

PROGRESS

MAGAZINE SEPTEMBER/OCTOBER 2018



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Robert J. Goscicki President/CEO of Aberdeen Federal Credit Union is pictured with the 2018 Rising Star Winners.



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How to Capitalize on Your Chamber of Commerce Membership



Gail L. Ochs
President, IOM
Aberdeen Chamber

Your membership in the Aberdeen Area Chamber of Commerce includes many benefits to help you achieve your business potential. We have proven ourselves to be the single most effective volunteer, non-profit organization

committed to helping solve today's business and community problems.

Our Chamber members make their membership work for them! The best way to make your Chamber membership work for you is by getting involved and that can be accomplished by attending one of several monthly luncheons,

educational workshops, networking functions or serving on a committee. You can sell your business better than anyone and the more people you meet, the more the doors of opportunity will open for you to gain new clients. The sky is the limit for creating business relationships and expanding your customer base.

However, the biggest benefit of all is probably not found in what we can do for your individual business, but what we can do for the Aberdeen business environment. A healthy business community attracts more customers, which makes your own business achieve its full potential. Your membership dues go directly to nurture our local business community by funding educational meetings and events, community promotions, providing opportunities to meet with government representatives at

the local, county, and state level, engagement of young professionals, and most importantly by providing referrals and networking through the Chamber office. This helps keep our market area healthy and competitive - from the single entrepreneur to local service and retail businesses to corporate manufacturers. The healthier the business climate you work in, the healthier your own business becomes!

You, as a business person, professional person or individual, have a stake in the success of the Aberdeen area. At the Chamber we don't just talk about the future... we shape it, and our members want to help shape Aberdeen's future also. Find out how you and your employees can be involved by checking out our weekly email announcements, Facebook page or at www.aberdeen-chamber.com.

Small Business Resources

Interactive Discussions



One Million Cups

<http://www.1millioncups.com/aberdeen>

Meets every Wednesday at 9 a.m. at the Capitol Theatre

StarHUB

<http://starhubsd.com/>

Meets the first & third Thursday of every month at 8:30 a.m. at Karisma Boutique

Free Technical Assistance



Small Business Development Center

<http://sdbusinesshelp.com/>

- Works with start-ups & existing companies
- Assists with business planning, cash flow planning, marketing & funding sources
- Referrals to international trade, government contracting & other resources



SCORE

<https://siouxfalls.score.org/>

- Free templates and articles
- Local mentoring assistance

The Chamber would like to say goodbye and good luck to Cody Roggatz, City Transportation Director.

Cody served as a Chamber Diplomat, Transportation Committee Chair, Leadership Aberdeen participant and alumnus, and on the Board of Directors. Thank you for all you have done to advance our organization and the Aberdeen community during your time here.

The number one rule of positivity is to commit to leaving everything better than how you found it. Cody certainly did that and we wish him the best of luck with his new opportunity in California.



SUPPORT RESOURCES

If you are a working professional who is also taking care of a loved one with medical needs, these resources are available at no cost.

PARKINSON'S SUPPORT GROUP

WHEN: 2nd Thursday of every month, 1:30-2:30pm
WHERE: Parkside Retirement Community @ Bethesda 1324 12th Ave. SE, Aberdeen, SD
Contact Christa Weber at 605-850-8141
Christa.Weber2@avera.org

MEMORY CARE SUPPORT GROUP FOR CAREGIVERS

WHEN: 3rd Wednesday of every month, 1:00 pm
WHERE: Parkside Retirement Community @ Bethesda 1324 12th Ave. S.E. Aberdeen, SD
For more information call 605-377-2722

FAMILY CAREGIVER SUPPORT GROUP

Open to all Caregivers
2nd Tuesday of each month from 1-2 PM at the Aberdeen Recreation & Cultural Center (ARCC) 225 3rd Ave SE, Aberdeen, SD
Call Jessica Rehder at 216-3596 or Jackie Witlock at 626-3300 with any questions.

Trucking and It's Impact on Our City



Eric Brenner
2018 Chamber Board Chair
Owner, Alliance Contracting

September 9-15 is National Truck Drivers Appreciation Week. Although it may strike you as a strange topic for me to write about, I can assure you it fits in perfectly with what we work toward each day at the Aberdeen Area Chamber of

Commerce, which is to advocate for the economic health and vitality of our membership, our community and the

greater Aberdeen area.

Our daily activities are undisturbed because of the contribution of the trucking industry and truck drivers. Without trucks to ship the cargo we desire, store shelves would be bare. Here are a few stats for you to consider, courtesy of the South Dakota Trucking Association:

- There were 21,320 trucking industry jobs in South Dakota in 2016. That accounts for 1 in 16 jobs in the state.
- There were 3,300 trucking companies located in South Dakota in 2017. Primarily small, locally-owned businesses, these companies are

served by a wide range of supporting businesses.

- 70.6% of South Dakota communities depend exclusively on trucks to move their goods.
- Of the total tonnage transported in the state, 77% of it was by truck. That's 51,675 tons per day.

No matter the business, each one is impacted. Without truckers and the trucking industry, our economy would come to a standstill. Thanks to all in our community and across the state who are employed in the trucking industry. You are appreciated.

Chamber Has Two Open Board Positions

The Aberdeen Area Chamber of Commerce is seeking applications for two open positions on the Board of Directors starting January 1, 2019.

Serving on the board is a rewarding experience. It allows you to contribute to the growth of our organization and the Aberdeen community, while also developing your own personal leadership skills. Board members act as voting members of the board with full authority and responsibility to develop policies for the operation of the organization; to monitor the organization's financial health, programs and overall performance; and to provide the

President the resources need to serve the organization's constituencies. Board members must be current members of the Aberdeen Area Chamber of Commerce.

A board application is available at <http://www.aberdeen-chamber.com/91/Board-of-Directors> or send us an email request at info@aberdeen-chamber.com. Applications are due by November 1, 2018. All applications



will be reviewed and personal interviews will follow. If you have any questions regarding the role of a board member, call Gail at (605) 225-2860.

Special thank you to our departing board members Dr. Marje Kasier and Cody Roggatz for their service and commitment to our organization.

2018 Chamber Leadership

Executive Board

Eric Brenner, Chair	Alliance Contracting
Dawn Williams, Chair-Elect	SD Dept. of Labor
Jack Hollinsworth, Vice-Chair	JDH Construction
Jeff Poppen, Treasurer	Sanford Aberdeen Medical Center
Robert Goscicki, Secretary	Aberdeen Federal Credit Union
Dr. Marje Kaiser, Past Chair	SDSBVI

Staff

Gail Ochs	President
Bea Smith	Director of Member Services and Events
Lisa Anderson	Director of Public Relations, Committees and Programs
Scott Eisenbeisz	Finance Manager
Korine Grismer	Administrative Assistant

Full Board

Brett Deibert	Farm Credit Services of America
Dr. Timothy Downs	Northern State University
Kellie Ecker	SD Mfg. & Tech. Solutions
Justin Feickert	Midstates Group
Julie Fischbach	Mainstream Boutique
Todd Forkel	Avera St. Luke's
Matt Prehn	Midstates Group
Katie Washnok	Blackout Industries
Dr. Sandra Welling	Presentation College
AJ Hoffman, CVB Board Liaison	SoDak Sports
Mike Bockorny, Ex-Officio	Aberdeen Development Corp.
Casey Weismantel, Ex-Officio	Aberdeen Area CVB
Shelley Westra-Heier, Ex-Officio	Aberdeen Downtown Assoc.

www.aberdeen-chamber.com • 605.225.2860



This magazine is a bi-monthly publication of the Aberdeen Area Chamber of Commerce.

COVER: Aberdeen Federal Credit Union

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The Good Neighbor Conundrum



Dr. Timothy M. Downs
President,
Northern State
University

Northern State University strives to be a good neighbor in every endeavor – we host open forums to provide updates and solicit feedback; we set up web pages that allow for comments and questions; and we publish information and news items to social

media as projects progress.

We realize, though, that despite our best efforts, our news doesn't always reach every audience as quickly as we intend it to. That seems to have been the case regarding some aspects of the Educational Impact Campaign, and we hope to continue to improve our communication efforts.

The Educational Impact Campaign officially kicked off in November 2017, but the dream of new athletic facilities and a South Dakota School for the Blind and Visually Impaired (SDSBVI) began before that. As our Foundation can attest, a silent phase is critical during capital campaigns of this magnitude in order to gauge interest and measure sustainability. We felt we'd reached the appropriate level at Northern Night, and we were excited to announce \$25 million in pledges, validating the campaign – and transforming our dreams into a reachable goal. That amount has now reached more than \$33 million in pledges.

Also at Northern Night, we publicized our intent to ask the city

of Aberdeen and the South Dakota Governor's Future Fund for support – both have now come to fruition. Both are non-legislative funds that have supported higher education in the past. We did not intend for these asks to surprise anyone.

Another key factor in fundraising, driven by our Foundation, is the purchase of real estate. The NSU Foundation does indeed purchase, and currently owns, homes and apartment complexes around the Northern campus. This has been an ongoing practice prior to the Educational Impact Campaign, and it is a very common practice among university foundations nationwide.

