conclude my last article as 2016 Chamber Board Chair, I relay to you my confidence in Marje Kaiser and the entire AACC Board. They will not only carry on, but will enhance the Chamber's position in our community. A new year with strong programs like Leadership Aberdeen, Aberdeen Day at the Capitol, Community Champions Luncheon, Cracker Barrel sessions and the list continues...

Thank you for allowing me to serve the AACC in 2016.



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This magazine is a bi-monthly publication of the Aberdeen Area Chamber of Commerce.

COVER: Shop Aberdeen!

INFORMATION: Provided by the Aberdeen Area Chamber of Commerce, 516 S. Main St., PO Box 1179, Aberdeen, SD 57402-1179.

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Christmas with the Chamber

Midco and the Aberdeen Area Chamber of Commerce invite you to attend Christmas with the Chamber.

The festive evening will be held at the Dakota Event Center on Thursday December 15th, starting at 5:15 PM. The event includes both a silent and live auction, and well as a wine & liquor pull.

The Chamber is currently accepting donations for the auctions and wine/liquor pull. By donating a package, gift, specialty item, service or something your business is known for, you can showcase your specialties and products.

The auction helps the Chamber continue its annual programs and events, and it helps YOU promote your business and products/services during the holiday season.

The Chamber is looking for items valued at \$100 and above. With each donation valued at \$100, you will receive one ticket to the event. Items will be displayed with the sponsoring business name throughout the evening and must be received in the Chamber office by December 7th.



ness name throughout the evening and must be received in the Chamber office by December 7th.

New this year will be the Dueling Duo, the entertainment for the evening, taking the stage from 8-10pm.

Cost is \$20 in advance or \$25 if you RSVP the day of the event for Chamber

members. Non-members are welcome to attend; cost is \$25 in advance \$30 day of. Individuals interested in just attending the entertainment can do so for \$10.

To participate, please call the Chamber at 225-2860 or email bea@aberdeen-chamber.com.

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FAULK (SD) 950 800	SPINK (SD) 3,100 2,500	

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Pkg.	Coverage	Qty.	Price per Piece
A	Total Market Coverage (8 counties)	33,700	\$0.330
B	Total Brown County	19,300	\$0.345
C	Total Aberdeen	16,300	\$0.351
D	Targeted Neighborhoods (10,000 HH)	10,000	\$0.380
E	Targeted Neighborhoods (5,000 HH)	5,000	\$0.444
F	Targeted Neighborhoods (2,500 HH)	2,500	\$0.578

*Total market includes single & multi family dwelling, trailers & businesses.

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**UNITED BLOOD SERVICES HOLDING
 11TH ANNUAL BATTLE OF THE
 BADGES BLOOD DRIVE**

United Blood Services will be holding its 11th Annual Battle of the Badges in Aberdeen December 7th, 8th, and 9th at the Eagles. This is a friendly community competition between the Fire Department and the Police Department to see who can recruit the most donors to save lives. This year the Battle of the Badges is in honor of "Team Jax". Jax is Sargent Dan Kaiser's son who is currently battling Leukemia. We encourage everyone to come out, donate blood, and show your support for Jax, and other area patients who will need blood, especially as we head into the Holiday Season.

2016 Ambassador Hat & Mitten Drive

November 1st — December 15th

Chamber Ambassadors are collecting NEW hats & mittens for needy elementary children in the Aberdeen Area.

Drop donations at the Chamber office 516 S Main St. or bring to Christmas with the Chamber December 15th.

Cash Donations will be used to purchase new hats and mittens.

All Donations will be entered into a drawing for a prize to be given away during Christmas with the Chamber December 15th at the Dakota Event Center.





Bethlehem Lutheran Church
1620 Milwaukee Ave NE • 225-9740
www.bethlehemaberdeen.org



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www.aberdeen.k12.sd.us/mikemiller/index.html



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321 S Main St • 262-5010
www.facebook.com/anytimefitnessaberdeen

***YOU ARE AN AWESOME AMBASSADOR (YAAAA)**



Liesl Hovel with Lutheran Social Services was chosen as the September YAAAA Award winner. Presenting the award is Jennifer Law, Kyburz Carlson Construction, August YAAAA winner.

Caregiver Awareness

The theme for National Family Caregivers Month November 2016 is "Take Care to Give Care".



Caregivers are unsung heroes in our culture and society. They are young and old, relatives, friends and neighbors. Each family caregiver is unique and each person that they are caring for also has unique needs and challenges. These may include chronic illness, recovery from surgery or other medical conditions, and Alzheimer's and other dementias.

Caregivers have been around for a long time and the ways in which people care for their loved ones and are supported by others, varies from culture to culture. Caregiving is not a glamorous task, in fact some of the things that caregivers do are very difficult, physically and emotionally demanding.

The good news is resources, education and support are available!

Here in South Dakota, caregivers embrace the values of caring and giving. There is a sense of doing the right thing, making sacrifices and being committed to others. Sometimes, that Midwest culture, projects expectations of doing it on our own and not asking for help. We all need to encourage family caregivers let them know that is so important to "Take Care to Give Care." In Aberdeen, many free and affordable resources are available. Caregiver

support groups, adult day services, caregiver education and support, respite services, print materials, healthcare providers, counseling providers and online resources are all available right here in Aberdeen.

As a community and society, we can encourage caregivers to explore resources and take time for themselves to re-charge. Local, state and national resources are available for caregivers. If you or someone you know is a family caregiver, reach out and see what resources are available!

10 Tips for Family Caregivers

1. Seek support from friends, family and other caregivers. You are not alone!
2. Take care of your own health so that you can be strong enough to take care of your loved one.
3. Accept offers of help and suggest specific things people can do to help you.
4. Learn how to communicate effectively with doctors and others.



5. Caregiving is hard work so take respite breaks often.
6. Watch out for signs of stress and/or depression and don't delay getting professional help when you need it.
7. Be open to new technologies that can help you care for your loved one.
8. Organize medical information so it's up to date and easy to find.
9. Make sure legal documents are in order.
10. Give yourself credit for doing the best you can in one of the toughest jobs there is!

For more information about caregiver resources, call 225-7602 or email info@bha.cc

Written by Peggy Jo Larson, Director of Development and Community Relations at Bethesda and member of the Health & Wellness Committee.

CHAMBER COMMITTEES:

AGRICULTURE COMMITTEE

Purpose: to establish communications between the business community and the rural agriculture community; to increase education, promote interest and understanding of the agriculture community. The Ag Committee meets the second Friday of every month at noon.

AMBASSADORS

The Ambassador Committee serves as the public relations arm of the Chamber. Members are selected on a nomination basis to represent the Chamber at new businesses, ground breaking ceremonies, and ribbon cutting events. The Ambassadors meet the second Tuesday of every month at 12 pm for a monthly meeting and visits, but also meet throughout the month to attend community events as indicated above.

CART – COMMUNITY ACTION RESOURCE TEAM

CART Meets every Thursday at the Chamber office from 8:30-10 am. Topics focus on Aberdeen and regional issues, projects and events. All are welcome – promote your events, business and projects; network with community and business leaders; get informed.

DIPLOMAT COMMITTEE

Purpose: to strengthen membership by recruiting new members, visiting current members, and implementing retention strategies. (Committee selection is on a nomination basis.) The Diplomat Committee meets the second Thursday of every month at 3/3:30 pm at various locations in the Aberdeen area.

GOVERNMENT AFFAIRS COMMITTEE

Purpose: To strengthen communication between the community and government entities; and serve as the catalyst for forums, panels, town meetings, etc. The committee meets the first Thursday of every other month at noon at the Ramada.

HEALTH & WELLNESS COMMITTEE

Purpose: to provide information and resources to Chamber members so that they may better provide an environment which promotes wellness amongst their employees. The Healthcare Committee meets the first Wednesday of every other month at 8:00 am at various locations.

MILITARY/VETERANS COMMITTEE

Purpose: to promote a positive working relationship among the community, employers, and area military and veteran groups while also heightening the awareness of the military and veteran presence in the Aberdeen area. The committee meets the first Tuesday of every other month at noon at the National Guard Armory.

PARTNERS IN COMMUNITY PRIDE COMMITTEE

Purpose: to coordinate residential and commercial projects that serve to beautify and cleanup the community with assistance from the community, city and county governments. The committee meets the first Friday of every month at 9 am at the Chamber.

TRANSPORTATION COMMITTEE

Purpose: to coordinate city, county and state officials to communicate key issues and projects for the community in the areas of ground, rail, air, rural, and city roads. The Transportation Committee meets the last Tuesday of every other month at 3:30 pm at the Chamber.