We're extremely pleased with the new Athletic and Recreation Fields, which sit directly next to the Northern tennis courts. We'd also like to reiterate our intent to maintain and keep those remaining six tennis courts – land that was donated by the C.C. Lee family for that exact purpose. We understand there is a need to hold a larger conversation regarding tennis in Aberdeen, and we would gladly accept a seat at the table if those discussions take place.

The building process for state-owned facilities is long and filled with bids, committee meetings, architect presentations – and, quite often, changes. Decisions to change project plans aren't made by one or two Northern officials, but by several people, including architects, state officials and Board of Regent representatives.

Again, our intent was never to surprise anyone with our plans; we

simply knew that, in order to meet the many needs of this complex project, designs would need to be honed and finalized. Well before an architect was selected, we addressed one of the most-discussed needs—tailgating—when media asked about it. Our response in that April 18 article was:

"...once an architect is hired, the firm can fine-tune the stadium design and property layout, including for parking and potential tailgating sites. One site would be within the parking lot on the northwest corner of what will be the stadium property. But the architect might also identify other options the university hasn't yet considered."

We've since hired an outstanding local firm, CO-OP Architecture. And, as predicted, the process of fine-tuning project plans has resulted in changes – including the recently announced proposal to close a small stretch of 15th Avenue Southeast. This would allow us to contain parking and tailgating for more than 400 vehicles within the boundaries of campus, and to share utilities and spaces with the Barnett Center. It also increases the safety for our students, eventgoers and area residents.

As the campaign moves forward, we are committed to continue open dialogue with our community partners. At the end of the day, our goal is to enhance the experience for students at Northern and SDSBVI – and to be the best neighbor we can be.

Our lines of communication remain open. Please review our current master plan and submit questions or feedback at northern.edu/master-plan.

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SOCIAL NETWORKING

The Aberdeen Area Chamber of Commerce is on Facebook and Instagram. Connect with us by searching for Aberdeen Area Chamber of Commerce.



CPAs & BUSINESS ADVISORS

- Advisor Insights Webinar Series:** GAME CHANGER: Sales Tax Reform, September 6, 2018
- Tax Trends Webinar Series** – What is Hot is Sales Tax, September 18, 2018
- Tax Trends Webinar Series** – Utilizing the IC-DISC Export Incentive, September 21, 2018
- Dealership Insight Webinar Series** – New Tax Rules: New Opportunities, September 21, 2018
- Advisor Insights Webinar Series** – Utilizing the IC-DISC, September 27, 2018
- Tax Trends Webinar Series** – Avoid Costly Penalties: ACA Compliance Considerations, September 28, 2018
- Audit and Assurance Update**, Aberdeen, October 10, 2018
- Advisor Insights Webinar Series** – Federal Rule Change & Effects on eDiscovery & Cybersecurity Incident Response, October 25, 2018
- Tax Trends Webinar Series** – IRS Trouble – International Penalty Abatement, October 26, 2018
- Dealership Insights Webinar Series** – Regional Sales Tax Update, October 29, 2018
- Tax Trends Webinar Series** – Planning Your Future – The Latest in Estate Planning, October 30, 2018

For more information and to register, go to www.eidebailly.com/insights/events.

Basic Sales Tax

September 13, 9 am to 12 noon

Contractor's Excise Tax

September 13, 1 pm to 4 pm



Both will be held at the SD DOR office in Aberdeen at 14 S Main St, Ste 1-C



THE TRAINING PLACE

- Hobby Welding**-September 11th & 18th from 5:00-8:00pm
- CDL Classroom, September 17-19th from 5:00-9:00pm
- CDL Classroom, October 22-24th from 5:00-9:00pm

For more information call 229-5335 or visit <http://adcsd.com/events/category/training-opportunities/>.

POWER HOURS

- September 11th**-Mid-Year Business Check Up: Marketing Presenter – Justin Fraase, Northern State University and SCORE Members
- September 26th**-An Introduction to Internships Presenters – Scott Peterson & Britt Lorenz, Northern State University
- October 10th**-TBA
- October 24th**-Next Generations in the Workplace Presenter – Kristi Bockorny, Northern State University

Power Hours are held from 12:00-1:00pm at the Workshop. For more information call 229-5335 or visit <http://adcsd.com/events/category/power-hours/>.

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Dinner- 5:00-6:30pm
Silent Auction Opens 5:00pm
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Dinner Sponsored in part by: Hub City Livestock

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FREE ADMISSION

REFRESHMENTS & DOOR PRIZES

4th October
 12:30-4:00pm

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New SDSBVI Building Will Be More Efficient, Homier

The final design of the new South Dakota School for the Blind and Visually Impaired reveals a building with increased efficiency and a homier feel for students.

The new school's concept was developed by the Sioux Falls architectural firm TSP with assistance from consultants Julie Walliesa, who has extensive experience designing schools for the visually impaired, and Christopher Downey, an architect who lost his sight in 2008.

The new SDSBVI is one of three projects of the Educational Impact Campaign, a collaborative effort between the school and Northern State University that also includes new Athletic and Recreation Fields to be utilized by both schools and an on-campus regional sports complex.

SDSBVI Details

SDSBVI Superintendent Dr. Marje Kaiser said staff members and students have been involved in making recommendations, and students were also involved in early design

discussions.

Some highlights of the new building include:

- It will be LEED certified. LEED, or Leadership in Energy and Environmental Design, is a program used to rate a new building's energy efficiency.
- It will have better lighting control, and classrooms will have a cleaner look.
- There will be a one-way, pull-in lane off of State Street for easy pick-up and drop-off.

Among the new features, Kaiser said the library and dorms will likely be her favorite parts of the new facility.

"Because they're just going to be homier," she said.

Making it more homelike was one of the goals, including offerings such as a game room for older kids, a playroom for younger kids, a kitchen area and a lounge. The building will also have better air conditioning, as the current noisy units are disruptive to low-vision students who rely heavily on hearing as a means of processing.

"Things like that are going to feel like major changes," Kaiser said.

Looking to the future, even more amenities could be added, including a sensory garden and a climbing wall in the gym.

Project Timeline

The new SDSBVI facility will be constructed at the current site of NSU's Jerde Hall, which was recently demolished. The new school has a projected completion date of fall 2019.

The Athletic and Recreation Fields recently opened east of the Jerde site. This project includes a soccer competition field, football practice field and soon-to-be-finished pavilion.

Once SDSBVI moves to its new building, the current school will be demolished. According to Northern's campus master plan, by spring 2020, construction will begin on the sports complex, which will include Dacotah Bank Stadium and Koehler Hall of Fame Softball Field. Completion is expected no later than 2022.

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Agribusiness Committee

The mission of the Agribusiness Committee is to promote agriculture as a major segment of the local economy, to address and educate the membership on issues important to agriculture, to unite and network groups through ag-related programs and events, and to recognize outstanding achievements in agriculture.

Ambassador Committee

The mission of the Committee is to promote a positive community image and serve as goodwill ambassadors at Chamber and community functions such as ribbon cuttings, new business openings, ground breakings, business relocations, and other networking events. (Committee selection done on a nomination basis).

Community Affairs Committee

The mission of the committee is to open a dialogue and provide education on a broad range of issues which affect the business community; increase communication and collaboration between business and governmental entities; break down barriers; and advocate to elected officials on the local, state and federal levels.

Diplomat Committee

The mission of the Diplomat Committee is to strengthen membership engagement and retention by visiting current members and facilitating communication to and from members, helping to identify member concerns, and garnering support for the Chamber. (Committee selection is done on a nomination basis).

Health & Wellness Committee

The mission of the Health & Wellness Committee is to implement business-healthcare partnerships and programs to promote workplace wellness and inspire healthy lifestyle choices through education and initiatives.

Military & Veterans Committee

The mission of the Military & Veterans Committee is to promote a positive working relationship among the community, employers and area military and veterans' groups while heightening awareness of the military and veteran presence and needs in the community.

Partners in Community Pride Committee

The purpose of the Partners in Community Pride Committee is to coordinate projects that serve to beautify the community and enhance our quality of life; educate the public on related issues which affect them such as regulations, codes, and new efforts; and to recognize and promote business and community development projects.

Transportation Committee

The Transportation Committee is the Chamber's primary business voice on transportation issues of importance locally, regionally, and nationally. The committee meets monthly to gather information from transportation experts in all areas of transportation including ground, rail, and air; analyze the information presented and determine how the Aberdeen Chamber can have an impact; and to share pertinent information with business people in the community.

Workforce & Education Committee

The mission of the Workforce & Education Committee is to facilitate, and support activities related to business-education partnerships, youth engagement and workforce recruitment and retention. The committee also addresses educational and training needs of the business community.

EDGE Task Force

Explore. Discover. Grow. Engage. The mission of the task force is to assist Chamber staff with the development of local educational and networking activities and events targeted at young professionals and start-up entrepreneurs

Tiered Dues Task Force

The task force will research and develop a new tier system of dues which incorporates Chamber benefits including those recently added with Chamber Master including Advertising, Job Listings, Hot Deals, Member to Member benefits, etc.