WORKFORCE & EDUCATION COMMITTEE

Purpose: to implement projects that partner the business community and educational institutions together to foster cooperation and interaction between business and education to ensure needs are being met. The Committee meets the third Wednesday of every other month at 3:30 pm at the Chamber.

CHAMBER BIG DATES

November-December Training Calendar



Aberdeen Tax Update (CPE: 8 hours)

November 8th, 8:00 am – 4:00 pm

\$150, including lunch - at The DEC, hosted by Eide Bailly
This comprehensive federal tax update will cover all new tax legislation, including the Protecting Americans from Tax Hikes Act and the Department of Treasury Appropriations Act, dealing with reporting requirements and payment of health insurance premiums under the ACA. We will also discuss other new regulations, cases, and rulings in all areas of federal taxation through September 30, 2016.

Managing Difficult Employees

November 10th, 8:30 am -10:30 am

\$35/person – at The Training Place
Audience: supervisors, managers & leaders
Inflexible, uncooperative, bitter, undependable, complainer, lazy...whatever you call those employees you find difficult to supervise; it's important to develop an effective way to manage them. This program will equip you with better techniques to deal with difficult staff. Its focus is to teach managers skills that makes them more comfortable handling issues before they become serious issues or become employees' daily (bad) habits.

R&D Tax Credit: Benefit for Contractors (CPE: 1 hour)

November 10th, 12:00–1:00 pm

Free – online at <http://www.eidebailly.com/about-us/events>
A webinar to learn more about how R&D tax incentives impact contractors.

Lunch & Learn

November 11th, 11:30 am-1:00 pm

\$15/person including lunch – at The Training Place
Aberdeen's Chamber of Commerce's Workforce & Education Committee is working in conjunction with Aberdeen Workforce's The Workshop and The Training Place to offer a panel discussion on a diverse workforce. Representatives from Century 21, Kessler's, Molded Fiber Glass and Teacher's Pet will offer insight and advice on diversifying your workforce, whether it be cultural, disability or multi-generational.

Tax Trends Webinar Series: Year-End Payroll Update (CPE: 1 hour)

November 16th, 12:00-1:00 pm and November 17th, 3:00-4:00 pm

Free – online at <http://www.eidebailly.com/about-us/events>
A discussion surrounding updates and things to keep in mind as you prepare for year-end. Attendees will learn more about payroll processing, reporting of payroll taxes to federal, state, and local agencies, Nexus, W-2/1099 and ACA for payroll.

Delegating to Develop Employees

November 17th, 8:30-10:30am

\$35/person – at The Training Place
Audience: supervisors, managers & leaders
"I have too much time on my hands" said no supervisor ever. Usually they describe themselves as busy and overwhelmed. Delegating is a great way to free up time and develop employees at the same time. We will begin the session exploring how to work through whatever is getting in the way of delegating. The goal of this session is equip you with the "do's" and "don'ts" of delegating and a guide on how-to develop employees' skills while delegating.

Also at The Training Place:

PowerPoint Intermediate	Tuesday, November 1, 8:30 - 12:30pm	\$99/person includes book
Excel Beginner	Thursday, November 3, 8:30 - 12:30pm	\$99/person includes book
Excel Intermediate	Thursday, November 10, 8:30 - 12:30pm	\$99/person includes book
PowerPoint Advanced	Tuesday, November 15, 8:30-12:30pm	\$99/person includes book
MS Office - The Basics	Wednesday, November 16, 8:30-5:00pm	\$179/person includes book
Excel Advanced	Thursday, December 1, 8:30-5:00pm	\$99/person includes book
QuickBooks	December 7-8th, 8:30-5:30pm	\$499/person includes software & book
Word Intermediate	Tuesday, December 13, 8:30-12:30pm	\$99/person includes book
CDL Classroom	November 28-30, 5:30-9:30pm each evening	\$675/person
CDL Classroom	December 12-14, 5:30-9:30pm each evening	\$675/person

Info for The Training Place: 416 Production St N; 605-725-1883
training.adcsd.com; Jill Vining, contact

Military/Veterans Committee
November 1, Noon, National Guard Armory

Health & Wellness Committee
November 2, 8:00 am, Aspire

CART
November 3, 8:30 am, Chamber
November 10, 8:30 am, Chamber
November 17, 8:30 am, Chamber
November 24, 8:30 am, Chamber
December 1, 8:30 am, Chamber
December 8, 8:30 am, Chamber
December 15, 8:30 am, Chamber
December 22, 8:30 am, Chamber
December 29, 8:30 am, Chamber

Partners in Community Pride Committee
November 4, 4:00 pm, TBD
December 2, 9:00 am, Chamber

Ambassadors
November 8, Noon, TBD
December 13, Noon, TBD

Retail Theft Coalition
November 9, 10:30 am, Public Safety Building Community Room
December 14, 10:30 am, Public Safety Building Community Room

Diplomats
November 10, 3:00 pm, Chamber
December 15, 3:00 pm, Chamber

Business After Hours
November 10, 5:15 pm, Johnson Fine Arts Center, NSU
December 15, 5:15 pm, Dakota Event Center

Ag Appreciation Banquet
November 11, 5:30 pm, Dakota Event Center

The Connection (Disability Task Force)
November 16, 2:00 pm, Chamber
December 21, 2:00 pm, Chamber

Workforce & Education Committee
November 16, 3:30 pm, Chamber

Government Affairs Committee
November 17, Noon, Best Western Ramkota

Transportation Committee
November 29, 3:30 pm, Chamber

Ag Committee
December 9, 4 pm, Max & Erma's

The Chamber will be CLOSED the following days:
Thursday, November 24th
Friday, November 25th
Friday, December 23rd (afternoon)
Monday, December 26th
Friday, January 30th (afternoon)
Monday, January 2nd

Congratulations to the 2016 ABBY Award Winners

The 22nd annual ABBY Awards banquet was held on Thursday, September 15th at the DEC in Aberdeen. The 40th Anniversary of Storybook Land was the inspiration behind this year's theme, "There's No Place Like Aberdeen". The Wizard of Oz characters and notable scenery could be found throughout the evening. The

ABBY Awards, a project of the Chamber's Diplomat Committee, celebrate the contributions from, and achievements of, Aberdeen area businesses. The awards are sponsored by the Aberdeen Development Corporation and the Aberdeen Area Chamber of Commerce.

ABBY Award nominees are invited to

submit applications for the category in which they were nominated. All awards, with the exception of the People's Choice, are then judged by industry experts throughout the country. The People's Choice Award is voted on by the local public. Congratulations to the 2016 ABBY Award Winners!



AgriBusiness
TN Tax Business Service



Bridge Builder
Sanford Aberdeen



Community Involvement Business
NVC



Community Involvement - Non Profit
Sertoma Club



Customer Service - Retail
The Teacher's Pet



Customer Service - Service
Aberdeen Federal Credit Union



Health & Wellness
Lutheran Social Services



Manufacturing
Molded Fiber Glass South Dakota



People's Choice
Great Plains Outdoorsmen



Professional Services
Dakota Broadcasting

Special thanks to the following for helping make our 2016 ABBY Awards a wonderful event!

- Chamber Diplomats
- Aberdeen Development Corporation
- Dakota Event Center Staff
- Janet Kegler, Country Classics Floral Shoppe
- Mary B's
- Bremer Photography
- Production Monkeys
- Geffdog



Happy Holidays from the Aberdeen Development Corp.



Mike Bockorny
Chief Executive
Officer, Aberdeen
Development Corp.

As we enjoy the holiday seasons and prepare to usher out 2016 and welcome 2017, the ADC is bustling with activity. I would like to share a bit of information about one of the activities we have been engaged in throughout 2016 and are almost completed with – a new strategic plan for the ADC.

I am sure the large majority of you reading this article have been involved with either crafting or have read through your organization's strategic plan. While this process is not always the most exciting, the results can lead to great

transformations and yield many new and exciting initiatives. As we have begun to review the initial findings of the research and data compilation with our Board of Directors we are both pleased and excited about what we are seeing.

While we are still sifting through all of the information, I can share with you that Aberdeen is in a great position in so many ways compared to our peers. This is especially true when you compare us with like communities outside the upper Midwest. We firmly believe this is one of the main reasons we continue to see organizations currently operating in Aberdeen looking to expand and outside organizations looking at the possibility of locating into our community. Once our strategic plan is fully completed we will most certainly share the results with the entire community. We look forward

to this time which will be in early 2017. Once again, we can assure you the future is bright for Aberdeen and we at the ADC are excited to be a part of it. As usual we continue our regular day-to-day efforts on numerous initiatives including workforce development, adult educational training through The Training Place, the Workshop and numerous other items. The ADC continues to maintain our dedication to our mission; which is to, "Dedicate efforts to maintain and promote primary job creation in the city of Aberdeen and Brown County. The Aberdeen Development Corporation will be supportive of others having a common mission in the region." As always, please feel free to contact me at any time with questions and/or thoughts at 605-229-5335 or via email at mikebockorny@adcsd.com.