CHAMBER BIG DATES

ABBY Awards

Thursday, September 20, 6 pm, Dakota Event Center

Ag Committee

Thursday, September 20, Noon, SDSU Extension
Thursday, October 18, Noon, SDSU Extension

Ambassadors

Tuesday, September 11, Noon, TBD
Tuesday, October 9, Noon, TBD

Business After Hours

Thursday, September 13, 5:15 pm, Presentation College
Thursday, October 11, 5:15 pm, Pierson Ford-Lincoln

Chamber Executive Board

Thursday, September 13, Noon, Chamber
Thursday, October 11, Noon, Chamber

Chamber Full Board

Wednesday, September 19, 11:30 am, Wakeside Bar & Grill,
Mina Lake
Wednesday, October 17, 8 am, Chamber

Community Affairs Committee

Thursday, September 6, Noon, Best Western Ramkota
Thursday, October 4, Noon, Best Western Ramkota

Diplomats

Thursday, September 13, 3 pm, Chamber
Thursday, October 11, 3 pm, Chamber

Health & Wellness Committee

Wednesday, September 5, 8 am, The Oil Room
Wednesday, October 3, 8 am, Aberdeen Family Y

Military & Veterans Committee

Tuesday, September 4, Noon, National Guard Armory

Partners in Community Pride Committee

Friday, September 7, 9 am, Chamber
Friday, October 5, 9 am, Chamber

The Connection (Disability Task Force)

Wednesday, September 19, 2 pm, TBD
Wednesday, October 17, 2 pm, TBD

Transportation Committee

Tuesday, September 25, 3:30 pm, Chamber

Workforce & Education Committee

Wednesday, September 19, 3:30 pm, NSU
Wednesday, October 17, 3:30 pm, Chamber

Youth Career Expo

Thursday, October 4, 8 am, Barnett Center, NSU

Chancey Williams Returns for Ag Appreciation Banquet

Mark your calendar for Thursday, November 29th, for the Chamber's annual Ag Appreciation Banquet! Hosted by the Chamber's Agribusiness Committee, this event celebrates local farmers and ranchers and what they do every day to feed and clothe the world. Join us to honor a local Farm Family of the year (sponsored by the Farm Forum), enjoy an amazing dinner and stay for great entertainment. Chancey Williams and the Younger Brothers Band will be back for a night of some



of the region's best country music. Opening for Chancey Williams will be local favorites The Barstool Prophets. More details are coming soon! Watch the Chamber's website (click on

Chamber Calendar), the Chamber's Facebook page (www.facebook.com/AberdeenAreaChamberofCommerce) and the next issue of the Progress.

Fair Pancake Breakfast Tradition Continues

Another Brown County Fair has come and gone. One tradition that continued this year was the Sunday morning pancake breakfast, hosted by the Aberdeen Area Chamber of Commerce and sponsored by Hub City Radio. This year volunteers from

all Chamber committees, Board of Directors and staff helped mix, grill and serve hundreds of pancakes along with sausage, milk, juice and coffee. Approximately 680 people were served over the course of three hours. A hearty way to top off a full and

busy week of county fair activities! The Chamber sends a special shout out to Dial-A-Move for storing our pancake grills and making sure they are ready for us to use each year and to North Star Energy for donating propane. We hope to see you all again in 2019!



"The Hate U Give" Author to Delivery 2018 Common Read Lecture

The author of a book that has spent more than 60 weeks on the New York Times bestseller list will deliver Northern State University's 2018 Common Read Lecture.

Angie Thomas, author of the No. 1 New York Times bestselling book "The Hate U Give," will speak at 7:30 p.m. Wednesday, Nov. 14, in the Johnson Fine Arts Center. The event—Northern's eighth annual Common Read Lecture—is free and open to the public.

Thomas was born, raised and still resides in Jackson, Miss. A former teen rapper, she holds a BFA in Creative Writing from Belhaven University. The award-winning "The Hate U Give," her debut novel, has received starred reviews from eight literary journals and

has been optioned by Fox 2000 and Temple Hill Production. The book follows Starr Carter, an ordinary girl in extraordinary circumstances, addressing issues of racism and police violence with intelligence, heart and unflinching honesty. More information can be found at Thomas' website.

"The Hate U Give" is available for purchase at the NSU Wolf Shoppe. The NSU Honors Program sponsors the NSU Common Read, with funding from student fees



and donations to the NSU Common Read. For more information, contact NSU Honors Program Director Dr. Erin Fouberg at erin.fouberg@northern.edu.

Fall/Winter Parks & Rec Brochure Available Now

The new Aberdeen Parks, Recreation & Forestry Department Fall/Winter 2018 brochure is now available in hard copy at the Parks & Rec office (225 3rd Ave SE) or online at www.aberdeen.sd.us/parksandrec.

Online registration is available to sign up for classes.

Here are just a few of the programs you'll find for all ages:

ARCC (youth) – Mozart and Me, Creating Comics 101, Art Safari, Pottery Pals

ARCC Dance Program (youth) – ballet, tap, modern, jazz, rhythmic gymnastics

Other Youth Activities – skating lessons, recreational skating, open gym, tot gym

Community School of Music (youth through adults) – private instrument lessons for most band instruments, extensive strings program, voice lessons, Visual Arts School (grades 1-12)

ARCC (adults) – fitness and wellness classes, dance programs, pottery, glasswork, paint, paper &

pen, fiber arts, special interest classes, dog obedience, social dance

Other

Adult Programs –

league volleyball, league basketball, open gyms, recreational skating

Aberdeen Area Senior Center (50 and over) – Wii bowling, pool, Whist, line dancing, Pinochle, Technology Club, Vet's Coffee Hour, Creative Fun, Card Making Made Easy and special events

YAPatorium – many activities for youth ages 11-17

Special Events – Haunted Forest (October 26 & 27), Winterfest – A Winter Arts Festival (November 17 & 18), Holiday Celebration for Youth (December 10)

Outdoors – Take a walk through one of Aberdeen's many parks, take a bike ride on the miles of recreation trail or visit the Kuhnert Arboretum

Check out the Fall/Winter brochure



to find out more about these programs and what else is available through the Aberdeen Parks, Recreation and Forestry Department.

PICP Committee Beautification Recognition



July – AutoZone
2402 6th Ave SE



July – Splash Creative Bath Solutions
105 3rd Ave SW



August – Aberdeen Christian School
1500 N Hwy 281



August – Aberdeen Hub Area BMX
1111 1st Ave SE



COMMITTEE ON THE GO

The Chamber's Health & Wellness Committee visited Profiling Beauty Health & Wellness Center for their July meeting. Owner Candace Briscoe hosted the committee and gave them a tour of the building. Pictured left to right are Liesl Hovel, Donna Hurley, Robyn Ewalt, Tara Bossly, Candace Briscoe, Megan Erickson, Jessica Rehder and Kami Spieker.

Casino Night at the ABBYs



Bea Smith
 Director of Member
 Services & Events,
 Aberdeen Chamber

The 2018 ABBY Awards will be September 20th at the Dakota Event Center. The casino and social hour will begin at 6 pm followed by the awards program starting at 7 pm.

The ABBY Awards, started in 1995, presents ten awards. The awards recognize and enhance the image of the Aberdeen business community by applauding outstanding business performance, community involvement, and customer satisfaction within the



community. The different categories that will be presented are: Agribusiness, Bridge Builder, Community Involvement – Not For Profit, Community Involvement – Business, Customer Service – Retail, Customer Service – Service, Health and Wellness, Manufacturing, Professional Services, and People’s Choice. New this year, the Bridge Builder Award has been expanded to include those

businesses who employ not only students, but also individuals with special needs, veterans and minority groups. The award recognizes a business that has taken the initiative to offer opportunities to an under-served workforce segment.

Judging for these award winners, excluding People’s Choice, is done by an out-of-state judging panel.

The event is a program of the Aberdeen Area Chamber of Commerce and is sponsored by the Aberdeen Development Corporation. Tickets are \$45 for individuals or \$360 for a table of eight.

To RSVP call the Chamber at 605-225-2860, or email info@aberdeen-chamber.com.



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IN OBSERVANCE OF **NATIONAL
DISABILITY EMPLOYMENT
AWARENESS MONTH**, JOIN US
FOR THIS FREE EVENT!

**Thursday, October 11th,
2018
9:45-11:00 AM
Ramkota Convention
Center**

1400 NW 8th Ave., Aberdeen SD



Every day we wake up and live our lives following the same routine. We get up at the same time, eat the same breakfast and kiss our spouses goodbye as we leave for work. **But what if all that changed in the blink of an eye?**

MOTIVATION. SAFETY. INSPIRATION.

"My name is Spencer Beach, and I wouldn't change what happened to me; let me tell you why."
~<http://www.spencerspeaks.ca/>

On a day like any other, just doing his job, Spencer found himself suddenly engulfed in a flash fire. Within 20 seconds, Spencer Beach received 3rd and 4th degree burns to 90% of his body. He fought through the fire to escape, to live. Holding onto the fading thoughts of his wife and unborn child gave him the courage to find a way out. But he had no idea what survival would mean.

This program includes a step-by-step plan to turn the negative effects of anger into positivity and teaches that individuals can grow from hardship. It is structured for people facing all kinds of adversity in their lives; stress, disabilities, chronic pain, severe addictions, depression or any unwanted event.

SPONSORED BY:

- SD RehabACTion
- Board of Vocational Rehabilitation (BVR)
- Statewide Independent Living Council (SILC)
- Board of Service to the Blind and Visually Impaired (BSBVI)
- The Connection
- Aberdeen Area Human Resource Association (AAHRA)

Who should attend?

Human resource professionals, safety directors/personnel, supervisors, employers, employees or anyone who is interested in learning more about disability awareness!

Facilities are accessible to people with mobility impairments. If you need auxiliary aides or services to participate in the meeting (e.g. sign language interpreters, assistive listening devices, materials in alternative format), please submit a request to Kim Ludwig at (605) 626-2398. To ensure auxiliary aides/services are available, please make request(s) at least 10 days in advance of the event.



New Owners/Remodel

6th Avenue Pit Stop
802 6th Ave SW • 605-226-2728
www.facebook.com/6thavepitstop



Expansion

Aberdeen Hub Area BMX
1111 1st Ave SE • 605-216-1910
www.usabmx.com/tracks/1075



New Business

Catching Fireflies Boutique
304 6th Ave SE • 605-725-3473
www.catchingfirefliesboutique.com



Groundbreaking

Runnings
1815 6th Ave SE • 605-226-2600
www.runnings.com/storelocator/storedetails?id=33



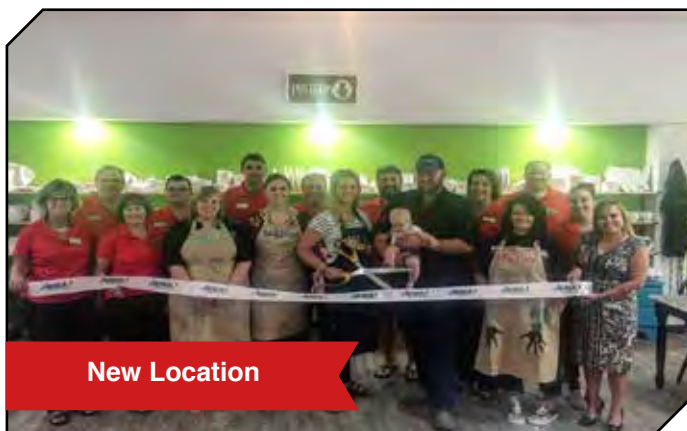
New Business

The Pooch Parlor
116 N Main St • 605-225-5726
www.facebook.com/ThePoochParlorAbeedeenSD



New Business

Yoga Etc.
202 S Main St, Ste 410 • 605-622-0672
www.yogaetc.com



New Location

Colorful Creations
 207 S Main St • 605-725-2529
www.thecolorfulcreations.com



Open House/Anniversary

Glacial Lakes Energy
 13435 370th Ave, Mina • 605-225-9900
www.glaciallakesenergy.com

DIPLOMAT VISITS



Lamar Advertising
 405 8th Ave NW • 605-229-2873
www.lamar.com



US Bank
 320 S 1st St • 605-226-4100
www.usbank.com

CALENDAR OF EVENTS

September

- 1-2 South Dakota State BMX Championship, BMX Track
- 6-8 AAUW Annual Used Book Sale, Super City Mall
- 14-15 ... SD Celtic Faire & Games, Brown County Fairgrounds, Holum Expo Building
- 20-23 ... SD Film Festival, Capitol Cinema
- 22..... Living History Fall Festival, Granary Rural Cultural Center
- 22..... Central High School Hall of Fame Banquet, 5:30 p.m.
- 29..... NSU Gypsy Day, Main Street - Aberdeen

October

- 6..... Oktoberfest, Aberdeen Civic Arena
- 7..... Kid's Pumpkin Patch, Centennial Village
- 19..... Pheasants Forever Fall Shootout, Dakota Event Center
- 20..... Fright Night, Richmond Lake Recreation Area/Forest Drive Area
- 20..... James Valley Model Railroad Open House, Old Milwaukee Road Depot
- 26-27 ... Haunted Forest, Wylie Park

November

- 1..... Culturefest, NSU Barnett Center

SEPTEMBER 2018						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

OCTOBER 2018						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

PROJECT 13

THANK-A-VETERAN



SAVE THE DATE - NOVEMBER 11 - VETERAN'S DAY

10 ways to THANK A VET

1 **Make local donations** to VA causes. There are several wonderful organizations to help. See the list to the right for contact information. You can also visit with a local vet to see if there are needs not being met in our community.

2 **Display the American Flag** at all Facilities. In Aberdeen, you can order flag and flagpoles through Quality Quick Print. They offer Tidmore Flags and poles in any size. Local contractors can install them! Watch the November issue of the Progress for a pull-out flag you can hang in your business or window!

3 There is no shortage of organizations positively impacting the post-military life of service members. Why not engage your team to **volunteer** with these organizations at a veteran event they are hosting or a veteran-related project they are facilitating.

4 Include veteran recruitment sites in your **employee recruitment** process. A few options are: veteranrecruiting.com, recruitmilitary.com, or hireourheroes.org.

5 Host a **breakfast or lunch in their honor**. Invite civilian colleagues to learn about the military experience, show their appreciation for the veteran employees' military service and build camaraderie among the team. Whether formal or casual, a special lunch or reception honoring your veterans shows respect and appreciation. You may want to hang up a sign of thanks to veterans or ask someone to say a few words of thanks.

6 Ask your CEO or a senior staff member to **send an email** thanking veterans in your workplace, and the vets who are family members of employees. Some of your employees may not even be aware that they are working next to a vet.

7 If you have a company newsletter, **share the story** of veterans who work for and with you. This is an opportunity to show what military service is like, the challenges and accomplishments of your veteran employees, and the sacrifices made to ensure our Nation's liberties. It also reinforces the value veterans bring to the civilian workplace.

8 **Hold a pinning ceremony**, giving out pins that represent their service and talking a little bit about their contributions to the workplace in relation to their military experience. It's a fun way to honor your vets while communicating positive core values to the rest of your team.

9 **Leave a "Salute Package"** on the desks of employees who are veterans. This could be a small gift, a handwritten note, or a formal certificate. Locally, we are excited to be working with 13 Stripes Supply Co. They offer several items that would be fantastic gifts for veterans, as well as items to display at your business. What's even better, if you order items from them, the Military & Veterans Committee of the Chamber will receive 13% of the proceeds to use to benefit veterans or veteran groups in our area. Check out their items at www.13stripessupply.com, or contact other local vendors listed to the right.

10 Just say **"Thank You"** and shake their hand! This simple gesture can mean so much!

About Us....

The Chamber's Military & Veterans Committee's mission is to promote a positive working relationship among the community, employers and area military and veterans' groups while heightening awareness of the military and veteran presence in the community. The group meets the first Tuesday of every other month at noon at the National Guard Armory. If you are interested in participating, contact Gail Ochs at (605) 225-2860 or gail@aberdeen-chamber.com

CONTACT THESE LOCAL SUPPLIERS FOR PATRIOTIC VETERAN GIFTS!



13 STRIPES
SUPPLY CO.

13 Stripes was founded in 2016 as a Veteran Owned American Made products company based out of Aberdeen. 13% of every order goes back to help Veterans in need. They sell flag signs of all types, drinkware with American Insignia as well as gear like knives, grill sets, keychains, beer mugs and apparel. They live the motto of being Endlessly American and Fiercely Patriotic! Call, text or email Justin at 605-216-1909 or justin@13stripessupply.com
13stripessupply.com

"Our Mission is to get 13 Stripes (The American Flag) everywhere in America while giving back 13% of every order to a non-profit organization or charity."



Blackout Ind.

(605) 725-2453

www.blackoutmotors.com

info@blackoutmotors.com



Geffdog Design and Apparel

(605) 225-8939

www.geffdog.com

info@geffdog.com



QUALITY QUICK PRINT

Quality Quick Print

(605) 226-2541

www.myqqp.com

bradyb@myqqp.com

RESOURCES

Aberdeen VA Clinic

2301 8th Ave NE
Suite 225
Aberdeen, SD 57401
(605) 229-3500

Aberdeen VFW

802 S Main St
Aberdeen, SD 57401
(605) 228-1636
sss.aberdeenvfw.org

American Legion Post #24

316 S 2nd St
Aberdeen, SD 57401
(605) 380-0725
www.legion.org

Elks Lodge

705 Circle Drive
Aberdeen, SD 57401
(605) 225-1703
www.elks.org

Disabled American Veterans - Swanson O'Connor Chapter 13

PO Box 1953
Aberdeen, SD 57401
(800) 401-0955

Brown County Veteran Service Office

101 1st Ave SE
Suite 100
Aberdeen, SD 57401
(605) 626-7126
www.brown.sd.us

NSU Veterans & Active Military Office

1200 S Jay St –
Student Center 206
Aberdeen, SD 57401
(605) 626-2545
vaoffice@northern.edu

South Dakota Department of Veteran Affairs

425 E Capitol Avenue
Pierre, SD 57501
(605) 773-3269

PATRIOTIC HOLIDAYS:

Washington's Birthday. Established as a federal holiday in 1885.

Memorial Day. Commemorates men and women who have died serving the United States.

Flag Day. Commemorates the official adoption of the US flag

Independence Day. The adoption of the Declaration of Independence

Constitution Day. Memorializing the date that the Constitution was signed.

Election Day. Ballots are cast for elected officials.

Veterans Day. Commemorates all veterans of the US military.

Bill of Rights Day. Celebrating the addition of the Bill of Rights to the U.S. Constitution.