Thank You from the COLLEGEpalooza Committee

The "COLLEGEpalooza" Committee would like to say thank you for all of the support from Aberdeen Businesses and Organizations that participated at our event and we invite you to join us again next year! Save the Date for our second annual "Welcome Back Students" event on August 31, 2017!

Special Thanks to our scholarship sponsors; iHELP Student Loan/Student Loan Finance Corporation, Dacotah Bank and Plains Commerce Bank. A The winners of the scholarships were Alex Kenney from Presentation College and Kristin Van

De Rostyne from Northern State University!

Collegpalooza was created to not only welcome back the college students but to also offer the opportunity for them to learn more about what Aberdeen has to offer, from restaurants, entertainment, products and services, churches and so much more. The event provided a chance for businesses to promote their products and services and potentially find employees. It also gives the community a chance to interact with NSU and PC students and learn more about each other.

Planning for the event is a collabora-

tive effort that includes the Aberdeen Area Chamber of Commerce, Aberdeen Downtown Association, Northern State University, Presentation College and iHELP Student Loan/Student Loan Finance Corporation.

"We envision COLLEGEpalooza will help in building a stronger community."

For information about next year's event, you are welcome to contact info@aberdeen-chamber.com.



NEW MEMBERS

Aberdeen Catholic Foundation

David Vetch
202 S Main St. Ste. 314 | Aberdeen
info@acf.network
(605) 218-0072

Brown County Farm Bureau

Mike Elsen
121 8th Ave SW | Aberdeen
melsen.bcfb@gmail.com
(605) 353-8050

C-Express

Mike Carrels
2303 6th Ave SE | Aberdeen
mc@get-fueled.com
(605) 229-5482

C-Express

Mike Carrels
1202 8th Ave NE | Aberdeen
mc@get-fueled.com
(605) 225-0221

C-Express

Mike Carrels
711 N 2nd St | Aberdeen
mc@get-fueled.com
(605) 226-0961

C-Express

Mike Carrels
524 6th Ave SE | Aberdeen
mc@get-fueled.com
(605) 229-3702

Dakota Counseling Group LLC

Woody Schrenk
121 4th Ave SW Ste 2 | Aberdeen
info@dakotacounselinggroup.com
(605) 725-9565

Head Over Heels

Deborah Rolle
424 S Main | Aberdeen
headoverheels@nvc.net
(605) 725-8823

Lucky's Drinkery

Jeff Rich & Amy Hopkins
PO Box 1057 | Aberdeen
luckysdrinkery16@gmail.com
(605) 262-2030

Peterson Farms Seed

Nick Castro
909 N. Jay Street | Aberdeen
nick@petersonfarmsseed.com
(605) 228-8791

Platinum Salon and Spa

Melynda Sletten
714 S Main Street Suite 1 | Aberdeen
missrodeo2014@hotmail.com
(605) 216-0724

Total Package MedSpa, LLC

Ginger Conklin
1409 6th Ave SE Suite 5 | Aberdeen
ginger@totalpackagemedspa.com
(605) 725-4772

Presidential Inauguration to be Held November 10 on NSU Campus

Dr. Timothy M. Downs will be inaugurated as the 17th president of Northern State University on Thursday, Nov. 10.

The ceremony will begin at 9:30 a.m. in the newly renovated Johnson Fine Arts Center on the NSU campus. The public is welcome.

Downs began at NSU on June 27. Prior to joining Northern, he was the provost and chief academic officer of New York's Niagara University. He provided leadership and supervision for all facets of Niagara University's academic affairs work since 2011.

As provost, Downs helped redefine the first-year student assessment process at Niagara to better place students in courses for academic success. He created a robust teaching and learning center on the Niagara University campus dedicated to faculty and staff development. This faculty development center also assisted instructors in the use of learning management systems and helped them develop new online and hybrid courses.

Now in his 29th year in higher education, Downs began his career as a professor and over time evolved into

the administrative ranks in his position as provost. He also has extensive experience in the public higher education arena, with 14 years spent working in the state higher education systems of California and Kansas.

Prior to his time at Niagara University, Downs was dean of the College of Humanities, Business, and Education at Pennsylvania's Gannon University, where he was employed for nine years. He previously was dean of graduate studies and research at Emporia State University in Kansas and assistant vice president for academic affairs at California State University, Los Angeles.

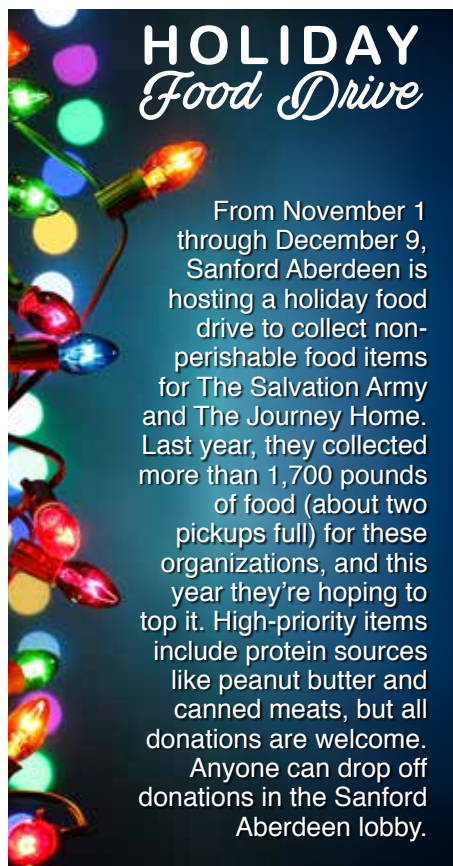
He holds a Ph.D. in organizational communication from the University of Oklahoma; a master's degree in communication studies from West Virginia University; and a B.A. degree, also in communication studies, from California State University, Sacramento.

Dr. Downs looks forward to working with colleagues on campus and in the Aberdeen and South Dakota communities in order to continuously affirm and improve the quality of Northern State



University. As a faculty member and administrator, Dr. Downs has always focused on improving students' success, retention, and graduation rates. NSU will continue to emphasize projects on enrollments, enhancing degree programs, upgrading campus facilities, and perpetually marketing the excellence of Northern State University.

Downs and his wife, Mary, enjoy hiking and biking, exercising their two dogs (Bob and Harvey), along with an occasional round of golf. Mary grew up in Long Beach, Calif., where they met while Tim was employed in the California State University system. Mary's career has been in medical equipment and pharmaceutical sales.



HOLIDAY Food Drive

From November 1 through December 9, Sanford Aberdeen is hosting a holiday food drive to collect non-perishable food items for The Salvation Army and The Journey Home. Last year, they collected more than 1,700 pounds of food (about two pickups full) for these organizations, and this year they're hoping to top it. High-priority items include protein sources like peanut butter and canned meats, but all donations are welcome. Anyone can drop off donations in the Sanford Aberdeen lobby.

Open Enrollment



Courtney Hostetter
Sales Associate
Insurance Plus

Over the past few years the term Open Enrollment has become something we hear often, but what exactly does it mean?

Open Enrollment is the only time during the year that anyone can make changes to their major medical health insurance

without having a qualifying event. To change plans, change companies or just simply get a health insurance policy, this is the time to do that.

Open Enrollment starts November 1st, 2016 and continues through January 31st, 2017. Listed below are the timetables for when changes and applications need to be processed and when they will take effect.

- November 1-December 15, 2016, Effective January 1st, 2017

- December 16-January 15, 2017, Effective February 1st, 2017
- January 16-January 31, 2017, Effective March 1st, 2017

The only other time during the year that changes can be made to health insurance is during a qualifying event, such as getting married or divorced, having a baby, losing other health insurance coverage or a permanent move out of state, or other life changing events.

If you do not have major medical health insurance coverage, there is a tax penalty assessed when filing your Federal income taxes and the amount of this penalty keeps increasing each year.

Please take time to review your current health insurance coverage and take advantage of the upcoming Open Enrollment period. To enroll in health insurance or make changes to your existing policy, now is the time to contact your health insurance agent.

Did You Know Aberdeen Has a Retail Theft Coalition?

The Retail Theft Coalition meets the second Wednesday of every month at 10:30 a.m. in the Community Room of the Public Safety Building (police station). Those in attendance share stories, ideas and even incidents, with the goal of helping everyone decrease loss through theft. Please, join us! Everyone is welcome.