Three Steps to Healthy Aging



Jessica Rehder
Primrose Retirement
Community and
Member of the
Chamber Health &
Wellness Committee

How do you see yourself as you age? Some seniors see themselves as being healthy and active. Others may not have such an outlook and instead might feel frail and weak. Regardless of how you may feel right now, there are many simple things you can do to help

minimize your risk of future illness and improve your overall health. Here are three of them:

1. Enjoy some playtime - Doing more of the things you love can increase your lifespan, improve your memory,

and help battle the negative effects of depression. What your playtime consists of is up to you – time with grandkids, travel, music, volunteering, learning, etc. - the important thing is that you love what you are doing. Retirement communities like Primrose provide a care free atmosphere that makes it easy to engage in these kinds of activities with friends and family.

2. Stay connected - As we age, it is not unusual to see close friends pass away. Oftentimes their loss, or the loss of a spouse, can leave a void that causes depression and seclusion. It is important to stay connected and continue to develop a network of friends that you can spend time with. Perhaps that involves joining a senior bible study at your church or plugging into your local senior center.

Retirement communities like Primrose are a great place for seniors to connect. It is easy to get to know the person in the apartment next to yours, and there are many different social opportunities available throughout the week as well.

3. Be proactive – Regularly scheduled checkups with your doctor may not be the things you look forward to the most, but they can help to improve – or even save – your life. As we age we become more prone to certain illness and disease. Being proactive with your health will help to uncover warning signs and allow you to take corrective action before there is a problem rather than waiting until there is something wrong.

For more information, visit www.primroseretirement.com or contact the Primrose closest to you.

Milestone Anniversaries

Congratulations to the following businesses, recognized for anniversary milestones at the July Business After Hours networking mixer.



Glacial Lakes Energy – 10 Years

Pictured are Jim Seurer, Glacial Lakes Energy and Gail Ochs, Aberdeen Area Chamber of Commerce



Natural Abundance – 40 Years

Pictured are Kristie Harger, Natural Abundance Food Co-op and Gail Ochs, Aberdeen Area Chamber of Commerce



RDO Equipment Company – 50 Years

Pictured are Gail Ochs, Aberdeen Area Chamber of Commerce and Taylor Gosch, RDO Equipment Company



Hub City Inc/Regal – 125 Years

Pictured are Pat Chamberlain, Hub City Inc/Regal and Gail Ochs, Aberdeen Area Chamber of Commerce

Businesses Invited to the Youth Career Expo

Would you like to reach approximately 1,400 potential future employees?

The Aberdeen Area Chamber of Commerce's Workforce & Education Committee, and the South Dakota Department of Labor and Regulation, will host the eighth annual Youth Career Expo in the Barnett Center on the campus of Northern State

University on Thursday, October 4, 2018 from 8 a.m. until approximately 11 a.m.

This is an opportunity to market careers in your company and industry to a large group of eager young high school juniors and seniors from approximately 15 area schools who will be attending this event. This expo will allow you to link career options with

the skills, qualifications, aptitudes and interests of these students as well as promote your business to the future workforce.

There is no registration or booth fee for Chamber members. For a registration form, please contact Lisa Anderson at 605-225-2860 or lisa@aberdeen-chamber.com.

Trail Development Continues



Doug Johnson
*Department Director
 Aberdeen Parks,
 Recreation &
 Forestry*

Since 1989, over 30 miles of recreation trails have been developed throughout the community and the trails have proven to be extremely popular with a wide variety of users including bicyclists, walkers and joggers of all

ages. In 2016, the Parks, Recreation and Forestry Department conducted a statistically valid Community Attitude and Interest survey to determine the citizen's priorities in regards to future improvements to the park system. The number one priority of the citizens was trail development, so a concerted effort continues to add additional trails as funding becomes available.

In 2018, trail development has been completed in three different locations. A trail one half mile in length has been completed along 15th Avenue NE between North Roosevelt Street and Northview Lane. The ten-foot-wide concrete trail is located on the north side of the street and was funded in part through a South Dakota Department of Transportation (SDDOT) grant which offset 80% of the project cost. A trail has been completed along 8th Avenue Northwest between

Main Street and US 281. The ten-foot-wide trail is 3,000 feet in length and is located on the north side of the street and was constructed as a part of the 8th Avenue street reconstruction project. A trail is under construction along Dakota Street North from 24th Avenue NE to 29th Avenue NE. The 1,740 feet long asphalt trail will be eight feet wide and will be located on the east side of the street. The trail was constructed by the City Public Works Department employees.

In 2019, trails are schedule to be developed in two locations. A trail, 4,100 feet in length will be constructed along 15th Avenue on the north side of the street between Dakota Street North and North 2nd Street. A trail 1,270 feet in length will be constructed on the south end of the Kuhnert Arboretum and will complete trail development in this area. A SDDOT grant will assist in funding the 15th Avenue trail project and a Recreation Trail Program grant administered through the South Dakota Department of Game, Fish and Parks will assist in funding the arboretum trail.

The City of Aberdeen recently received a grant through the SDDOT to assist in updating the Trail Master Plan. The planning firm Stantec Consulting Services, Inc., has been



hired to assist in formulating the long range plan. The goal of the plan to design a comprehensive trail system that supports the active lifestyle of the avid trail users – from enthusiastic cyclists to casual walkers. The plan will also focus on improving connectivity between points of interest throughout the community. The public will be invited to participate in the planning process by taking part in several community workshops and an online survey will also be available for community members to provide input on the future trail locations and improvements that should be considered. The trail plan will be completed by July 2019.

For more information on the trails, please contact the Aberdeen Parks, Recreation and Forestry Department at 626-7015 or visit www.aberdeen.sd.us/trails

Business Holiday Lighting Contest



Lisa Heathman
*Best Western
 Ramkota Hotel and
 Member of the
 Chamber PICP
 Committee*

It's a Christmas tradition for many to hop in the car and go out as family and enjoy the many lighting displays in our community. In an effort to create a list of lighting displays and have some fun, the Aberdeen Chamber of Commerce's Partners in

Community Pride Committee will again host our annual Holiday Lighting Contest for businesses.

The goal of the contest is to have all businesses show their creativity, stand out and make an impression to our locals and visitors. This is a way to create a new holiday experience throughout our community.

Members of the PICP Committee drive throughout the community and look at the Christmas light displays. We look for the most creative and beautiful displays. We want to see that big wow effect! Only displays that can be seen from the street will be judged. We do not judge inside displays. A list is created of the best displays and from that list, a winner is chosen to win!

Members will jump in a van on Wednesday, December 5th at 5:00 pm to do the judging. The winner receives a fabulous prize package, including a \$300 Chamber gift card from JDH Construction, a \$250 lighting allowance, a free half page ad in the Progress and the coveted traveling trophy! If you want to make sure we look at your display, call or email the Chamber at (605) 225-2860 or info@aberdeen-chamber.com. This is a fun event that we enjoy and hope you will to!

Let's light up our city so young families can create a new tradition and pass it along for generations!

The Queen's Cartoonists Comes to Aberdeen October 28

The Queen's Cartoonists are a group of musicians from New York City that play music from cartoons and the silver screen. Their concerts include virtuosic performances, projections of cartoons with note-for-note live score recreation, multi-instrumental mayhem, singing, and comedy. TQC's concert repertoire features music from the Golden Age of animation, cult cartoon classics, and modern animation. Featured composers include Raymond Scott, Carl Stalling, Danny Elfman, Alf Clausen, John Williams, and adaptations from the classical repertoire.

Tying this diverse and challenging concert together are stories and anecdotes involving the cartoons and their composers. The band is on a musical mission of equal parts education, preservation, and performance. Since their inception in 2015, The Queen's Cartoonists have brought their unique show to



performing arts centers in over 15 states, and have even opened for the New York Philharmonic. The band has been featured in over 20 publications, including The Wall Street Journal, The Chicago Tribune, and on NPR.

"If you watch - and only watch - cartoons, you're missing something!"
- The Chicago Tribune

Tickets for the public performance on Thursday, October 18 will go on sale the first week of October and will be available at the ARCC



- 225 3rd Ave SE, online at www.AberdeenAreaArtsCouncil.com or at the door.

This presentation is supported by the Arts Midwest Touring Fund, a program of Arts Midwest that is funded by the National Endowment for the Arts, with additional contributions from South Dakota Arts Council, Art Works, and the Crane Group.

The Status of Today's Farm Families



John Kannegieter
Insurance Plus and
Member of the
Chamber Ag
Committee

When I was asked to write this article, I had to ask myself, "How can I keep from focusing on the negative, with respect to the status of today's farm family?" The answer is, I can't. The reason being is that struggle is an inherent part of being associated with agriculture and a business owner. It always has been, and I think it always will be.

I watched my father and uncle go through it in the late 80's, along with many other hard-working men and women like them. I witnessed the unshakable pillar that was my Dad look to the horizon with worry, doubt, and fear. But there was one thing that I never witnessed him or the others around him display, and that was the willingness to give up. He knew that he would get to farm again, and he did.

I know many farm families have been paying very close attention to the downturn in ag markets recently, but if there is one thing I know about the American farmer, it is his or her ability to adapt to almost any situation. I have already seen the increase in oat and wheat acres and have visited with many farmers who are implementing strategies to maximize acre productivity with crop and forage plans that include rye, millet, and other of the "old school" grains. Many of the low input crops are becoming more attractive when much of the corn acreage is approaching or surpassing a 200 bushel/acre break-even point. Some farmers and ranchers are formulating ways to return marginal crop ground back to grass or mixed forage to maximize land productivity. I know it is much easier to say than do, but the evidence is out there. I don't know how long it has been since I've seen a pick-up head on a combine going over a field of swathed oats, but I'm starting to see it now.

In summary, I know that our

farmers and ranchers are going to be o.k. When it is all said and done they still have one of the greatest and most important careers in the history of mankind. They are raised in it, take what they can from their parents and grandparents, make it their own, and hopefully watch their kids do it better than they did. The opportunity to be surrounded with one's family is and should be a privilege that all members of the workforce envy. The lessons learned in the farming and ranching community are focused around the core of the golden rule: do unto others! I can't think of a better way that I would have liked to grow up.

The will of the American farmer and rancher is and has always been a constant. It is in their DNA to forge ahead when the rest of us wouldn't; their very being won't allow it. I'm proud to be the son of a South Dakota farmer, because I believe that if I even inherited a small percentage of that fortitude, I'll be the better for it. Wouldn't all of us?

Rooster Rush 2018



Laura Ptacek
Convention Sales &
Marketing Coordina-
tor, Aberdeen Area
CVB

We've already spent weeks planning Aberdeen's biggest and best hunting season celebration yet!

But, that task doesn't just fall on our shoulders... we need your help! We want as many people and businesses as

possible to get involved and help us welcome our visiting hunters to town. It would be great if schools, daycares, and nursing homes could get involved too.

This year we will again have an entry in the Gypsy Day parade on September 29, so be sure to see us there, but also, we will be taking over the Aberdeen Wings hockey game on Saturday, October 27. Join us as we have all kinds of fun things planned! We may even ruffle a few feathers...!

And, you won't want to miss the

event we have coming up on November 8 at the Aberdeen Civic Arena. The Second Annual Pheasant Sandwich Shootout will be held that night in conjunction with the Aberdeen Chamber's Business After Hours. Come cheer on the participants, and if you're interested in entering, contact our office for more information before October 1.

Local businesses will be participating by having staff members wear our newly designed Rooster Rush t-shirts and hoodies, to show their support. We will be welcoming hunters at the airport and area hotels as well, as most have come to expect to have our smiling faces waiting for them when they arrive.

Keep watching the CVB's Facebook page for details, dates



and times for all of our events, and if you have any ideas of what we or the community could be doing to make Rooster Rush even better, please let us know! Contact us at (605) 225-2414 or info@visitaberdeensd.com.

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ACCA 2018-19 Season Begins in September

The Aberdeen Community Concert Association (ACCA) is proud to announce their 79th season will open with legendary vocalist Maureen McGovern in concert on Wednesday, September 12 at 7:00 pm at the NSU Johnson Fine Arts Center in the Harvey and Cynthia Jewett Theater.

Multi-Gammy nominee, Broadway and recording artist, Maureen McGovern, continues to thrill audiences with a voice that defies categorization. Her #1 Oscar-winning Gold Record "The Morning After" (The Poseidon Adventure) garnered her first Grammy nomination for Best New Artist, and her solo album *The Pleasure of His Company*, earned her second Grammy nomination for Best Traditional Pop Vocal. Other hits include, "Can You Read My Mind" from *Superman*, the Oscar-winning track "We May Never Love Like This Again" from *The Towering Inferno*, and "Different Worlds" from the TV series *Angie*.

Monday, November 19 - international saxophone quintet, Five Sax. They feature a modern-style rooted in classical music, venturing into American jazz, South American Latin styles and European folk music. Adding a theatrical element, Five Sax creates a strong connection with the

audience and a spontaneous approach to making music. Imaginative programming mirroring the diversity of its members.

Thursday, January 17 - the South Dakota Jazz Festival Concert is featuring Nachito Herrera. Performing with the Northern State University Jazz Band, this popular and acclaimed Cuban jazz pianist is described as "Rhythmically intense. Romantic. Dynamic. Jaw-droppingly good." by the Minneapolis Star-Tribune.

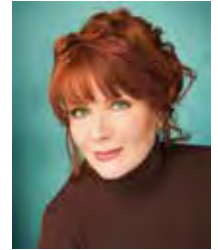
Thursday, March 21 - the Russian/American cello duo Cellisimo will perform. Cellisimo speaks to a range of audiences by creating multi-genre performances and interactive experiences. Masters of the cello!

Thursday, May 2 - Concluding the season will be the high-energy, entertaining country/ blue grass band The Abrams. Returning to Aberdeen, John and James Abrams are fourth-generation musicians signed to Warner Music. Touring their distinct Americana/country sound worldwide for sixteen years, the brothers are among the youngest performers to play the Grand Ole Opry. Their live performances feature a virtuosic blend of familiar high-

energy country, bluegrass and gospel favorites.

ACCA memberships are Adults - \$70, Students - \$25 and a Family (2 adults + children) - \$145. The Family membership can also be a Grandparent membership for 2 grandparents and 4 grandchildren. In addition, there are opportunities for businesses and individuals to support the ACCA as Contributors - \$130 (1 adult membership), Donors - \$185 (2 adult or 1 family membership), Patron - \$370 (4 adult or 2 family memberships) and Benefactor - \$740 (8 adult or 4 family memberships). This is a wonderful way for a business to provide exciting live entertainment opportunities to their employees.

Interior Design Concepts, located at 523 South Main Street, will serve as the ACCA campaign headquarters and box office. Memberships can be purchased there during store hours. For more information check the ACCA website at www.aberdeencommunityconcerts.org.



PC Hosts Area Students as "Nurses for a Day"

A group of high school students from around the Aberdeen area gathered at Presentation College in July for an in-depth, interactive, "Nurse for a Day" experience!

The teens explored their interest in the health care field through hands-on learning and demonstrations in the Avera Simulation Center.

PC Nursing staff taught the students how to check a patient's vital signs, give injections, and interpret symptoms. The students also participated in a birth simulation with "Victoria," the obstetrics mannequin.

The Avera Simulation Center features interactive mannequins with advanced, computerized simulation technology. Active-learning sce-

narios provide lessons in Obstetrics, Surgery, Pediatrics, Intensive Care, Emergency/Trauma Care and more.

The Center is located within the Southeast Building on PC's Aberdeen campus and is open to the community during select public events.



Youth Entrepreneurship: BIG Idea Competition Now Open



Kelly Weaver
Regional Director,
Small Business
Development Center

Entrepreneurship - taking initiative and risk in a business venture - is one key to supporting our rural economies. The BIG Idea Competition, entering its eleventh year, seeks to promote entrepreneurship, spur creative thinking, and encourage

students to start a business.

The BIG Idea Competition is a free business idea competition for high school students. Students submit a written description of their business idea and compete for over \$5,500 in cash awards and scholarships. There is also an optional Marketing Design award where students create an ad to support their business idea. Additional prizes are also available for specific industry categories including Wellness and Food Animal Agriculture.

Students may work individually or as a team and will be able to submit their business idea applications online until October 31, 2018. The online application as well as various resources and examples can be accessed at www.BIGIdeaSD.com.

The eight (8) top scoring entries will be make a verbal presentation at the final competition with the top three entries receiving cash awards and scholarships. Winners of the Marketing Design, Wellness, and Food Animal Agriculture prizes will be recognized at the final competition. Prior to the awards, students will participate in various entrepreneurship activities. The Final Competition and Awards Ceremony will be held on Wednesday, December 5th at Northern State University.

Since inception in 2007, the BIG Idea Competition has received over 2,100 entries involving over 3,000 students from 88 schools. By exposing our youth to the challenge of business ownership and the potential of innovative thinking, we hope they

will view entrepreneurship as an option for their future. For more information about the program, visit the website at www.BigIdeaSD.com.

The competition is organized by a broad-based committee of economic development organizations, educational institutions, and private businesses and coordinated by the Small Business Development Center. Sponsors include Sanford Health, East River Electric, REED Fund, Dacotah Bank, First Premier Bank, Midwest Ag Supply, Northwestern Energy, Northern State University, Presentation College, McQuillen Creative Group, Aberdeen Development Corporation, and the Tom and Danielle Aman Foundation.

Kelly Weaver is the Regional Director of the Small Business Development Center in Aberdeen which offers free, confidential business consulting to start up and existing businesses. She can be reached at (605) 626-2565 or kelly@growsd.org. The Center is hosted by GROW South Dakota.

Labor Department Awarded \$847,000 to Expand Apprenticeships



Dan Thielsen
SD Dept. of Labor
& Regulation &
Member of the
Chamber Workforce
& Education
Committee

The Department of Labor and Regulation (DLR) was recently awarded an \$847,000 State Expansion Grant from the U.S. Department of Labor's ApprenticeshipUSA program.

Funding will be used to expand the number of pre-apprenticeships and Registered

Apprenticeships in South Dakota. Businesses may apply for up to a maximum of \$30,000 in funding to help offset the initial start-up costs when developing a new program.

"The apprenticeship training model combines work-based learning with related classroom instruction using the highest industry standards," said state Labor and Regulation Secretary Marcia Hultman.

"Registered Apprenticeships are a great way for businesses to build a quality workforce with the exact skills they need to fill their openings."