7 Easy-to-Implement Tips to Prevent Shoplifting

Whether you call it shoplifting or shrinkage or straight-up stealing, having your merchandise stolen just plain stinks. Dealing with theft might seem like an unavoidable cost of doing business, but it doesn't have to be. Find out how to shut down shoplifting before it happens.

1. Be aware of at-risk items.

Shoplifters will likely target small, valuable, easy-to-pocket products like jewelry, so store those close to the register, preferably in a locked case. That way no one will ever have unsupervised access to big-ticket items. Obviously you can't lock up everything in your store, but keep track of the more sought-after items and keep them in an area that you and your staff can easily monitor.

2. Train your staff to watch for theft.

Your employees can be the best defense against shoplifting. Talk to

them about what to look out for and how to avoid scams. One way they can deter would-be thieves is by greeting each person as he or she enters the store and by monitoring what's going on in the store. If staffers regularly check in with customers and ask how they can help, it sends a message that this person is aware of everyone in the store and what's going on. If shoplifters feel like they're being watched, it's less likely that they'll try to steal.

3. Publicize the consequences of stealing. Post your shoplifting policy somewhere prominent, like in the dressing rooms. That alone might be enough to scare off some potential shoplifters, but don't stop there. Installing mirrors and cameras is another way to intimidate thieves.

4. Pay attention to dressing rooms.

If you don't have a huge staff, it might seem like a hassle to run back and forth unlocking dressing rooms, but it's necessary. By locking the rooms (and giving customers a numbered tag for how many items they're trying on), you're creating a serious barrier to theft. While you're at it, ask customers to check their bags before trying on clothes.

5. Engage with customers.

Always greet customers when they walk through the door. When there

are customers in the store, make sure that you and your employees are circulating, checking in with customers and asking how you can help them. Not only are you providing better, friendlier service, you're also monitoring activity and making it harder to steal.

6. Schedule appropriately.

Sometimes everyone gets busy out of the blue. It happens. But on days and times when you know you're going to get slammed, like a weekend afternoon or during the holiday season, trying to get by with a bare-bones staff leaves the door open to theft. If your employees are busy at the register or assisting another customer, it's easier to steal (this is actually a shoplifting team tactic — one person distracts an employee while the other pockets merchandise). Talk to your employees about common shoplifting behavior so they know what to look out for.

7. Install cameras and mirrors.

If you really want to get serious about preventing (and prosecuting) shoplifters, equip your store with cameras and security mirrors. Not only will you be able to help identify shoplifters but also the mere presence of these items will act as theft deterrents.

Dakota Rising Honors Fischbach at Annual Event

Small business is a big deal in South Dakota. To celebrate this fact, Dakota Resources engaged rural entrepreneurs and communities in learning and sharing around the common vision of leadership, community growth and business expansion during the annual Dakota Rising Empower! Conference at the Spearfish Holiday Inn Convention Center, which was held October 6-8.

This year's conference welcomed ten new rural entrepreneurs into the Dakota Rising Fellowship, which is a three year initiative designed to help them accelerate the growth of their businesses. This group of exceptional second-stage entrepreneurs includes Julie Fischbach, owner of Mainstream Boutique of Aberdeen and Sioux Falls, and a Chamber Board of Directors member.

Dakota Rising was launched in 2008

by Dakota Resources and has since awarded Fellowships to over fifty rural entrepreneurs. These ambitious business owners were able to fast-track their business growth through the Dakota Rising Fellowship and take advantage of the insight, ideas and experience of other Fellows and leading business mentors from across the region. Congratulations, Julie!



EVERYDAY SUPER HEROES CELEBRATED DURING CHAMBER WEEK

The 2016 edition of Chamber Week featured a super heroes theme, as we visited 40 Chamber members to thank them for everything they do for us and the community. Chamber volunteers (board and committee members) and staff traveled all over town in the party bus, surprising owners, managers and staff with goodies and an invitation to October Business After Hours, which is free for Chamber members. The 40 businesses were placed in a drawing at BAH for several great prizes which can be redeemed in 2017.

The winners were:

- Set of 6 Business After Hours passes: Division of Rehabilitation Services
- Half page ad in Progress Magazine: Dairy Queen
- Half price 2017 Membership: Specialty Manufacturing
- Quarter page ad in Membership Directory: Crawford Trucks & Equipment
- Half price Leadership Aberdeen tuition: Boys & Girls Club
- Free golf tournament hole sponsor: Small Business Development Center
- Two tickets to Leadercast: Beadles Floral & Nursery
- Two tickets to ABBY Awards: Century Business Products



ARBY'S



ARTISAN CUSTOM HOMES



AVERA HEALTH PLANS



BEADLE'S FLORAL



BEHAVIOR CARE SPECIALISTS



BEMOBILE



BOYS & GIRLS CLUB



BROWN COUNTY AUDITOR



CENTURY BUSINESS PRODUCTS



CHARLES GUGEL BUSINESS SERVICES



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DACOTAH BANK



DAIRY QUEEN



DAKOTA OUTDOOR LIVING



DEPENDABLE SANITATION



DIVISION OF REHABILITATION SERVICES



GARY'S ENGINE & REPAIR



GAS STOP



GEFFDOG



GLIK'S



GOODWILL OF THE GREAT PLAINS



HERBERGERS



HORIZON HEALTHCARE



HUB CITY RADIO



MAINSTREAM BOUTIQUE



MCDONALD'S



POUNDERS



PREMIER PLASTICS



PRESENTATION COLLEGE



PROCELLULAR AT&T



REVIVE DAY SPA



SMALL BUSINESS DEVELOPMENT CENTER



SODAK SPORTS



SPECIALTY MANUFACTURING



THORPE REALTY & AUCTION



TIP & TOE NAILS



UNITED CLINIC PHARMACY



WHITE HOUSE INN



WOODMAN REFRIGERATION

Destination - Aberdeen, South Dakota



Layton Holmstrom
Convention Sales/
Media Marketing
Aberdeen Area
CVB

Some say there are really only two seasons in South Dakota — hunting and fishing. If hunting or fishing is your passion, set your destination for Aberdeen, South Dakota. The northeastern part of South Dakota provides some of the best outdoor adventures in the

nation.

Just imagine the “Cast and Blast” — a true South Dakota experience. Try your luck at reeling in the “big one” during the morning and then the thrill of the hunt in the afternoon.

Aberdeen and the surrounding area pride themselves on having ample acres of public land. In fact, the quality and quantity of public hunting options in South Dakota make for one the state’s greatest assets as a pheasant

hunting destination. In many cases, the heavy cover found on state or federal hunting areas is some of the highest quality habitat available for pheasants and other wildlife for miles around. So needless to say, there is plenty of room for all hunters to bag their limit and enjoy the hunt. Hunting is a long-standing tradition in this area. In fact, many look at the pheasant “opener” as a verifiable holiday. For more information on available hunting areas visit www.HuntFishSD.com.

Don’t overlook the opportunity to bag a trophy pheasant. It’s a simple fact that when the mercury drops as pheasant season wears on, fewer and fewer pheasant hunters head to the fields for late season for pheasant hunting. In reality, chasing pheasants is a fair-weather affair for a majority of hunters — both residents and nonresidents. But for those willing to head out later in the season and brave a little cold and snow, the chance at a high-quality long tail hunt is more than worth the effort.

During South Dakota’s “Rooster Rush” statewide promotion Aberdeen businesses

roll out the “orange” carpet with a generous amount of Midwest hospitality to welcome hunters. There are several hotels in Aberdeen as well as campgrounds and hunting lodges throughout the area to accommodate hunters — and their dogs.

When it comes to fishing, you can cast or drop your line any time of the year. From the Glacial Lakes Region, to numerous streams and ponds, there are great fishing locations within a short drive of Aberdeen. South Dakota offers excellent fishing for walleyes, largemouth and smallmouth bass, crappies, catfish, perch, panfish, trout and salmon. Nearly 30 species of fish provide anglers a variety of adventures throughout the state.

Not only does the region provide some of the best pheasant hunting and fishing in the nation, but it also offers excellent goose, duck and deer hunting. Climate and habitat conditions have been extremely favorable the last three years for the growth of pheasant, waterfowl, wildlife and fish populations.

For a listing of hunting and fishing information visit www.HuntFishSD.com or call the Aberdeen Area Convention and Visitors Bureau at 1-800-645-3851.

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CHAMBER HAS OPEN BOARD POSITIONS

The Aberdeen Area Chamber of Commerce is seeking applications for two open positions on the Board of Directors starting January 1, 2017.

Serving on the board is a rewarding experience. It allows you to contribute to the growth of our organization and the Aberdeen community, while also developing your own personal leadership skills. A board application is available on our website at www.aberdeen-chamber.com or send us an email request at info@aberdeen-chamber.com.

Applications are due by November 11, 2016. If you have any questions regarding the role of a board member, call Gail at (605) 225-2860.

Nominations Sought for Community Awards

On February 14, 2017 the Aberdeen Area Chamber of Commerce will recognize Community Leaders at the 12th Annual Community Champions Awards Luncheon. At this event, several community and regional organizations come together to proudly recognize the recipients of 9 prestigious awards!

Each of these awards and their criteria is described below. As you review each award, please think about who is deserving of recognition and nominate them. It is so important for our community to recognize achievement, vision, collaboration, generosity and spirit.

Nominations must be received by January 13, 2017.

CHAMBER SPONSORED AWARDS:

To nominate someone for any of the awards listed below call the Chamber office at (605) 225-2860 or email: info@aberdeen-chamber.com.

The Woman of Spirit Award. The award, co-sponsored by the Chamber and Steven Lust Automotive, replaced the ATHENA Award, but like the Athena is presented to a woman who exemplifies the following characteristics: Wise, Organized, Mentor to others, Achiever, Nurturing and is Selfless, Purposeful, Inspirational, Respectful, (has) Integrity, and is a Team player

The GEORGE Award. This award is presented by the Chamber to an individual(s) who has worked tirelessly on behalf of the community in trying to make Aberdeen a better place to live and work. A George Award recipient has stepped up and taken the initiative, rather than "just letting George do it".

The STAR Award. STAR stands for Students Taking Active Responsibility. The Award is presented by the Chamber and the Volunteer Service Clearinghouse to a Youth Organization for their Dedicated Efforts in the Community.

The Emerging Leader Award is presented to an individual who is in the first years of their career and has demonstrated leadership qualities within their businesses and community. The Emerging Leader Award was created in 2009 to foster young leadership and enhance youth retention in our community. Candidates will be evaluated

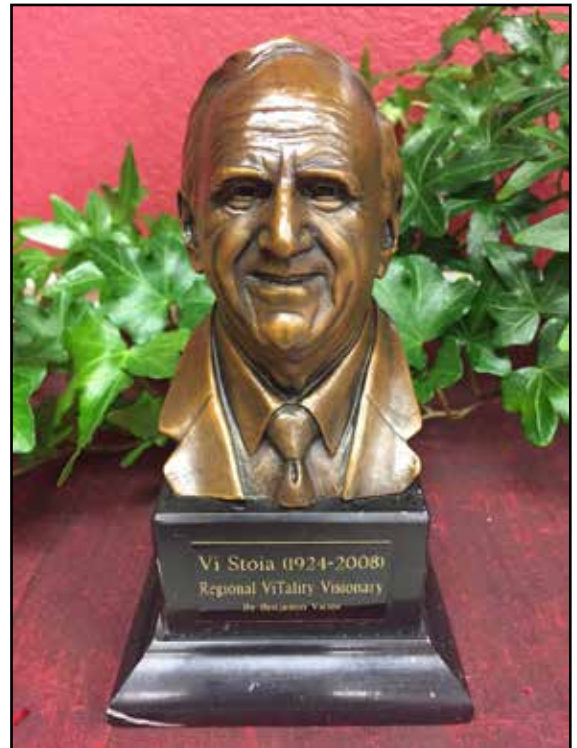
on whether they have active participation in associations, organizations, volunteer boards, etc.; are recognized by managers and peers for demonstrating leadership skills and standards in the workplace; and have an enthusiastic commitment to promoting and growing with the community, region and state.

The ViTality Award: The ViTality award is presented to the individual who is the 'keeper' of the regional vision, or the person who lives in the regional growth and 'ViTality' spirit every day. The ViTality awarded annually to recognize individuals in a 17-county area of northeastern South Dakota who display enthusiasm for regional development. The namesake, ViTality, is in memory of Aberdonian, Vi Stoia. Stoia was often called a 'regional thinker', and felt that new businesses in Redfield or community work in Leola was a win for Aberdeen and the entire region. Stoia passed away in 2008 but his memory lives on in the form of the ViTality Award.

PRAIRIE FAMILY BUSINESS INITIATIVE SPONSORED AWARD: To nominate someone for this award call (605) 274-9530 or email: fba@usd.edu

The Aberdeen Area Family Business of the Year Award. This award is co-sponsored by The South Dakota Family Business Initiative and Cor-Trust Bank. Started in 2004, the award recognizes the accomplishments of a family business and its contributions to the community of Aberdeen and the surrounding region. Criteria includes that at least 2 family members work in the business, and/or multi-generational; positive contributions of the business to the welfare of the community; Success of the business; and an assessment of the health and unity of the family.

CVB/HOTEL ALLIANCE SPONSORED AWARDS: To nominate someone for these awards, please contact the Aberdeen CVB at (605) 225-2414 or info@aberdeencvb.com



The Hometown Hero Award. The award is presented by the Aberdeen Convention and Visitors Bureau to honor those special individuals or institutions who contribute to our community by going the extra mile to bring their group's meetings, conventions, or events to Aberdeen. Because of the dedication of these wonderful individuals that go above and beyond the call, our community benefits.

The Spotlight Award. The award is presented by the Aberdeen Convention and Visitors Bureau to honor a special individual who "shines the light" on our community and region by bringing national recognition and attention to our area.

ABERDEEN DEVELOPMENT CORPORATION SPONSORED AWARD:

To nominate someone for this award, please contact The Aberdeen Development Corporation at 229-5335 or mikebockorny@adcsd.com

The Entrepreneur of the Year Award. In the spirit of building on Aberdeen's rich culture of entrepreneurship, the Aberdeen Development Corporation sponsors this award which recognizes a local entrepreneur and their efforts.

NSU Seeking Comments from the Public

Northern State University and the Aberdeen area enjoy an excellent relationship. Now, the public will have a chance to provide input and feedback on their hometown university.

NSU is a premier residential university characterized by outstanding instruction, extraordinary community relations and wide-ranging extracurricular opportunities. The university is dedicated to the pursuit of excellence in the liberal arts and in graduate and professional studies. Northern currently serves over 3,500 students—on its safe, welcoming, picturesque campus in Aberdeen, S.D.; at off-campus sites including Huron Community Campus;

and online. The university takes pride in its relationship with the community and the entire northeast South Dakota region.

Third-Party Comment Notice

Northern State University is seeking comments from the public about the university in preparation for its periodic evaluation by its regional accrediting agency. Northern will host a visit March 20-22, 2017, with a team representing the Higher Learning Commission. Northern State University has been accredited by HLC since 1918. The team will review the institution's ongoing ability to meet HLC's Criteria for

Accreditation. The public is invited to submit comments regarding Northern to the following address:

Public Comment on
Northern State University
Higher Learning Commission
230 South LaSalle Street, Suite 7-500
Chicago, IL 60604-1411

The public may also submit comments on HLC's website at <http://www.hlcommission.org/comment>. Comments must address substantive matters related to the quality of the institution or its academic programs. Comments must be in writing. All comments must be received by Feb. 20, 2017.

Concert to Benefit Make-A-Wish South Dakota

For the fourth consecutive year, Make-A-Wish South Dakota has teamed up with Holiday Jam with the Hegg Brothers for a holiday concert in Aberdeen. This year's event is Saturday, December 10 at 7:00 pm at the Capitol Theatre. All proceeds benefit Make-A-

Wish South Dakota to grant the wishes of children with life-threatening medical conditions in the Aberdeen area.

This musical showcase features the talents of a multi-piece band playing Christmas classics and contemporary arrangements in signature and soulful



Dakotan.

Tickets are \$20 for adults and \$5 for students and children. Tickets are available in advance at both Dacotah Bank locations in Aberdeen and Kessler's. Special pricing for holiday or employee parties is available. For more information, or to order tickets with a credit card, please call Make-A-Wish South Dakota at 605.335.8000 or 800.640.9198.

Major sponsors are Avera Health, CorTrust Bank, Dacotah Bank, Art & Maggie Russo and Sanford Health.

sounds of Jeremy and Jon Hegg and friends. With the addition of renowned bluegrass, folk and jazz artist Jami Lynn and the return of multi-instrumentalist Joel Shotwell, this year's show promises to be uniquely South

The Aberdeen Area Chamber of Commerce has joined 29 other local businesses in a pledge to be a breastfeeding-friendly business. Your business can take part by going to www.healthysd.gov/breastfeeding. Help us reach 99 and Aberdeen will take the top position in the state for the most businesses in one city to sign the pledge. If you have any questions or would like someone to speak with you about this initiative, please contact Megan Erickson at the SDSU Extension Office at 13 2nd Ave SE. Call 626-2870 or email megan.erickson@sdstate.edu.