Priority will be given to programs offering training in information technology, healthcare, advanced manufacturing, business services, hospitality, utilities and agriculture. Programs designed to increase engagement for under-represented populations such as females, Native Americans, limited-English proficient individuals, youth ages 16 to 24 and individuals with disabilities will also be given priority.

Industry associations, higher-education institutions, organizations and other workforce intermediaries can become Registered Apprenticeship sponsors. Both new and existing sponsors can apply for the grant. Read through the Application and Funding Guide for more information about the application procedure and qualifications.

"Through these efforts, we intend

to add 200 active apprentices by the fall of 2020," said Secretary Hultman. "We have a pool of untapped workers ready to learn new skills, and now is a great time for businesses to take advantage of this opportunity."

Applications will be accepted from Aug. 1 through Oct. 19, with the Intent to Submit due Sept. 30. Applications will be reviewed by workforce development partners. An average application score will be calculated to rank applications from most favorable to least favorable. Funding is not guaranteed for any applications. Award recipients will be announced Nov. 13.

To download the application, instructions and key factor incentives, visit StartTodaySD.com. If you have questions about the Start Today SD Incentive, the application process, or your eligibility, review the Application and Funding Guide. For other questions, please contact Rebecca Long at 605.773.6168 or StartToday@state.sd.us.

Capital Improvements



Lynn Lander
Aberdeen City
Manager

The City's administrative staff and the governing body are responsible for preserving, maintaining, and improving Aberdeen's stock of buildings, roads, bridges, parks, water distribution and storage, storm sewer and sanitary sewer line, and

other facilities and major equipment. Community infrastructure (streets, sewers, potable water, building and parks, etc.) are what makes Aberdeen healthy, safe, attractive and prosperous.

The governing body of the city adopted a city ordinance in 2004 that established a second penny sales tax to provide a funding source to meet the City's major capital improvement

needs. The allocation of this money is split among four different categories. These categories are debt service, reserve for equipment, bldgs. etc., infrastructure improvements and current equipment acquisition.

The largest category of expense is annual infrastructure improvements. This expenditure area usually draws the most interest of the public because projects are visible to the public. Typical projects involve the following types of improvements: annual street repairs, curb and gutter replacement, traffic system upgrades, minor arterial rehabilitation such as mill and overlay, major street reconstruction, stormwater pond construction, sewer and water line replacement or resin pipe lining. Each of these improvements is critical to the city but typically, street improvements catch the eye of the public. Likewise, the dollars spent for underground type activities receives very limited recognition in making Aberdeen a better place to live. For

example, the city spent \$1.1 million dollars in the last two years installing resin pipe lining to improve and restore the integrity of some of the older sanitary sewer lines throughout the municipality. The cost of installing pipe lining is approximately twenty-five percent of what the cost would be by digging up the line and replacing it with new pipe. I have received a limited amount of calls pertaining to this construction.

I have received several calls about the road construction throughout the city for



2018. These improvements have created inconveniences, which has necessitated vehicle route changes for the public, but overall very positive comments about the city's commitment to improving roadway sections. Road construction work in year 2018 involved more street work than a typical year in fairness to those individuals who have regularly followed street improvements per year. Before the end of the year, the city will have reconstructed over one-mile in concrete surface when adding the roadway sections of 8th Ave. from 281 Business Loop to N. Main St and 3rd Ave. from N. Roosevelt to Illinois Street. Asphalt mill and overlay will be approximately a 1 1/4 miles when adding the work completed for the following sections: 8th Ave. NE from County Hwy 19 to County Hwy 14, 2nd Ave. from 2nd St to S. Kline Street, Washington St. from 3rd Ave. SE to 1st Ave. SE., 3rd Ave. SE from S. Kline St to S. State Street, 15th Ave. NE from N. Dakota Street to North Harrison, N. State St. from 8th Ave. NE to 15th Ave. NE and N. Harrison Street from Casper Avenue to Norwood Drive. As a result, the above listed road sections amount to 2 1/4 miles of roadway improvements for year 2018.

The city started a new road reconstruction notification program in 2018. Message signs are placed at the entrances of these longer term projects informing the public about the probable closure period involved in the reconstruction. They also include the actual cost of the project and the project contractor. We hope you find these signs beneficial and we appreciate the positive comments we have received on the street work being completed for 2018.

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605.225.4001

I Need to Work From Home



Kim Dorsett
Partner, Richard-
son, Wyly, Wise,
Sauck & Hieb

When I started working on this article, I was writing from my deck chair while enjoying coffee and the fresh morning air. With two children, it certainly was not the first time I had worked from home, nor will it be my last. While some may view the ability to work from home an

occasional privilege, what if an employee maintains she "needs to work from home" due to a medical condition? Are employers required to allow employees to work from home due to medical conditions? After some recent court decisions, maybe.

The Equal Employment Opportunity Commission (EEOC) now takes the position that allowing an individual with a disability to work at home may be a form of reasonable accommodation. The Americans with Disabilities Act (ADA) requires employers with 15 or more employees to provide reasonable accommodation for qualified applicants and employees with disabilities. Reasonable accommodation is any change in the work environment, or in the way things are customarily done, that enables an individual with a disability to apply for a job, perform a job, or gain equal access to the benefits and privileges of a job. However, the ADA does not require an employer to provide a specific accommodation if it causes undue hardship, i.e., significant difficulty or expense. Additionally, if the employee's job, like most jobs, describes attendance and teamwork as essential functions of that job, working from home may not be a required accommodation.

Employers must not reject a request to work from home outright, even if the business has no other employees working from home. Instead, employers must engage in an interactive process to evaluate whether there is a potential, reasonable accommodation to the employee's disability that does not constitute a hardship for the employer. Upon receiving a request to work from home as an accommodation for a disability, employers are advised to consider the following questions:

1. Is the employee disabled as

defined by the ADA? While this analysis is beyond the scope of this article, an employee must first prove that he or she is disabled as defined by the ADA. The employer is allowed by law to request documentation or input from a health care provider in order to substantiate the condition, and evaluate the other factors set forth by the ADA.

2. What are the essential functions of the employee's job? This step in the analysis requires the employer to closely evaluate the job description for the employee requesting this accommodation. In essence, the employer must determine if working from home works for this particular employee and still allows him or her to perform the essential functions of the job. Is physical presence, in-person communication, and teamwork essential functions of the job? Does the employee have the technological infrastructure at home to do his or her job from home? Are there confidentiality concerns if the employee's job requires the handling of sensitive or proprietary information outside the workplace? Ultimately, however, whether physical presence is an essential requirement of the employee's position - a fundamental duty as opposed to a marginal duty - will be a critical step in the analysis.

3. Are there other options besides telecommuting? The employer is allowed to consider other options besides allowing the employee to work from home. This would include job restructuring, moving the employee to another location at work, or modifying the work schedule. The EEOC acknowledges that an employer does not have to allow the request if there are other reasonable, equally effective accommodations available.

4. Is transfer to a vacant job an option? Employers who are unable to allow

working from home as an accommodation need to then consider whether there is a vacant available position that the employee can perform, with or without accommodation. Therefore, even though telecommuting may not work in the employee's current position, the employer should be prepared to prove that it did not have any vacancies, even at a lower pay, that would permit it.

These are just a few of the questions to consider, as this issue concerns a complicated area of the law. This article does not address every important factor to consider, but instead only highlights certain key points. In my law practice, I receive several calls a week concerning employment issues and the ADA. To mitigate against the risk of litigation, you are strongly encouraged to get a lawyer involved early when such a request is made.

*** This article should not be construed as legal advice. Please contact an attorney well versed in employment law if this article prompts any questions.*

MARK YOUR CALENDARS!

Women on the Prairie Conference



The Presentation Sisters are excited to welcome

Gaye Lindfors

as the featured presenter

Saturday, September 22, 2018
9:30 a.m. - 12:30 p.m.

Contact Barb at bgrosz@presentationisters.org
or 605-229-8391 to register.

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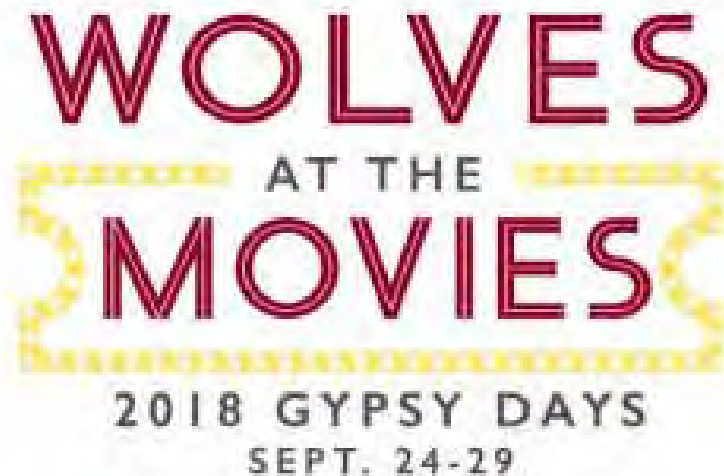
Frederickson to Serve as Gypsy Day Parade Marshall

Longtime Northern State University women's basketball coach Curt Fredrickson will serve as parade marshal for the 103rd annual NSU Gypsy Day Parade.