Thodos Dance Chicago comes to Aberdeen Nov. 14-16

“Breathtakingly athletic,” “powerfully beautiful,” performing “vibrant choreography” are among the ways audiences and press describe Thodos Dance Chicago (TDC). The Company’s unique mission of inspiring expression through education, creation, and performance has established Thodos Dance Chicago as an innovative presence in American contemporary dance.

As a part of their public performance in Aberdeen, they will perform an original story ballet: *A Light in the Dark*, based on the life of Helen Keller and Anne Sullivan (as told in the classic book and play *The Miracle Worker*). The other half of their public performance will feature numbers from their diverse array of works created by renowned American choreographers.

Reaching young minds through dance education is vital to the mission of Thodos Dance Chicago. Their time in Aberdeen includes work in the schools, community and leading masterclasses for dance students.

Tickets for the public performance on November 16 are on sale at the

ARCC – 225 3rd Ave SE; online at www.AberdeenAreaArtsCouncil.com or at the door. Tickets range in price from \$8-10 (students), \$15-20 (adults) and \$25 (Premium). All seats are reserved. Following the public performance, there will be a question and answer time with the dancers and artistic director Melissa Thodos.

Thodos Dance Chicago is co-sponsored by the Aberdeen Area Arts Council and the Aberdeen Recreation and Cultural Center. The week long residency is supported by the Arts Midwest Touring Fund, a program of Arts Midwest that is funded by the National Endowment for the Arts, with additional contributions from South Dakota Arts Council and the



THODOS
DANCE CHICAGO

Cane Group.

For more information please contact us at 605-226-1557 or visit our web site at www.aberdeenareaartscouncil.com.

Business Milestones Recognized

Certificates of Recognition were presented to these businesses at the September and October Business After Hours mixers to acknowledge their years of valuable contributions to Aberdeen and the surrounding area.



Aberdeen American News – 100+



South Dakota School for the Blind & Visually Impaired – 100+



Steven Lust Automotive – 75+



Woodman Refrigeration – 75+



Dahme Construction – 50+



Presentation College – 50+

Bill Seeks to Delay the Effective Date for New Exemption Rules



Kim Dorsett
Partner, Richard-son, Wyly, Wise, Sauck & Hieb

On September 28, 2016 the United States House of Representatives passed H.R. 6094, which seeks to delay the effective date of the Department of Labor's (DOL's) new overtime regulations from December 1, 2016 to June 1, 2017.

These new regulations would significantly raise the salary floor for application of the FLSA exemption for "white collar" overtime exempt employees from \$455 to \$913 a week, or \$23,660 to \$47,476 annually.

However, it is important to understand the significant uphill battle the bill faces before it could become law.

First, the bill must pass the Senate, which has been deemed nearly impossible by many legal analysts. And, even if the bill passes through the Senate, a Presidential veto is almost certain. President Obama released a statement strongly opposing any delay, and threatening to veto any such law. Congress likely would not have enough votes to override his veto.

So what does this all mean to employers? Given the significant uphill battle and other procedural roadblocks, most legal observers recommend that employers assume that implementation of the new rule will proceed on Decem-

ber 1, 2016 and to prepare accordingly. Businesses need to audit their current employee status, paying special attention to employees who are currently exempt but who may soon be eligible for overtime under the new rules. Accurate data collection and time-tracking technologies will also be essential. Once a plan is developed, training is important so that both management and employees understand the changes.

Clearly, the impending changes to the FLSA's overtime rules represent a significant challenge to employers. However, with careful thought and advance planning, employers can navigate this new landscape with minimal cost and disruption.

Events at Northern Continue Through New Year



Dr. Bill Broucek
Business Dean Northern State University

As I write this column it is Native American/Columbus Day weekend. (Just for the record, it is Canadian Thanksgiving day weekend as well.) The last few weeks have seen a flurry of activity at Northern. Homecoming, the meeting of the South Dakota Board

of Regents, the judicial session of the South Dakota State Supreme Court, the official opening of the renovated Johnson Fine Arts center, and the appearance of Three Dog Night as the center's first performing act have all taken place within the last two weeks.

The weeks ahead don't see any

signs of slowing down. The Business Symposium for area high school students will be held followed by the Common Read author's presentation. The former will focus on "How to Brand Yourself" and position oneself for career success while the latter will host Mr. Anthony Ray Hinton, the subject of "Just Mercy", who spent 30 years in solitary confinement for a crime he did not commit.

Shortly after these events, Northern will host Culture Fest, inaugurate its new President, Dr. Downs, and co-host its International Business Conference with the University of Jinan in Jinan China. The latter event will be the first time in its twenty-three year history that the conference will not be held in Rapid City. We in the School of Business are quite excited about sharing our research and expertise with our Confu-

cius partners in Jinan as well as with the number of international scholars who will be joining us there.

This is truly a wonderful beginning for our School of Business and its first year of being accredited by the Accreditation Council of Business Schools and Programs. Receiving this accreditation and its commitment to continuous improvement was the result of the work and dedication of our faculty. Someone once asked me "what was the most difficult aspect about being dean of a business school?" I had to take pause because education is a people business and I am blessed by being surrounded by great people. Faculty, staff, and students at Northern are exemplary. They make my job satisfying and rewarding.

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Students Schooled About Career Options

Construction, finance and public safety were just a few of the many career possibilities students learned about at the 7th Annual Career Expo held in the Barnett Center on the campus of Northern State University on Thursday, October 6th. The Career Expo is a project of the Chamber's Workforce & Education Committee with help from the Department of Labor & Regulation and the Small Business Development Center, in conjunction with DACAC's (Dakota Association of College Admission Counseling) Post High Planning Days. Nearly 1,500 students from many area schools were able to spend time learning about different career options from local business people, as well as finding out about post-high educational and military opportunities that may be of interest to them.

A special thanks goes out to the Aberdeen businesses and NSU colleges for having staff on hand to speak and interact with the students: City of Aberdeen, Lien Transportation, Northwestern Mutual, 3M, Wheat Growers,



RDO Equipment, Avera St. Luke's, Sanford Aberdeen, Worthmore Addiction Services, Kessler's, Dacotah Bank, Dakota Broadcasting, Production Monkeys, JDH Construction, Clark Engineering, Behavior Care Specialists, NSU College of Arts & Sciences, NSU College of Education and NSU College of Business.

Scholarship and door prize drawings were held. Congratulations to Shalisha Swain from Aberdeen Central for winning a \$500 scholarship to NSU and Kasynda Eckhoff, also from Aberdeen Central, who won a \$1,000 scholarship to Presentation College.



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Calling All Businesses – Let’s Light Up the Town!

The Aberdeen Area Chamber of Commerce’s Partners in Community Pride Committee invites Aberdeen businesses to light up the winter nights by taking part in the 2016 holiday lighting contest. The contest is open to any Aberdeen-area business and is designed to encourage beautification of the community during the holiday season. The 2015 winner was Northern Electric Cooperative, pictured here.

The winning business will receive a prize package worth approximately \$1,000, including free advertising in the Progress Magazine, a lighting allowance for next year and a free catered meal for up to 30 employees, courtesy of JDH Construction. The winner will also get the privilege of displaying the one-of-a-kind traveling trophy at their business during 2017.

Judging, which will be done by PICP members, will take place the week of December 5th. The winner will be announced at Christmas With the Chamber on December 15th. To nominate a business – your own or someone else’s – just call the Chamber at 225-2860 or email info@aberdeen-chamber.com.



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What to Do When Things Go Wrong



Kelly Weaver
Regional Director,
Small Business
Development Center

Let's face it, no matter how well trained your staff, things can still go wrong. While the goal is to avoid this, a company can truly set themselves apart by the way a bad situation is handled. It could be the difference between winning over a customer for life

and creating a vocal detractor of your business. Here are specific steps to Professional Recovery – how to manage difficult customer situations – as shared by South Dakota trainer Jim Kellar.

1. Listen to Hear the Complaint – Listen carefully and ask questions to confirm your understanding. Stay calm, consider options and help the

customer move from complaining to problem solving.

2. Apologize, Don't Blame – Reassure the customer that you will work to resolve the problem while not accepting or placing blame. Most customers don't care how the problem happened, they just want it fixed. Stay positive to keep the situation from escalating. Train employees to memorize difficult messages so they can deliver them with confidence.
3. Ask What the Customer Would Like – When the customer becomes a partner in the discussion, it makes it harder for them to be an adversary. Your 'standard fix' may not be beneficial to a customer. Most people are unreasonable and will not request an unreasonable remedy. For those that do...
4. Tell the Customer Specifically What You Can and Can't Do – Smile and

tell them honestly that you can't honor their request but give them options of what you can do. If a customer persists and may disrupt other customers, lead them to a private place where a manager can assist.

5. Follow Up – First follow through with the solution as promised, and check to make sure it was satisfactory. Thank them for bringing the problem to your attention.

As uncomfortable as these situations can be, you want customers to speak up about problems because that is the only way they can be addressed and fixed to everyone's satisfaction. It is also your only chance of salvaging that customer relationship.

Jim Kellar can be contacted at kellartraining@sio.midco.net or 605.940.9238 in Sioux Falls, South Dakota.

ACCA's 2016-17 Season Underway

The Aberdeen Community Concert Association's 78th Season is going strong, opening with the Glen Miller Orchestra in October. Here is the rest of the lineup for the 2016-17 season:

The Kat Trio will bring their unique repertoire on Thursday, November 10. The violin-clarinet-piano trio's features Russian arrangements and transcriptions of classical works, well-known inspirational songs, and American pop standards, including Scott Joplin rags.

The South Dakota Jazz Festival Concert will again be a feature of the ACCA Season on Thursday, January 19, 2017. This concert is an exciting evening of jazz entertainment featuring national acclaimed guest artists performing with the incredible NSU Jazz



Band.

Jim Witter is back to bring us his new show "I Write The Songs- The Music of Barry Manilow" on Sunday, February 26, 2017. Jim Witter pays tribute to one of the most iconic singer/songwriter/composers in popular music history... Barry Manilow. Reminisce as Jim and his band recreate these classic songs like "Mandy", "Could It Be Magic", "Weekend In New England", and "Even Now." These are just a few of the hits you'll hear in full Manilow splendor

Closing the season on Monday, April 3, 2017 will be the powerful Tenor Trio: Tenoré presenting

their energetic show! Adoring fans can now see why Tenoré is becoming the powerful musical phenomenon that it is. Tenoré unleashes a glorious sound that

breaks down musical barriers, draws together diverse cultures, and celebrates a repertoire of lyrical sweetness and dramatic strength. They are known for their powerhouse vocals, rock star charisma and invitations with audiences to sing along with them. This promises to be "A powerful concert experience."

ACCA Memberships can be purchased at Interior Design Concepts located at 523 S. Main Street, at the first concert or online at the ACCA website www.aberdeencommunityconcerts.org Memberships are Adults: \$65, Students: \$20 and a Family (2 adults + children): \$135. (The Family membership can be a Grandparent membership for 2 grandparents and 4 student tickets for grandchildren!) In addition there are opportunities for businesses and individuals to support the ACCA as Contributors: \$125 (1 adult membership), Donors: \$175 (2 adult or 1 family membership), Patron: \$350 (4 adult or 2 family memberships) and Benefactor: \$700 (8 adult or 4 family memberships).

This is a wonderful way for a business to provide exciting live entertainment opportunities to their employees. More information as well as videos of these groups visit the ACCA Website.

Classroom to Career



Kristi Noem
US Representative (R-SD)

Every few months, I have the opportunity to welcome a new business to the state. Almost every time, I hear versions of the following: “We started in (or expanded to) this area, because South Dakotans have the skills need-

ed to do the job right – and the work ethic to do it right now.” This is not by accident. In addition to smart economic policies that create opportunities for employers to grow, South Dakota has a strong tradition of starting careers in the classroom.

Much of this job-ready teaching is done through Career and Technical Education (or CTE) programs in high school. Shop and home-ec were the CTE classes of my generation (and maybe yours), but today, South Dakota’s young people have access to courses that offer job-ready train-

ing in everything from IT and health-care to skilled trades, like plumbing and welding. Organizations like FFA, DECA, FCCLA, and FBLA also offer CTE opportunities, giving young people hands-on experiences in leadership, problem solving, and communication – translatable skills that students can take with them regardless of where the job market may lead.

In addition to offering opportunities for young people to pursue good-paying jobs in industries that are critical to our economy, a strong CTE program equips employers with a skilled workforce, ready to fill the jobs that are available.

Earlier this year, I helped the House pass the Strengthening Career and Technical Education for the 21st Century Act, which improves the federal programs that support many CTE opportunities in South Dakota and across the country.

It’s been more than a decade since Congress weighed in on how federal investments into these programs are made. As a result, they no longer reflect



the realities and challenges facing today’s students and workers.

Among other things, our legislation offers states and localities more flexibility, so the programs implemented can better target the community’s needs. Additionally, it encourages stronger engagement with local employers and meaningful credentialing so students are prepared to enter the workforce prepared for success.

I’m always proud to represent people with the work ethic of South Dakotans. Investing in CTE programs means we’re investing into that work ethic and equipping young people in the classroom with the skills needed to be successful in the career of their choosing.

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A New and Exciting Chapter in Life



John Thune
US Representative
(R-SD)

There are many things in life over which you have no control. Kimberley and I experienced one of them on September 21 at 8:24 p.m. when we became grandparents for the very first time. That's when Henley Joy Hargens made her debut. All

we had to do was show up. Actually, it's not quite that easy. You do have to raise kids of your own. That, in and of itself, can present its own set of challenges.

Still, becoming a grandparent doesn't involve a lot of effort. Of course, you do have the heavy responsibility of adding to the conversation about whose ears and eyes or hair that little one has. As if that can be determined after one hour on the planet. Or other important matters, like whether your new granddaughter will someday be able to run the quarter mile in under 60 seconds, or sing like Auntie Brittany.

Mostly though, you sit back and soak it in. You look at that little girl who you held when she was born now holding a baby girl of her own. At that moment, you are overcome with the emotion you felt nearly 27 years ago when your baby girl entered the world.

It's the kind of thing that can turn the most stoic of Scandinavians into blubber. I'm feeling it again as I write this.

You think about how busy life got. How the days and weeks turned into months and years. How sometimes those years all seem like one big blur. And then there's that moment where you look into your granddaughter's eyes and you see the past meet the future. For a brief instant, it's as if time stands still. Everything is crystal clear.

You've prayed hard for your daughter, that she'll find a good husband. Then you pray for your daughter and son-in-law. Now, you're compelled to pray for that 5 pound 12 ounce mound of life that has just been welcomed into the world, and you realize that while grandparenting has an important role, it's a secondary role. The real work falls to your daughter and son-in-law.

Scott and Larissa are probably as prepared as you can be for parenthood. By that, I mean they have the essentials – car seat, crib, stroller, etc. They know how to change a diaper. They're committed to the task. That said, there's no way to truly prepare for parenthood. A friend of mine describes it as being thrown into boot camp. You can't eat when you want to, or shower when

you want to, and someone is always screaming at you. That may be bit of an exaggeration, but you get the point.

Your life, or at least your time, is no longer your own. Being a parent is the ultimate lesson in self-sacrifice. The beauty of that is it reinforces an important principle – that it's not about you. You realize that your purpose in life is now wrapped up in that child's well-being.

There will be some hard days ahead for Scott and Larissa. The journey they've embarked on is filled with highs and lows. There will be celebrations, disappointments, worry, stress, joy, anxiety and pride. But they are in for the ride of their lives.

When we left her hospital bed, I squeezed Larissa's hand, kissed her on the forehead, and told her we loved her. It felt at that moment like I was passing a baton. It's time now for them to run the race. As for grandma Kimberley and me, you will see us coaching and cheering from the sidelines. That's what grandparents do.



NEMH Wins Big!

Congratulations to Northeastern Mental Health Center on winning the \$800 membership drawing at the September Business After Hours! Just one more reason it pays to attend our monthly Chamber mixers.

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Lynn Lander
Aberdeen City
Manager

The National Center for Health Statistics reported in 2015 that the number of American Homes with only wireless telephone was nearly one-half of American homes at 47.4%. The percentage of U.S. adults living in wireless-only households by specific

age demographics were as follows: 25-29 (71.3%), 30-34 (67.8%), 35-44 (56.6%), 45-64 (40.8%) and 19.3% for

those 65 and over.

SDN Communications, a broadband service provider, recently presented to the city council their latest plans to upgrade their service. The presentation included some interesting time stats on how we use our smartphones. The largest activity by average usage per day was internet access at 24 minutes, whereas, the average usage for phone calls was 12 minutes and texting at 10 minutes.

The point to the information listed above is that mobile usage is very key to consumers' lives.

I strongly encourage individuals wishing to keep abreast of city events

that they subscribe to those preferred areas of interest under the city's "notify me" link located on the website homepage of www.aberdeen.sd.us. You can receive text and/or email alerts on activities, cancellation of events, posting of minutes or agendas, citywide mosquito spraying, snow and ice control, new book availability and public safety alerts. To subscribe for email alert you will be required to enter your email address and if you prefer a text message you must enter your phone number. You also have the option to unsubscribe at any time if you should desire.