Frederickson retired this spring after 39 seasons with the Wolves. He left his post as the winningest coach in Northern State history with an 846-306 record, two NAIA National Championships and numerous conference titles.

The Gypsy Day Parade is scheduled for Saturday, Sept. 29, on Aberdeen's Main Street, with a start time of 9 a.m. Parade registration continues until 5 p.m. Friday, September 14.

This year's parade theme is "Wolves at the Movies," which will provide participants a wide array



of options for float decoration. For information about the parade and registration process, please contact the Student Affairs office by calling 605-626-3007 or email gypsydays@northern.edu.

Homecoming events at Northern also include a Thursday night coronation of Gypsy Day Queen and

Marshal, as well as King of the Gyps. The football team plays at 2:30 p.m. Saturday at Swisher Field. The volleyball team plays at 6 p.m. Friday and 6 p.m. Saturday in Wachs Arena. The soccer team plays at 3 p.m. Friday and 1 p.m. Sunday at the Athletic and Recreation Fields. NSU cross country's Steps for Shep race will take place Saturday morning

before the parade.

For more information about Northern's homecoming celebration, visit the NSU Gypsy Days webpage, www.northern.edu/campus-life/gypsy-days.



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The Global Race Toward 5G



John Thune
US Senator
(R-SD)

There are a lot of common items in our day-to-day lives that use wireless technology to send information from one location to another. If you're in your home, you probably have a TV, and that TV likely has a remote control.

You probably have a mobile phone or another mobile device, like a tablet or laptop, that requires Wi-Fi to connect to the internet. Maybe you're wearing an Apple Watch or Fitbit, too.

If you're in your car, you might be listening to your favorite radio station or using your vehicle's navigation system or auto-parking feature. All of these items, and more, require spectrum, the airwaves over which these systems communicate, to function accurately and effectively.

Try for a moment to envision these airwaves as if you could physically see them travel from one location to another. With that in mind, if you were listening to Kickin' 100.5 FM on the radio, the station would broadcast from its tower to your radio on that particular frequency or airwave. If you turned to Hot 104.7 FM, same thing, only it would use its own distinct frequency. They can't broadcast on the same airwave, because if they did, Garth Brooks would blend with Justin Bieber, creating an interesting tune, to say the least.

Not all spectrum is the same. Some spectrum is best suited for

mobile phones, and some works better for Wi-Fi. It doesn't matter what kind of spectrum it is, though, it's all important to how things function around us.

As chairman of the Senate Commerce Committee, which has jurisdiction over the federal agencies that regulate spectrum in the United States, I recently held a hearing to explore America's leadership in the race toward 5G mobile broadband technology, which will help deliver speeds one hundred times faster than current mobile phone technology. It's critical that the United States wins the race to 5G, but making sure innovators and entrepreneurs have access to more spectrum is going to be critical to our success.

I'm glad the Federal Communications Commission (FCC) and other key government agencies have taken important steps toward achieving that goal, but even today, only a relatively small amount of the spectrum needed to deploy 5G has been specifically identified. Not only is that putting us behind our global competitors, like China and South Korea, but I believe it's a serious threat to American leadership of this next-generation technology.

I've been focusing on the race toward 5G for years and have pursued legislation that

would help give America a competitive edge. My MOBILE NOW Act, which was signed into law earlier this year, lays critical groundwork for this new wireless broadband technology, and I hope South Dakota can be a leader in this space, too.

Several FCC officials, including Chairman Ajit Pai and Commissioners Brendan Carr and Mike O'Rielly, have visited South Dakota with me to see firsthand everything our state can offer. I'm hopeful that with partners like them, all of whom will play a crucial role in implementing my MOBILE NOW Act, we can put America's best foot forward and cross the finish line before anyone else.

Being pioneers in this technological revolution will strengthen our economy, help businesses succeed, and give consumers access to the world's best mobile technology, enabling all the latest advancements in precision agriculture, telehealth, autonomous vehicles, and beyond, continuing to make our lives easier, safer, and simpler.

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Join Us for the 2018 Candidate Forum

The Aberdeen Area Chamber of Commerce and Aberdeen Area League of Women Voters invite you to attend the upcoming Candidate Forum on Saturday, September 15th. The event will be held at the new K.O. Lee Aberdeen Public Library and will include candidates running for State House and Senate from Districts 1, 2 and 3, as well as Brown County commission and auditor candidates. The schedule will be:

- 9:00 am**-Doors Open at Library
- 9:10 am**-Welcome, Pledge of Allegiance, and Ground Rules
- 9:15 am**-State House Opening Remarks – 3 minutes each
 - Brooks Briscoe, State Representative, DEM
 - Carl Perry, State Representative, REP
 - Drew Dennert, State Representative, REP
 - Justin Roemmick, State Representative, DEM
 - Jenae Hansen, State Representative, DEM
 - Kaleb Weis, State Representative, REP
 - Lana Greenfield, State Representative,

- REP
- Mike McHugh, State Representative, DEM
- H. Paul Dennert, State Representative, DEM
- Steven McCleerey, State Representative, DEM
- Tamara St. John, State Representative, REP

9:50 am-Question and Answer – 60 minutes

10:50 am-State House Final Remarks – 1 minutes each

11:05 am-State House Candidate Forum Concludes

11:15 am-State Senate Opening Remarks – 3 minutes each

- Brock Greenfield, State Senator, REP
- Paul Register, State Senator, DEM
- Al Novstrup, State Senator, REP
- Cory Heidelberger, State Senator, DEM

11:30 am-Question and Answer – 30 minutes

12:15 pm-State Senate Final Remarks – 1 minutes each

12:20 pm-State Senate Candidate Forum Concludes

BREAK FOR LUNCH

1:15 pm-County Commission Opening Remarks – 3 minutes each

- Dennis Feickert, DEM
- Doug Fjeldheim, REP
- Larry Lovrien
- Michael Nehls, DEM
- Mike Wiese, REP
- Tom Fischbach, DEM

1:40 pm-Question and Answer – 45 minutes

2:25 pm-County Commission Final Remarks – 1 minute each

2:35 pm-County Commission Candidate Forum Concludes

2:45 pm-County Auditor Opening Remarks – 3 minutes each

- Cathy McNickle, REP
- Lynn Heupel, DEM

2:55 pm-Question and Answer – 20 minutes

3:15 pm-County Auditor Final Remarks – 1 minute each

3:20 pm-County Auditor Candidate Forum Concludes

11th Annual
Celtic Faire & Highland Games
Sept. 14 & 15, 2018

Gates open at 3:00pm Friday & 8:00am Saturday
Scottish Highland Games begin Sat. 9:00am

Contests:

- Corgi Racing
- Beard
- Soda Bread
- Irish Stew
- Celtic Castle Crash
- Bowler Hat
- Pint Holding

Demonstrations:

- Celtic Cooking
- Sheep Herding
- Wood Carving
- Blacksmiths
- Chainmaille
- Leather Making
- Long Bow Making

Children's Activities:

- Wee Ones Highland Games
- Celtic Dog Parade
- Storytime - Poetry
- Dakota Prairie Museum
- Celtic Animals

Adult Activities:

- Friday Night Pub
- Genealogy
- Vendors
- Beer - Mead
- Sat night - Double Headliner:
Barstool Prophets &
Steel City Rovers
- Fri. Free admission starting at 7pm. Sat. Free admission starting at 6pm.

We also have Bagpipers, Scottish Dancers, Fri. Night Pub, Long 9's band & much more...

Admission: 1 price. 2 days.

18+ \$10, 12-18 \$5, 12 & under Free

Veterans & College students: show your ID for \$2 off ticket


New activities are still being added.

Find out more at:

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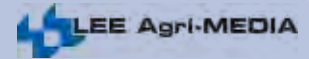
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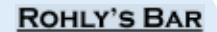
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Signs of the Times Project Continues

Work on the Leadership Aberdeen 2018 class project, Signs of the Times, continues into the fall as local artists lend their talent to restoring the ghost signs on the north side of the Richardson Law Firm building.

Sponsors of Signs of the Times include:

Master Sponsors – 3M Company, Dacotah Bank & Sanford Health

Prime Sponsors – Aberdeen Federal Credit Union, Best Western Ramkota Hotel & Plains Commerce Bank

Classic Sponsors – Agtegra Cooperative, Avera Health, CO-OP Architecture, Dr. Tim & Mary Downs, DRN/READITECH, Midco, Plaas Incorporated & Presentation Sisters

Additional sponsors are Carpets Plus, Charles Cruse, Carl & Sheryl Perry & Palmer's Plumbing & Heating.

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Hike 2 the Heights Community Walk

Saturday, September 8 @ 9 a.m.

Avera Dakota Medical Square - 815 1st Ave. SE

Schedule

8:30 - 9 a.m. Welcome and Warm-Up

9 - 10:30 a.m. Hike 2 the Heights

11 a.m. - noon Snacks with the Sisters

Join Avera St. Luke's Hospital and Presentation College as we celebrate the Founders of two great Aberdeen organizations for a 2-mile community walk. The walk will begin at Avera Dakota Medical Square and end at the Presentation Heights Convent.

- Choose your brightest green outfit!
- Family friendly and strollers welcome!
- Spirit, Presentation's mascot will join us on the walk. We kindly ask you to leave your pets at home.

Transportation back to Avera Dakota Medical Square will be available.

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