Contentment at Marshall Dairy

California cows could learn about contentment at Marshall Dairy at Veblen, S.D. Tucked away in the northeastern corn of South Dakota, Ward Youngblom from Marshall Dairy welcomed members of the Aberdeen Chamber of Commerce Ag Committee Sept. 9.

Walking through the barns and viewing one of the milking parlors, ag committee members asked questions to learn about the facility. The group observed that the animals made little noise, a sign that all is good in their world. That's impressive when considering there are around 19,000 most Jersey or Jersey-cross cows on the grounds. Twice a day the animals enter the milk rooms. Workers monitor their health through observation.

Youngblom, commodity manager for Marshall Dairy, led the tour. An effort to provide a comfortable and clean environment is evident when walking through the barns and grounds. Few flies buzzed around the animals or barns; Youngblom said the negative static pressure in the barns keeps the insects out. The animals sleep and stand on sand which is cleaned and recycled.

The solids are filtered out of the lagoons and then the liquids sold to farmers for fertilizer. Custom pumps inject

the material into the ground, returning the organic matter back to the soil. Youngblom purchases feed from area farmers. Silage processing finished up that week; this year's silage crop – 201,000 tons --- is under tarps and ready to feed animals for the next year.

There are eight milking parlors in the facility that operate 22 hours a day. At noon and midnight, crews clean the milking areas and equipment. Each day, milk from the cows fills 16 tanker trucks that transport the milk which is turned into cheese at Valley Queen in Milbank. There are about 1,000 employees with many coming into the United States from countries such as Mexico on work visas. The company works to be a good neighbor with the community, with education a priority. Because of the distance to larger towns, many of the people shop at the local stores in Veblen. Children attend the local schools.

At the current time, prices for milk are low; Youngblom said the company's diversity helps weather the ups and downs of the milk market.

Natasha Mortenson, in charge of



community outreach for Riverview, said everyone works hard at Riverview sites. The company is a factory farm but Natasha said they work to provide a great working environment as well as a healthy, wholesome product.

Written by Connie Sieh Groop, freelance journalist and a member of the Chamber's Ag Committee.

SANFORD ABERDEEN WELCOMES NEW PROVIDERS

Sanford Aberdeen recently welcomed three new providers to its growing staff of medical experts.

Enesi Momoh, M.D., joins the Orthopedics and Sports Medicine team. Momoh returns to Sanford Aberdeen after completing a shoulder and elbow fellowship at Holy Cross Orthopedic Institute in Ft. Lauderdale, Florida. Momoh also completed a sports medicine fellowship at Baylor College of Medicine in Houston, Texas, and earned his medical degree from Northwestern University Feinberg School of Medicine in Chicago. He is board certified in orthopedics and sports medicine, and specializes in orthopedic surgery, shoulders and elbows, joint replacement, and sports medicine.



Jacob Miller, M.D., also joins the Orthopedics and Sports Medicine team. Miller earned his medical degree from Creighton University in Omaha. He completed his residency training at North Colorado Family Medicine Residency Program in Greeley, Colorado, and a primary care sports medicine fellowship at the University of Utah in Salt Lake City, Utah. Miller is board certified in family medicine and will serve as Sanford Aberdeen's team physician, providing coverage for Northern State University athletics and Aberdeen Central, Ipswich, Warner, and Langford high schools.



Jennifer Glynn, CNP, joins the oncology team. Glynn earned her undergraduate degree from Presentation College, and her graduate degree from Creighton University in Omaha. She is certified by the American Nurses Credentialing Center.



To schedule an appointment with

any of our providers, call Sanford Aberdeen Clinic at 605-226-5500. For more information, visit sanfordaberdeen.org.

CHS ALUMNAE ESTABLISHES SCHOLARSHIP ENDOWMENT

Aberdeen Central High School students pursuing a 4 year college education now have additional assistance via the just-established Professor Virginia L. Dixon Class of 1963 Endowment within the Aberdeen Public Schools Foundation.



The endowment, to be administered by the Aberdeen Public Schools Foundation, will provide one scholarship each year for a female CHS graduate. Students must maintain a B- or above GPA to qualify. Preference will be given to applicants with challenging family circumstances, requiring them to work to help support their family, or individuals with significant care-taking duties of family members.

The endowment is funded with an initial gift of \$11,000 from Professor Virginia Dixon (CHS Class of '63). Dr. Dixon is an accomplished and well-known educator and a true national champion for underprivileged children and families. In addition to serving as Associate Dean from 2001-07, her work since 1994 to present at CSU-Sacramento, Dept. of Educational Leadership and Policy Studies, focuses on leadership preparation, professional learning communities and team productivity.

Prior to 1994, she worked as a teacher in New York City Schools, Harlem area, and then in administrative roles in school districts in Rhode Island, Minnesota and California. Dr. Dixon has also done extensive leadership training for the Chinese Ministry of Education and President Jimmy Carter's Project Global 2000.

KANNEGEITER JOINS INSURANCE PLUS

John Kannegeiter has joined Insurance Plus as an independent insurance agent who can help you with all your Farm and

Ranch insurance needs, including crop and hail. Additionally, he is part a team that can write your home, auto, business, life and health. He can be reached at 605-225-4270 or email him at john@ins-plus.com.



John grew up on a farm west of Willow Lake, SD and is a graduate of South Dakota State University. He and his wife Megan, currently live in Aberdeen with their two children Merritt and Hazel (a 1st grader at Aberdeen Roncalli School). Megan works at Quality Quick Print as a Customer Service Representative.

Prior to joining Insurance Plus, John was with Harr Motors. He is a member of the Aberdeen Chamber Ag Committee, Knights of Columbus and was most recently the president of Willow Lake High School Alumni Association.



Team Primrose-Aberdeen participated and sponsored in the 2016 Alzheimer's walk on September 24th at Wylie Park. The team had over 25 walkers including a couple of furry friends. Primrose Retirement Community of Aberdeen was the top fundraising team with a total of over \$5700 on a goal of \$4000. They also had the top two individual fundraisers. Margaret Artz with just over \$1900 and Tara Bossly (Walk Captain) with over \$1100. Primrose was proud to represent those that currently live with Alzheimer's, those that have lost loved ones to Alzheimer's, those caring for someone with Alzheimer's and those that support the cause to end Alzheimer's.

Please submit staff changes, additions, promotions or recognitions for Business Briefs to Lisa Anderson at lisa@aberdeen-chamber.com.

Partners in Community Pride Recognize Beautification

Each month, the Chamber's Partners in Community Pride (PICP) Committee recognizes local businesses that have invested in the beautification of our community by making improvements to their property.



In September, Bethlehem Lutheran Church was selected for their new building addition and landscaping on Milwaukee Avenue Northeast. The Dakota Plains Real Estate building, at the corner of 4th Avenue and South Main Street, was chosen in October for the total renovation of their building, which now houses Anytime Fitness and The Lofts on Main. Congratulations, and thanks for making our city look great!

Farmers & Ranchers to be Honored November 11

Area ag producers will be honored, and thanked for their hard work and dedication, at the Aberdeen Area Chamber of Commerce's annual Ag Appreciation Banquet, Friday, November 11th, at the Dakota Event Center in Aberdeen. The public social begins at 5:30 pm, with dinner, program and entertainment starting at 6:30 pm.

Over 500 people are expected to attend this annual event, hosted by the Chamber's Ag Committee. Thanks to local business sponsors, general admission tickets may be purchased for just \$5 at the Chamber office or online at Aberdeen-chamber.com. The Farm Family of the Year, sponsored by the Farm Forum, will be recognized during the program.

Jared Sherlock, award-winning illusionist and comic magician, will perform following the program. His modern magic and clean comedy entertainment is featured at events nationwide and he was recently named the Minneapolis Indie Performing Artist of the Year. Ron Parker, local musician, will be playing patriotic music during dinner.

Gold sponsors for the event are: Dakota Broadcasting, Farm Credit Services of America, Glacial Lakes Energy, Midwest Ag Supply, RDO Equipment Co., Schwan Financial Group, South Dakota Soybean Research & Promotion Council and Wheat Growers.



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A TECHNICAL ANALYSIS BY SDN COMMUNICATIONS

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Rolling Chair

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An office chair, or desk chair, is a type of chair that is designed to be used in an office. It is a chair that is used to sit on and move the body in an office setting. Office chairs were developed around the year 1900, but were not widely used until the 1950s. They are now a common feature in most offices.

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